



British Columbia

2022 Annual Report

Connect

Inspire

Lead

Land Acknowledgement

ULI British Columbia is committed to the process of decolonization, and reconciliation with First Nations and Urban Indigenous communities.

We acknowledge ULI BC is on unceded traditional Indigenous and First Nations territories.

In particular, many of us are coming from the unceded traditional territories of the x^wməθk^wəyəm (Musqueam), Sk̓wx̓wú7mesh (Squamish), and Sel̓ílwitulh (Tsleil-Waututh) Nations.

This acknowledgment is a reminder of the discriminatory, racist, and colonial practices that have had a lasting legacy, and continue to create barriers for Indigenous peoples and communities.

Message From Our Chair

On behalf of the Urban Land Institute of British Columbia (ULI BC), I am pleased to present our 2022 Annual Report. The report outlines key insights into ULI BC throughout 2022, including noteworthy statistics, our leadership team whom leads our organization, and the many events and initiatives that ULI BC offered to our membership and guests. We are delighted to highlight our newest initiatives within the last year, including the return of our programs, Etkin Scholars, UrbanPlan, and Partnership for Health Equity. Within the report you will find the many accomplishments ULI BC achieved throughout the 2022 calendar year.

I personally would like to thank our amazing leadership teams for their continued support and dedication. They offered our members and stakeholders with timely events and quality content. We continued to offer both online and in-person programming and as in years past, along with offering a record number of events in the calendar year. Attendance of our in-person events frequently reached capacity to be fully sold out with a need to maintain waitlists. The thought leadership and connections our member leaders were able to offer to our guests was truly exceptional.

Three initiatives that we introduced in 2021 continued in 2022, Etkin Scholars Program, UrbanPlan, and Partnerships for Health Equity Program (PHEP). Etkin Scholars saw a total of 20 students and 20 mentors participate in the ULI path of learning. Through mentorship, member benefits and events, our students and mentors received a variety of offerings (virtual and in-person) of knowledge and learnings within the real estate industry both locally and globally. UrbanPlan was initially introduced in Fall 2021 with volunteer and teacher training. In 2022, we had 5 high school classes and 1 university participate which incorporated a total of 4 teachers, 1 professor, 15+ volunteers, and a total of 125+ high school students, and 15 university students participate in the program. See page 13 for all the details on both of these initiatives. PHEP was launched in August of 2021 after ULI BC was one of five District Councils in the Americas Region selected to begin work to understand historic inequities and racial injustice. We curated a team of ULI members to lead this initiative and are pleased to share that the work we gathered and compiled in 2022 is coming to fruition with a series of events in early 2023. Please have a look at page 13 for more about this program. We realize this initiative is a journey, as we all continue to learn and grow with one another to increase awareness and social sustainability.

I would be remiss without acknowledging and recognizing our ULI BC committees. They continued to achieve tremendous success this past year, with both our Young Leaders Group and Women's Leadership Initiative maintaining a sizable committee to implement and launch their own initiatives and events. Please visit pages 7 through 10 to read all about the many accomplishments of these two groups and recognize the members whom make up each.

To conclude, I would like to express my sincere appreciation to all whom joined us and contributed to the many successes and legacies ULI BC was able to achieve in 2022. I am very much looking forward to what 2023 holds for ULI BC as we continue with a combination of virtual and in-person programming, while also engaging with stakeholders, partners and community organizations in the province.



A handwritten signature in dark ink, reading "Duncan Wlodarczak".

Duncan Wlodarczak
ULI BC Chair

ULI (Global)

ULI is the oldest and largest network of cross-disciplinary real estate and land use experts in the world.

ULI is its members. Through our members' dedication to the mission and their shared expertise, the Institute has been able to set standards of excellence in development practice.

The MISSION of the Urban Land Institute:

Shape the future of the built environment for transformative impact in communities worldwide

Mission Commitments



CONNECT active, passionate, diverse member through the foremost global network of interdisciplinary professionals

INSPIRE best practices for equitable and sustainable land use through content, education, convening, mentoring, and knowledge sharing



LEAD in solving community and real estate challenges through applied collective global experience and philanthropic engagement

46,000+

We are a global network of professionals in every sector of real estate development and land use, from private enterprise to public service.

