



Local Product Council Meeting - Capital Markets Council

Thursday, March 30, 2023 | Federal Reserve of Richmond, Charlotte Branch

Parking and Access Instructions: Located at 530 E. Trade St. The bank is bordered by Trade, Fourth, Davidson, and Caldwell. There are plenty of surface lots near the building (a resource may be <http://www.bestparking.com/charlotte-parking/>). Entrance to the bank is on Trade Street, and by the front door, there is a speaker on the wall. Please announce yourself using the speaker and the security officer will open the door for you. Please have a picture ID with you. Upon entering the building, you will be asked to place all handheld items on a conveyor to be x-rayed and to walk through a metal detector. Security will notify a staff person to take you to the meeting room.

These procedures are routine for all visitors and usually take about 5 - 7 minutes, so you may want to arrive a few minutes early. NOTE: The Bank's current safety protocols require that all guests and visitors to be fully vaccinated and reserves the right to require proof of vaccination prior to entry.

AGENDA

7:30am: **Continental Breakfast / Networking**

8:00am: **Welcome, Opening Comments and Introductions**

Council Co-Chairs: Brian Richards, Beacon Partners, Hunter Miller, Wells Fargo and Shawn Kimble, Barings

8:15am: **Economic Update**

[Matt Martin](#), Federal Reserve Bank of Richmond, Charlotte Branch

8:35am: **Round Table Group Discussion** - *Listen, ask questions, and openly discuss the current economic backdrop and the implications of the events from the past several weeks.*

Facilitated by Brian Richards, Hunter Miller, JP Conklin, and Travis Anderson

10:00am: **Adjourn**

Council Members

Co-Chairs: Brian Richards, Beacon Partners | Hunter Miller, Wells Fargo | Shawn Kimble, Barings

Members: Travis Anderson, JLL | Adrienne Bain, JPI | Drew Barnette, Patterson Real Estate Advisory Group | **Jeff Cernuto, Princeton Communities** | Lee Cochran, Laurel Street Residential | Rob Cochran, Cushman & Wakefield-US | JP Conklin, Pensford & Loan Boss | **Sunil Devarakonda, WHI Real Estate Partners LP** | Darryl Dewberry, The Spectrum Companies | Debbie Duniec, Childress Klein | Kris Fetter, Faison | Michael Gribble, Fairfield Residential | Krista Hunter, Truist | Kory Jeter, Greystar | Jason LaBonte, Crescent Communities | Christina Langrall, | Steve Larson, Lincoln Financial Group | Terrence Llewellyn, Llewellyn Development, LLC | **Connor Macon, Wells Fargo** | Nick Matus, Bank of America | **Pierre Molster, The Carlyle Group** | **Bart Murr, Insite Properties, LLC** | Mike Ortlip, Grandbridge Real Estate Capital LLC | Brendan Pierce, Crescent Communities | Stuart Proffitt, Proffitt Dixon Partners | Brian Purcell, Asana Partners | Sagar Rathie, Crescent Communities | Andrew Rosti, Grubb Properties | Bobby Speir, Crosland Southeast | Travis Stowers, U.S. Bank | Jeff Thomas, Ferncroft Capital | Michael Threlkeld, Piedmont Capital | Jeff Titherington, Huntington Capital Markets | John Scott Trotter, Silvercap Partners LLC | Eric Williams, Charter Properties, Inc. | Judy Wishnek, Truiliant Federal Credit Union | Landon Wyatt, Childress Klein

Hosts: Anne Burnett, Federal Reserve Bank of Richmond | Matt Martin, Federal Reserve Bank of Richmond | Theresa Burnett, ULI Charlotte | Laura Ullrich, Federal Reserve Bank of Richmond
