



Katie Grissom

Managing Director, Head of U.S. Retail & Mixed-use

Katie is responsible for leading a dedicated team professional across the U.S. that focus on retail and mixed-use investments. She oversees the overall strategy, performance and day-to-day activities of Nuveen Real Estate's investments across this sector, which represent over \$18 billion of value.

Prior to joining Nuveen, Katie was a Managing Director at Asana Partners, a \$6.5 billion mixed-use and retail driven real estate private equity firm, where she was a member of the Investment Committee and Executive Committee. She had overall responsibility for leasing strategy, national relationship development, and marketing. Prior to Asana Partners, she led operations for an L Catterton portfolio retailers and one of the nation's leading fitness brands. She was in charge of financial performance and increasing same store sales, and partnered across L Catterton's portfolio companies to find synergies and drive operational excellence.

Katie graduated with a B.A. in Finance and Spanish and a Minor in Economics from Wofford College and an M.B.A. from the Kenan-Flagler Business School at the University of North Carolina. She is a member of ULI and the International Council of Shopping Centers. She was named to Charlotte's 30 Under 30 in 2018, and is a board member at Barcelona Wine Bar and OOKIOH, a digitally native retailer.



Ryan C. Boan, CFA®

Senior Director, Head of Transactions, U.S. Retail and Mixed Use

As Head of Transactions, Ryan leads a multi-office team of investment professionals covering retail and mixed-use equity acquisitions and dispositions across the US. Prior to this, Ryan led the investment and asset management functions for the Southeast, Mountain West, and Pacific regions. Since joining the retail sector team in 2015, Ryan has closed more than \$2 billion in transactions, led transformational joint-venture restructuring initiatives, and has been involved in business development and capital raising efforts across the retail platform.

Prior to joining the retail sector team, Ryan held various positions on Nuveen's real estate debt team. In this role, he formulated and implemented strategic business plans, evaluated new debt investment opportunities and faced off with capital markets participants on loan workouts, foreclosures, and loan dispositions. Ryan began his career at the firm in within the finance organization where he held several management roles supporting TIAA's growing retirement and financial services business. Prior to joining TIAA, Ryan held several positions at Bank of America within the retail strategy group and corporate treasury, where he facilitated capital markets funding transactions and M&A initiatives.

Ryan graduated with a B.S. in Business Administration from the University of South Carolina with majors in Finance and Marketing. He holds the Chartered Financial Analyst® designation and is a member of the International Council of Shopping Centers.

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Brian H. Wallick

Senior Director, U.S. Retail and Mixed Use

As Nuveen Real Estate's Head of Retail and Mixed-Use for the Northeast, Midwest and Mid-Atlantic regions, Brian is responsible for leading a team of investment professionals managing all retail equity functions for a \$XX billion dollar portfolio spanning the country. Brian has been with Nuveen for over eight years and previously managed the greater New York metro office and life science portfolio, encompassing more than 5 million square feet. These include major recent redevelopments (one being TIAA's corporate HQ – 730 Third), and current developments as part of Nuveen's co-sponsored NYC Property Fund with Taconic Partners. He also managed broader domestic fund investments across all asset classes as part of a platform relationship with an alternative investment manager.

Prior to his current role he worked on the real estate debt platform, overseeing a wide-ranging portfolio that was focused on relationships with Nuveen's global institutional borrowers. Before joining the firm, Brian managed the asset management platform for ACRES Capital, a commercial mortgage lender. He started his career as an associate at Capital One in its Real Estate Finance group.

Brian graduated with a B.A. from Columbia University and an M.B.A. from Baruch College. Brian is a member of the International Council of Shopping Centers. He is also a board member at XYZ



Julien Chaperon

**Senior Director, Head of Leasing
Strategy, U.S. Retail and Mixed Use**

Need Julien to update

Julien is a Senior Director on Nuveen Real Estate's Retail & Mixed-Use portfolio, currently overseeing and consulting on an portfolio of premier lifestyle open-air retail centers located across the United States. Starting his career at the firm in 2013, Julien transferred from Nuveen's Paris office in 2017, where he served as Head of Retail Asset Management, to Nuveen's San Francisco office, where he was responsible for retail investment and asset management for the US Western region.