ULI BC At A Glance

500+ Members

Volunteer Leadership

53 Volunteer Members
66% female | 34% male



43 Events & Initiatives

2,900+ Registrants

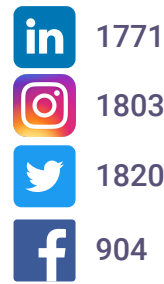


53% Registrants
are ULI Members

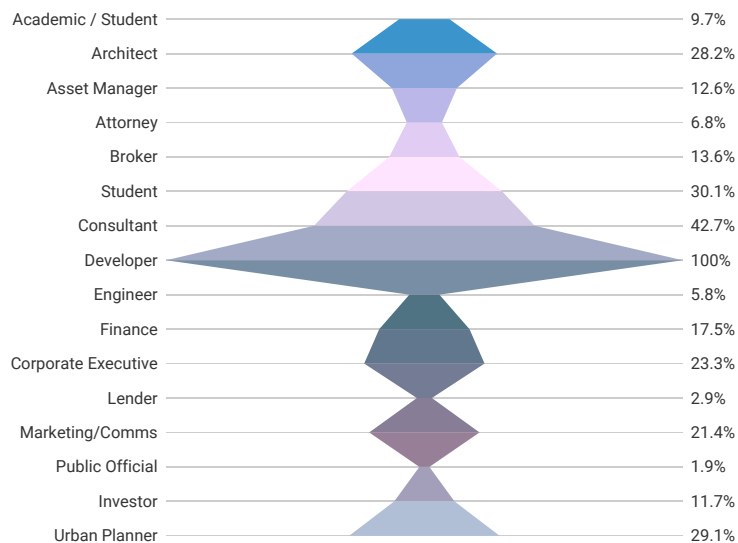


135+ E-Communications

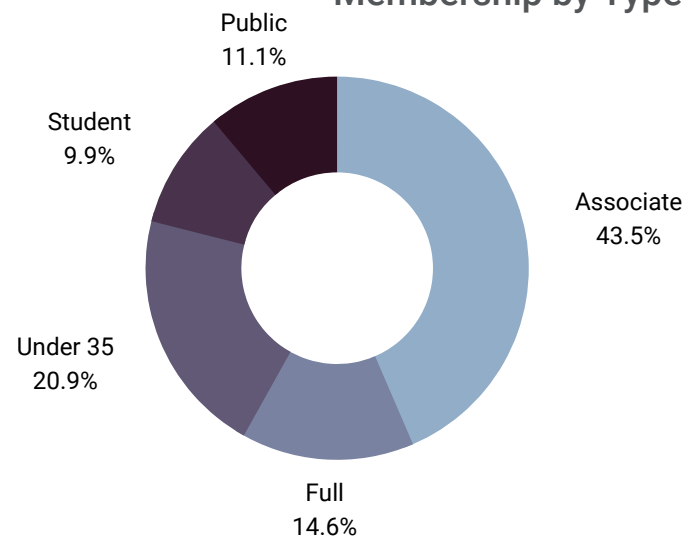
Social Followers



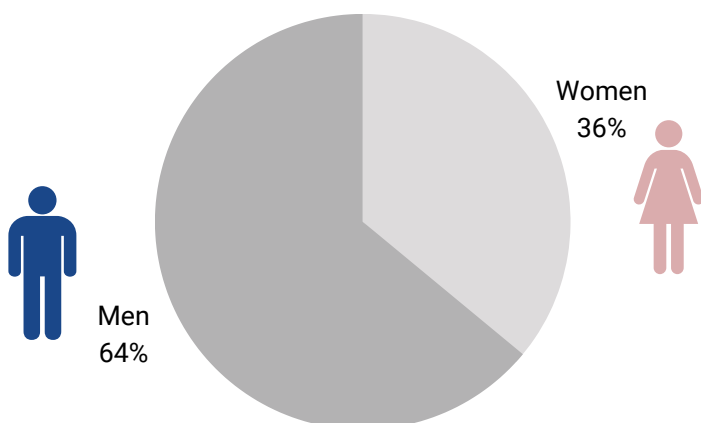
Membership by Sector



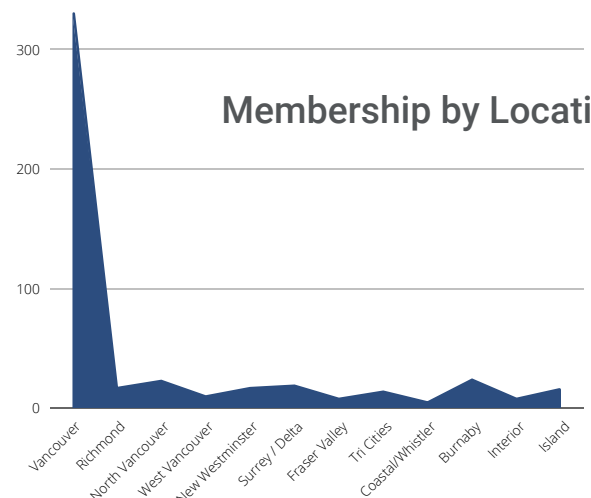
Membership by Type



Membership by Gender



Membership by Location



Sponsors & Acknowledgements

A very special thank you to all 2022 ULI BC sponsors and supporters!

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Series & Event Sponsors & Partners

Axiom Builders
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Spark Real Estate Software

To learn more about ULI BC's Sponsorship package for 2023 [click here](#)

Organizational Strength

The 2022 ULI BC Executive Leadership:



Duncan Wlodarczak

Chair
Chief of Staff
Onni Group



Wendy Waters

Chair of Mission Advancement
VP, Research Services & Strategies
GWL Realty Advisors



Suky Cheema

Treasurer
Partner & Regional Leader
BDO Canada LLP



Chad Boorman

Business Development Co-Chair
Chief Financial Officer
Rize Alliance Properties



Michael Burak

Business Development Co-Chair
Vice President, Development
Grosvenor Americas



Rachel Thexton

Communications Chair
Principal
Thexton PR



Rebecca Chaster

YLG Co-Chair
Development Manager
Bosa Properties



Andrew Browne

YLG Co-Chair
Senior Development Manager
Starlight Investments



Katie Maslechko

DEI+R Chair
Director, Development
Beedie Living



Lilian Kan

WLI BC Co-Chair
Director of Development
Colliers Strategy & Consulting



Nicole Yang

WLI BC Co-Chair
Senior Development Manager
Create Properties



Adam Mitchell

NEXT Chair
Director, Asset Management
& Development
Low Tide Properties



Shannon Paterson

Coordinator
ULI BC

Women's Leadership Initiative (WLI BC)



