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South Carolina

2021

# CAPITAL MARKETS CONFERENCE

DECEMBER 7- 8, 2021 | KIAWAH ISLAND, SC

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# TUESDAY, DECEMBER 7, 2021

10:00am

**Registration Desk Open**

11:00am

**Networking Lunch**

12:00pm

**Welcome & Opening Remarks**

*Ken Grimes, Conference Chair*

12:15pm

**Opening Keynote: Economic & Investment Outlook, 2021 & Beyond**

*Economic Outlook and What it Means for Real Estate with KC Conway, Red Shoe Economics*

KC Conway is a leading expert on economics and real estate. KC will share with us his insights on where the economy is going given all the uncertainty in the world and what it means for real estate.

1:15pm

**Boom! Understanding the Luxury Resort Market**

Second-home, luxury resort sales continue to break records and make headlines, but what forces are driving these trends? What is sustainable? Who are the buyers? And what will be enduring trends?

*Miller Harper, East West Partners*

*Mike Acierno, KSL*

*Chris Randolph, South Street Partners*

2:15pm

**15-Minute Break**

2:30pm

**Quick Hit: What Will be the Impacts of Biden's Tax Policy on Real Estate?**

There is much speculation about the Biden administration's tax policy reforms. Join tax experts Ron Wainwright and Mark Cooter of Cherry Bekaert for a "hot take" on impacts to real estate industry and what you need to know to make smart decisions.

*Mark Cooter, Cherry Bekaert*

*Ron Wainwright, Cherry Bekaert*

3:00pm

**Single-Family Rental, Built to Rent**

We will continue the conversation started during the Virtual Capital Markets Conference in January with a look into this unique and growing asset class from a capital markets perspective.

*Eddie O'Brien, Blaze Capital Partners*

*Palmer McArthur, RangeWater*

*Steve Harvey, Harvey & Villini, LLC*

*Moderator: Whit Bundy, ConRex*

3:45pm

**15-Minute Break**

4:00pm

**Fireside Chat with Sheila Johnson, Salamander Hotels & Resorts, interviewed by Chris Randolph, South Street Partners**

We are thrilled to announce this year's Fireside Chat will feature a conversation with Sheila Johnson, CEO, Salamander Hotels & Resorts and Chris Randolph, South Street Partners.

5:00pm

**Networking Reception on the Grand Lawn**

# WEDNESDAY, DECEMBER 8, 2021

9:00am

## Networking Breakfast

9:15am

## Opening Remarks

*Jeff Baxter, ULI SC District Council Chair*

9:30am

## A Conversation with SC Ports Authority CEO, Jim Newsome & Stephanie Few, Womble Bond Dickinson

During his tenure as CEO and president of the South Carolina Ports Authority, Jim Newsome has successfully cultivated a highly competitive, world-class port that handles roughly \$75 billion of commerce a year. Jim will retire this summer. Join ULI for an exclusive one-on-one conversation with Jim and Stephanie Few as Jim reflects on his tenure and the lasting impacts on South Carolina's economy.

*Jim Newsome, CEO South Carolina Ports Authority*

*Stephanie Few, Womble Bond Dickinson*

10:15am

## Trends & Outlooks: Industrial Development

Throughout the Carolinas the flurry of industrial activity continues unabated, driving local, regional and state economies. As ports, rail and interstate improvements come to fruition and logistics infrastructure enhancements take shape, global companies continue to locate and invest in the Carolinas. Join this panel of end-users and industrial developers to hear how the experts are investing in the bright future of Carolinas' industrial markets.

*Derek Mathis – SunCap*

*Avery Dorr – Stonemont*

*Massie Flippin – Trinity*

*Jeff Jepson – Evans Construction*

*Moderator: Simons Johnson*

11:00am

## Trends & Outlooks: Mixed Use/Office/Retail

Office and retail face fundamental questions about what they look like in the future. Join this panel discussion and hear expert perspectives on how we move forward in the face of uncertainty and ever-changing ideas of what the future looks like.

*Jay Weaver, Weaver Capital Partners*

*Brad Beelaert, WHI Real Estate Partners, LLC*

*Pierce Lancaster, Third & Urban*

*Moderator: Ross Cowan*

11:45am

## Closing Remarks & Adjourn, Conference Chair

*Ken Grimes, Patterson Real Estate Advisory Group*



South Carolina