Prior to joining the firm, Julien oversaw the operation, leasing and development activities of an approximately €1 billion pan-European class A mall portfolio at Klepierre, an affiliate of Simon Property Group. Prior to Klepierre, he worked at Milestone Capital, a private equity real estate manager, where he contributed to the creation of a €300 million office and industrial platform and was involved in both acquisitions and asset management.

Julien graduated from Napier University in Edinburgh, UK and holds a Master in Corporate Finance from Neoma Business School, France. He is a member of ULI and the International Council of Shopping Centers.



Anushka Silva

Senior Director, U.S. Retail and Mixed Use

Anushka Silva is a Senior Director on Nuveen Real Estate's Retail and Mixed-Use team heading the western region. She is responsible for leading a team of investment professionals managing all retail equity functions. She is based out of San Francisco and oversees a portfolio \$XX billion of AUM from Texas to California.

Prior to joining Nuveen in March 2019, Anushka was at Madison Marquette, where she focused on value-add retail acquisitions and asset management across their west coast portfolio. During her time there she managed a retail portfolio of high-profile assets totaling \$625 million of AUM and served as a key liaison between Madison Marquette, the operating partner, and several international institutional partners. Anushka began her career at JLL within the real estate capital markets platform in 2012, where she worked on the investment sales and the investment banking teams in San Francisco.

Anushka graduated with a B.A and B.B.A in Mathematics, Economics and Finance from The University of Texas at Austin and an M.A. in Economic Policy from Boston University. She is a member of ULI and the International Council of Shopping Centers.



Brendan Graham

**Director, Development, U.S.
Workplace, Retail and Mixed-
Use**

Brendan works across the Workplace, Retail and Mixed-Use sectors managing large capital projects and new developments across the U.S. including XYZ totalling XX million SF and XX million over the last two years.

Prior to Nuveen Brendan worked for CBRE and OC Development Management focusing on base building redevelopments and repositionings in New York City for complex office and mixed-use projects. At his previous firms Brendan oversaw design, entitlements, and construction of over 800,000 square feet of Class A office space. His scope of work included vertical expansions, landmark preservation, building repositioning, elevator modernization, and infrastructure upgrades. On behalf of his clients Brendan negotiated and completed Landlord work for over 500,000 square feet of anchor tenant leases. Prior to working in Commercial Real Estate he worked for an international Oil and Gas service provider overseeing field operations in various parts of the U.S.

Brendan graduated with a B.S. in Mechanical Engineering from Syracuse University.



Christopher Adams

Director, U.S. Retail and Mixed-Use

Chris Adams is a director on Nuveen Real Estate's retail and mixed-use team. He oversees acquisitions and dispositions across the southeastern U.S. and manages a \$150M separate account pursuing an office densification strategy.

Prior to joining Nuveen in 2019, Chris was an associate at AIG Global Real Estate responsible for sourcing joint venture development opportunities across mixed-use sectors including senior housing, student housing and multifamily. He was also responsible for managing a portfolio of 20 senior housing communities and three student housing communities across the U.S. totaling \$900 million in AUM. Prior to AIG, Chris was an associate at Parkway Properties (NYSE: PKY) where he supported the Chief Investment Officer in managing the acquisition, disposition and asset management of office properties across the Sun Belt region. Chris started his career as an investment analyst for Duke Realty (NYSE: DRE) in Indianapolis.

Chris graduated with a B.S. from the University of Wisconsin – Madison in 2009. He is a member of the International Council of Shopping Centers.



Skylar Huth

**Director, Asset Management, U.S.
Workplace, Retail and Mixed-Use**

Skylar is responsible for overseeing asset management across a portfolio of workplace, retail and mixed-use investments across the Mid-Atlantic region and Southeast regions totaling approximately **\$2 billion in AUM**. Skylar is highly skilled at value-add and development oriented projects and he currently oversees our **\$250 million** mixed-use development, Commonwealth, in Charlotte, NC.

Prior to his current role, Skylar was an assistant portfolio manager for two diversified portfolios and worked for the global strategy and research group. Before joining the firm, he worked in the consulting department of Grant Thornton focusing on financial service companies.

Skylar graduated with a B.S. in Finance from Brigham Young University and received an M.B.A. from The University of Chicago Booth School of Business.

