



ETKIN SCHOLARS PROGRAM

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- Fosters future leaders in commercial real estate and related fields: planning, urban design, community and economic development, law, construction, historic preservation, architecture, landscape architecture, marketing, finance, development, and more.
- Improves students' understanding of the professional roles and disciplines that contribute to best practice and innovation in real estate and land use globally.
- Introduces undergraduate and graduate students to the benefits of the Urban Land Institute (ULI).
- Connects students to their local ULI District Council for networking and learning.

WHAT YOU WILL DO AT THE LOCAL ULI BC LEVEL IN VANCOUVER, BC

- Participate in a customized 1:1 mentorship program where Etkin Scholars will be paired with local Real Estate experts who share similar interests and goals.
- Engage and build relationships with other Scholars through various event programming.
- Attend monthly events from October through May, catered specific to the Scholars. Events will likely include: exclusive social networking events, career panel nights, walking tours, and more.

WHAT YOU GET ACCESS TO AT THE ULI NATIONAL LEVEL

- Meet, share, and hear experiences from other ULI Etkin Scholars participating nation-wide by attending the ULI Americas kick-off webinar and commencement program.
- Participate live, or review on-demand, 80% of the programs in ULI Explore & Connect for Students.
- Create a profile with bio and photo in the ULI Member Directory.
- Explore content on the [ULI Knowledge Finder](#) and set your preferences for which content interests you most.



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PROGRAM BENEFITS AND PERKS

- All benefits of a ULI Associate Membership including:
 - ULI Member Directory;
 - ULI Knowledge Finder;
 - ULI Case Studies;
 - ULI Navigator member opportunities to volunteer and give back;
 - Urban Land magazine in print and online;
 - ULI Bookstore discounts;
 - Discounted national events; and
 - Eligibility for leadership roles, such as with the ULI Young Leaders Group (YLG).
- Access to the student-specific suite of programming of ULI Explore & Connect for Students.
- Free access to most local ULI events, virtual or in person.
- Scholar-specific programming at the national and local levels.
- Access to all five courses in the Foundations of Real Estate (FoRE) certificate on demand throughout the year.
- Curated lists of existing recordings of past ULI panel discussions and presentations.
- Eligibility to participate in the program for a second year with reapplication if still enrolled.
- Ability to join ULI at the student membership rate for one year after the program, regardless of whether you are still a student.

ELIGIBILITY AND APPLYING

- Students must be enrolled in an accredited college or university in BC, Canada, with access to the Lower Mainland for in-person event participation each month.
- Students ideally (but not necessarily) should be pursuing a career in commercial real estate or related fields, and studying commercial real estate or related fields: finance, architecture, landscape architecture, planning, urban design, etc.
- Students may be in a degree or certificate program and may be enrolled in school full-time or part-time. Preference is for students in their third and fourth years of an undergraduate program and ready to enter the workforce in the local CRE industry.
- ULI District Councils will select students to participate for least a one-year term based on the following:



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- Commitment to the principles of ULI
- Leadership potential
- Commitment to and/or advancement of the Institute's diversity, equity, and inclusion goals.
- Academic standing

Students apply [HERE!](#)

Please also send resume to [ULI BC](#)

Learn more: <https://americas.uli.org/programs/learning/uli-etkin-scholars/>

Questions: universities@uli.org, or [Kim Geeves](#), ULI BC Etkins Co-Chair

ULI is a global network of professionals in every sector of real estate development and land use, from private enterprises to public service, with a mission to shape the future of the built environment for transformative impact in communities worldwide.