

2021 CORPORATE PARTNERS

Annual Sponsors and Donors Program



WHO WE ARE

The Urban Land Institute (ULI), founded in 1936, is a nonprofit research and education organization dedicated to providing leadership in the responsible use of land and in creating and sustaining thriving communities worldwide. ULI has over 45,000 members globally, representing the entire spectrum of land use and development disciplines in private enterprise and public service.

ULI Charlotte is an active District Council with close to 800 members throughout the Piedmont and western North Carolina, serving the Charlotte, Triad, Asheville, and the mountain regions.



"ULI Charlotte creates meaningful impact in our community. Crescent Communities is proud to support ULI as a catalyst for connecting people, sharing knowledge and impacting change." *Elizabeth McMillan*, Crescent Communities

Our mission is to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide.



DRIVING FOCUS



Engage in conversations around diversity and inclusion, creating great places and land use practices.



Mentor the next generation of future, aspiring, and present leaders, policy makers and elected officials.



Generate opportunities to connect policy and practices, engage members and the community, and educate to create action.



Cultivate relationships with community partners, public officials and the community.

SHAPING THE FUTURE OF GREAT PLACES

CONNECT PEOPLE



Joining people together to deepen professional relationships within and bevond our membership through networking, mentoring and problemsolving.

SHARE KNOWLEDGE



Deliver cutting-edge content and programing on real estate market and land use trends.

NEUTRAL CONVENER



Convene dialog private sector foster collaboration in exchange of ideas.

INSTITUTE FOR IMPACT



Lead solutions on the most pressing land use and real estate development challenges and opportunities.

CHANGE AGENT



Be a thought-leader working to improve the way the region grows.

CATALYST



Promote meaningful discussion around catalytic projects and ideas affecting land use to broaden perspectives and create momentum from possibility.



IMPACT AS A DONOR

Leveraging the full power of our charitable organizational status, donors make a positive impact with direct donations to ULI Charlotte in support of our work.

BENEFIT LEVEL	Visionary \$10,000	Pioneer \$8,000	Champion \$6,000	Partner \$4,000	Advisor \$3,000	Friend \$1,500
Recognition on ULI Charlotte and ULI Foundation website, and on ULI Charlotte eblasts, newsletter and event PowerPoints	Logo	Logo	Logo	Name	Name	Name
Tax Deductable Gifts	\odot	\odot	\bigotimes	\odot	\oslash	\odot
Advisory Board Representative	Ø	${\bf extsf{eq}}$	\bigotimes			

*Donors are recognized as part of the Corporate Partners Program throughout the year.



IMPACT THROUGH SPONSORSHIP

Sponsorship packages offer local recognition plus benefits such as memberships and event attendance.

Advisor

BENEFIT LEVEL

	\$10,000	\$8,000	\$6,000	\$4,000	\$3,000
Recognition on the website, newsletter and eblasts/event notices and event PowerPoints	Logo	Logo	Logo	Name	Name
Advisory Board Representative	\bigotimes	\bigotimes	\bigotimes		
Membership Dues	Up to \$1,500	Up to \$1,350	Up to \$1,220	Up to \$500	Up to \$250
Program Credits (open to any sponsor invite)	Up to \$1000	Up to \$750	Up to \$500	Up to \$375	Up to \$275
Registration for (choice of)					
ULI Fall or Spring* Meeting or	2	1			
ULI Carolinas Meeting	6	4	2		

Visionary Pioneer Champion Partner





* Spring Meeting attendance is restricted to Full Members Only.

Customized packages can be developed, upon request.

Learn more about ULI Charlotte and the benefits of sponsorship at <u>charlotte.uli.org/sponsorship</u>.