The Women's Leadership Initiative (WLI) British Columbia is part of a global ULI network supporting and promoting the advancement of women in all disciplines of the real estate industry. WLI BC is sponsored annually by Century Group.



Leadership Building

- Workshops, seminars, or resources to provide knowledge and skills related to career and personal development
- Included in its Leadership Building initiatives is WLI BC's Certificate Series

Outstanding Leader Award & Fall Social

- Awarding local leaders for their achievements related to our mission
- This initiative officially launched in 2020, and in its second year, WLI BC proudly recognized Armin Amrolia as an Outstanding Leader!
- The WLI BC Leadership Recognition Program is proudly sponsored by Century Group
- WLI BC held a SOLD OUT Fall Social to recognize our 2022 Outstanding Leader combining it with an opportunity for networking along with the celebration. It was held at Strange Fellows, a local brewery run and owned by women.



Champion's Series

- Events profiling prominent and emerging leaders
- This series allows members and non-members to network and discuss curated topics with executive-level industry leaders in an accessible format
- Champions in the Spotlight 'Champions' are provided a platform in which to highlight career achievements and speak with WLI members about industry trends and market conditions



BCIT Next Program

- The mission of the BCIT Next Program is to provide students studying in areas adjacent to real estate development (architecture, engineering, construction management, interior design, and trades) the opportunity to learn from, and network with, esteemed professionals in Metro Vancouver's real estate industry
- BCIT chose to partner with WLI BC in order to provide their students with the opportunity to tap into WLI BC's vast network of construction and development professionals in Metro Vancouver's real estate industry
- This program is sponsored by Concert



Socials

- Bringing together industry professionals to network in a relaxed and social setting. Both members and non-members are invited to participate, along with all genders.



