



Charlotte

Local Product Council Meeting - Capital Markets Council

Tuesday, April 8, 2025 | Federal Reserve of Richmond, Charlotte Branch

AGENDA

7:30am: **Continental Breakfast / Networking**

8:00am: **Welcome, Opening Comments and Introductions**

Krista Hunter, Truist, Council Co-Chair

8:15am: **Fed Update**

[Bethany Greene](#), Federal Reserve Bank of Richmond, Charlotte Branch

8:35am: **Group Discussion: Broker Panel – Transactions, Capital and What's Next in 2025**

Listen, ask questions, and openly discussion.

10:00am: **Adjourn**

Council Members

Co-Chairs: Brian Richards, Beacon Partners | Shawn Kimble, Barings | Krista Hunter, Truist

Members: Travis Anderson, JLL | Adrienne Bain, JPI | Drew Barnette, Cushman & Wakefield | Adrian Boddie, Troutman Pepper | Jeff Cernuto, Princeton Communities | Lee Cochran, Laurel Street Residential | Rob Cochran, Cushman & Wakefield-US | JP Conklin, Pensford & Loan Boss | Sunil Devarakonda, Mandolin Partners | Debbie Duniec, Childress Klein | Kris Fetter, Faison | Patrick Gildea, CBRE | Michael Gribble, Fairfield Residential | Kory Jeter, Cultura Properties | Laughton Jones, Centerlane Capital | **David Klepser, Ram Realty Advisors** | Jason LaBonte, Crescent Communities | Christina Langrall, Quarterra Group | Steve Larson, Lincoln Financial Group | Terrence Llewellyn, Llewellyn Development, LLC | Connor Macon, Wells Fargo | Dan Mainous, Truist | Nick Matus, Bank of America | Hunter Miller, The Keith Corporation | Pierre Molster, The Carlyle Group | Cooper Morrison, Beauxwright | Bart Murr, Insite Properties, LLC | Mike Ortlip, NewPoint Real Estate Capital | Brendan Pierce, Crescent Communities | Stuart Proffitt, Proffitt Dixon Partners | Brian Purcell, Cuadra Capital | Sagar Rathie, Crescent Communities | Andrew Rosti, Grubb Properties | Bobby Speir, Crosland Southeast | **Austin Smith, Patterson Real Estate Advisory Group** | Travis Stowers, U.S. Bank | Jeff Thomas, Ferncroft Capital | Michael Threlkeld, Piedmont Capital | Jeff Titherington, Huntington Capital Markets | John Scott Trotter, Silvercap Partners LLC | Andrew Webb, Redline Property Partners | Eric Williams, Charter Properties, Inc. | Landon Wyatt, Childress Klein | **Paul Zarian, Hines**

Hosts: Matt Martin, Federal Reserve Bank of Richmond | Bethany Greene, Federal Reserve Bank of Richmond | Theresa Burnett, ULI Charlotte