Chris Horning

Director, U.S. Workplace, Retail and Mixed-Use

Chris is responsible for asset management oversight for the Mid-Atlantic region's office and life sciences portfolio as well as a subset of mixed-use assets totaling **XX AUM**. He ensures the business plans are implemented across assets, which includes managing the financial forecast and day-to-day operations of the assets in the portfolio, executing leasing and disposition strategies, spearheading sustainability initiatives, and maintaining institutional partner and third party relationships.

Prior to joining Nuveen, Chris was an asset manager at WashREIT, a DC-based REIT where he was responsible for the oversight of its office and retail portfolios, totaling approximately 4 million square feet. He started his career at a DC metropolitan area community bank working in commercial lending before transitioning to commercial brokerage at Holiday Fenoglio Fowler where he worked mixed-use sectors including retail, office, and hotel investment sales transactions.

Chris graduated with a B.S. and B.A. in both Finance and Economics from Fairfield University in Connecticut.



James Farrar

Director, U.S. Retail and Mixed-Use

James is responsible for acquisitions and asset management leading a team across markets from Chicago to the northeast managing a team of professionals working on **over 15 assets and over \$1 billion in AUM**. James works closely with institutional partners on their portfolios and collaborates with the transactions team on sourcing, underwriting, acquiring and disposing of retail and mixed-use investments totaling over **2 million square feet and ~\$700 million in** transaction volume to date. James is heavily involved in retail leasing, signing over **400k square feet of GLA and \$30 million in annualized base revenues over his two-years at Nuveen Real Estate**.

Prior to joining the firm, James was a Vice President in JPMorgan's Wholesale Credit Risk Reporting & Analytics division. James oversaw the team's Commercial Real Estate portfolio analytics and reporting for a platform of over \$140 billion in loans and lending related commitments diversified across multiple asset classes and geographies.

James graduated with a B.S.B.A. from the University of Central Florida and has an M.B.A. from The University of Miami's Herbert Business School with a concentration in Real Estate. James has also served as a mentor for Project Destined and Year Up, both platforms designed to inspire and mentor urban young adults who are entering the corporate workforce. He is a member of International Council of Shopping Centers.

Steve Demaras

Director, U.S. Retail & Mixed-Use

Steve joined the Nuveen Retail and Mixed-Use team in 2017. He currently leads a team that focuses on acquisitions and asset management for the Southeast region, covering a portfolio of 13 properties across 7 million square feet. He and his team collaborate with the transactions team on sourcing, underwriting, acquiring and disposing of retail and mixed-use investments totaling over 2 million square feet and ~\$700 million in transaction volume to date. He has been involved in several strategic projects during his tenure with the team, including the buyout of a \$1.2 billion portfolio from Site Centers in 2020 at which point he helped build out a vertically integrated team to manage the portfolio.

Prior to joining the retail and mixed-use team, Steve worked in accounting for multiple firms in Boston and Charlotte where he specialized in real estate and finance.

Steve graduated from Clemson University with a B.S. in Finance, where he was a letterman on the football team and a graduate of the Honors College. He also holds a M.S. in Real Estate Development from the University of North Carolina at Charlotte, where he now guest lectures. Steve is a Chartered Alternative Investment Analyst (CAIA) member and a member of the International Council of Shopping Centers.



Ki Park

Assistant Portfolio Manager, U.S. Retail and Mixed-Use

Ki joined Nuveen Real Estate in 2022 as an associate and Assistant Portfolio Manager for the U.S. Cities Retail Fund, the U.S. Super Regional Mall Fund, and the U.S. Super Regional Mall Venture. Ki is responsible for supporting the day-to-day management of the funds and venture, including property diligence, financial modeling, capital fundraising, transactions, major asset management decisions, and providing research and insights for retail real estate.

Prior to joining Nuveen, Ki focused on acquisitions and asset management at City's Property Development Corp., a New York City based real estate investment firm. He has seven years of experience working in various capacities in the real estate industry, including acquisition, financing, development, leasing, and asset management.

Ki graduated cum laude with a B.S. in Finance and Statistics with a minor in Mathematics from Stern School of Business at New York University, where he was a member of NYU swim team.