Women's Leadership Initiative (WLI BC)

The 2022 WLI BC Leadership:



Lilian Kan
WLI BC Co-Chair
Director of Development
Colliers Strategy & Consulting



Nicole Yang
WLI BC Co-Chair
Senior Development Manager
Create Properties



Kendall Andison
Junior Development Manager
Community Land Trust



Mahsa Banaei
Associate
Colliers International



Amy Calcutt
Property Negotiator
Cactus Club Cafe



Judy Farhat
Development Manager
WCPG



Jacqueline Garvin
Assistant Development Manager
Polygon Homes



Leah Harvey
Head of Business
Development
UrbanLogiq



Diana Lam
Manager, Financial Planning & Analysis
Alabaster Homes



Jessica Leung
Manager, Investments and Operations
CIBT Education Group



Winnie Ng
Analyst, Investments
Concert Realty



Karen Ngan
Partner
Clark Wilson



Kaela Schramm
Director of Projects & Planning
M'akola Development



Anna Wynick
Assistant Marketing Manager
Polygon Homes

Young Leaders Group (YLG)

The Young Leaders Group (YLG) is made up of young professionals from the private and public sectors involved in real estate industry. ULI BC YLG offers individuals under the age of 35 a variety of opportunities to become actively involved early in their career to begin building key relationships with industry leaders while assisting ULI BC YLG shape the region's conversation in land use planning and development. YLG is sponsored annually by [QuadReal](#).

Mentorship Programs

- Brings together Young Leaders, students, and established professionals in a vibrant and intimate setting, to share knowledge and drive the professional success of the industry's young professionals.
- YLG held two successful Mentorship events in 2022 which included speed-mentoring, and wrapped up with networking amongst the mentors and mentees



Programming

- Shared insights and local project tours from the visionaries who have shaped our neighbourhoods and communities
- Coffee & Conversations, held monthly with consistently 40+ attendees at each
- Cocktails & Conversations returned in the fall for an in-person event preseted by [Spark](#)
- In-Person happy hours presented by [Spark](#) for industry professionals to connect and network

Speaker Series

- Create opportunities for Young Leaders to learn from mid-career professionals and mentors



Professional Development

- Advancing the development of our Young Leaders through leadership and training

Cascadia Regional Conference 2023

- Create opportunities for Young Leaders to learn from mid-career professionals and mentors



Young Leaders Group (YLG)

The 2022 YLG BC Leadership:



Andrew Browne
YLG Co-Chair
Senior Development Manager
Starlight Investments



Rebecca Chaster
YLG Co-Chair
Development Manager
Bosa Properties



Zoe Brook
YLG In-Coming Co-Chair
Development Manager
Grosvenor Americas



Monika Rau
YLG In-Coming Co-Chair
Director of Real Estate
REW



YLG Committee Members

Charlotte Au, YL Speaker Series & Professional Development | TL Housing Solutions

Alex Dembinski, Etkin Scholars Program | QuadReal

Meghan Garland, YL Socials & Happy Hours | Grosvenor

Robyn Gerry, YL Speaker Series & Professional Development | CPA Development Consultants

Kim Geeves, Etkin Scholars Program | PGL Environmental Consultants

Giovanni Gunawan, YL Walking Tours | LedMac

Kelly Hager, YL Speaker Series & Professional Development | WeCasa

Jessica Jiang, YL Finance | Metro Vancouver

T'Brenn Kelly-McKinnon, YL Walking Tours | City of Coquitlam

Chris Kuno, YL Coffee & Conversations | Colliers

Randolf Lee, YL Coffee & Conversations | Laurentian Bank

Jason Liu, Etkin Scholars Program | Nicola Wealth

Katrina May, YL Speaker Series & Professional Development | Catalyst Community Development Society

JB McEown, YL Speaker Series & Professional Development | BC Housing

Kerry Minailo, YL Walking Tours | Hungerford Properties

Danny Ross, YL Walking Tours | Westbank

Daniel Saxton, YL Mentorship | CitySpaces Consulting

Sasha Somjen, YL Speaker Series & Professional Development | Grosvenor

Amanda Tang, Etkin Scholars Program, YL Socials & Happy Hours | Rize Alliance Properties

Oliver Tennant, YL Coffee & Conversations | Streetside Developments

Craig Thomas, ULI BC YL Victoria | Banyan Group of Companies

Cayley Van Hemmen, YL Mentorship | Turner Construction

Andrea Witoszkin, Etkin Scholars Program | City of Vancouver



Events & Programming

Programs & Initiatives

- Virtual programming continued to offer opportunities for cross-collaboration and partnerships. It remained a significant part of our programming for educational, informative, and thought-leading discussions. We will continue to offer our membership and guests a variety of programming, including both virtual and in-person.
- ULI BC offered a variety of programming through its various Centres and Initiatives led by ULI Global, ranging from dialogue around climate change through to programming for students to engage in the industry as part of the Etkin Scholars Program.
- In 2022, along with our virtual programming, ULI BC hosted in-person events that ranged from networking and socials to leadership opportunities, mentorship discussions, and project/site tours.

