Canadian Dues Increase FAQ

What is the status of ULI membership in Canada?

Canadian membership has experienced tremendous growth, recently surpassing 3,000 members across the three district councils in the country and placing ULI Toronto as the largest council in the world. Canada's program of work and roles in leadership are expansive (the Global Chair is Peter Ballon, Global Head of Real Estate at CPPIB), and Spring Meeting 2023 will be held in Toronto.

Why is ULI raising dues?

Membership dues are a vital source of funding for operations to achieve the strategic goals and initiatives for ULI. They help support our mission to shape the future of the built environment for transformative impact in communities worldwide.

In recent months, the Global Board has been re-evaluating pricing across the world for market reasonability and equity. Canadian membership dues are currently the lowest in the world, standing at around 40% of U.S. rates. In order to address this issue, a plan on dues increase was developed that will be executed in three phases spread over a four-year period with the ultimate goal of reaching 80% parity with U.S. dues rates.

What is the timing of the dues increase?

The first dues increase will go into effect **October 1, 2021**. The actual increase will occur at the member's date of renewal.

There are subsequent increases planned for January 2023 (to align with Toronto's Spring Meeting) and July 2024, with the intention to evaluate timing based on membership response.

How much will dues increase?

With the phased approach, dues will initially increase by C$7 per month for Associate and C$17 per month for Full membership. Subsequent two phases aim for similar increases as described below.

Full and Associate rates as of **October 1, 2021** will be:

Full	Annual	Monthly
CAN Private	C$816	C$68
CAN U35	C$408	C$34
CAN Public	C$204	C$17

Associate	Annual	Monthly
CAN Private	C$348	C$29
CAN Public/U35	C$180	C$15
CAN Student	C$84	C$7

Full and Associate rates as of **January 1, 2023** will be:

Full	Annual	Monthly
CAN Private	C$1,032	C$86
CAN U35	C$516	C$43
CAN Public	C$252	C$21

Associate	Annual	Monthly
CAN Private	C$420	C$35
CAN Public/U35	C$216	C$18
CAN Student	C$96	C$8

Full and Associate rates as of **July 1, 2024** will be:

Full	Annual	Monthly
CAN Private	C$1,224	C$102
CAN U35	C$624	C$52
CAN Public	C$300	C$25

Associate	Annual	Monthly
CAN Private	C$492	C$41
CAN Public/U35	C$252	C$21
CAN Student	C$108	C$9

Is the public agency rate also increasing?

Yes, a public agency package will increase to C$420 for one Full and two Associate memberships. Additional Associates can be added for C$140 and additional Full members can be added for C$175.

What about dues in other regions?

Dues were increased in the Americas and EMEA in September 2019 and in APAC in January 2020. ULI will be scheduling another increase in a future fiscal year while also allowing time to bring Canadian dues in line with the other regions. Starting July 2024, ULI aims to have all regions on the same bi-annual dues increase cadence.

What if I recently joined or renewed my membership?

If you **joined** before October 1, you will not be subject to the new rate until the end of your membership term.

If you were up for **renewal** prior to October 1, you will renew at the prior rate. If you are up for renewal on October 31 or after, you will be renewed at the new rate.
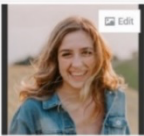
If you were up for **renewal** prior to October 1, but your membership lapsed, you will rejoin at the new rate.

Can I renew early?

If you are up for **renewal** on or after October 31 and choose to renew before October 1, you will renew at the prior rate. You can renew at any point in your current term by going to my.uli.org and clicking on "Renew My ULI Membership Now". Members enrolled in autorenewal and monthly installments can also elect to extend membership at the current rate.

What are current ULI membership benefits?

For a full listing of current benefits, visit https://americas.uli.org/membership/benefits/.