43 Events & Initiatives



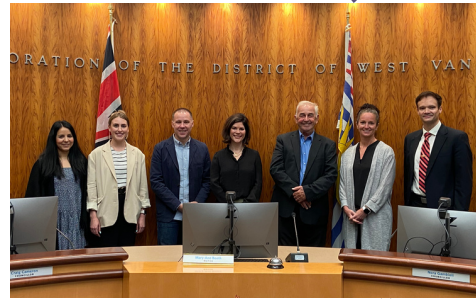
2,900+ Registrants



Global Initiatives & Local Outreach

UrbanPlan for High Schools

- UrbanPlan harnesses the power of experiential learning to drive students to more deeply engage in the complex nature of land-use decisions and inspire them to take an active role as engaged citizens to create better communities
- UrbanPlan is an engaging simulation exercise in which participants—high school students, university students, public officials and community members—learn about the market and non-market forces that shape real estate development in our communities. Participants experience the challenging issues, private and public sector roles, complex trade-offs, and fundamental economics in play when proposing realistic land use solutions to vexing growth challenges
- ULI BC launched UrbanPlan in the fall of 2021
 - 15+ volunteers
 - 4 teachers / 5 classes in high schools
 - 1 professor / 1 class in university
 - 125+ high school students
 - 15 university students



Partnership for Health Equity

- In August 2021, ULI BC was one of five ULI District Councils in the Americas Region to be selected to begin work to understand historic inequities and racial discrimination in land use, and to craft creative strategies to address the ongoing impacts of these policies on community health and wealth disparities
- ULI BC's goal under the Partnership for Health Equity Program is to break down the systemic barriers to housing for Indigenous populations in our Province. By convening key stakeholders and gathering critical data, we hope to facilitate critical forums and create tools for the local real estate sector that will improve access to safe, affordable housing and promote increased health, wellbeing and long-term social sustainability
- In early 2023 we will be hosting a series of discussions with members and individuals within the real estate industry to build out our toolkit



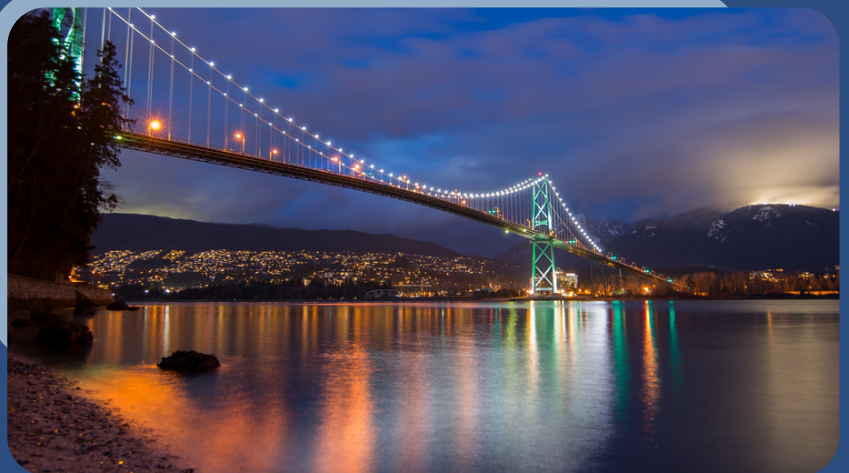
Etkin Scholars Program

- The ULI Etkin Scholars Program, made possible by the philanthropic support of Bruce Etkin, introduces college and university students to the resources available through ULI membership and seeks to integrate those students into the ULI path of learning. Through this program, ULI District Councils will identify a cohort of students and provide the students with a welcoming and concrete entrée into ULI knowledge at the local and national level with funding support, free ULI student membership, creative programming, networking, and learning opportunities throughout the academic year of their scholarship. The students supported through this program shall be recognized as Etkin Scholars
- In 2022, ULI BC participated in the program for its inaugural academic year and continues to be one of five District Councils to participate





WHERE THE FUTURE IS BUILT



British Columbia

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