



WOMEN'S HOME PRESERVATION

Business Development Manager

Full time

Job Summary:

The Women's Home Preservation is looking for a business development manager who is passionate about making an impact in underinvested communities. This role will give you exposure to community revitalization strategies and you will be empowered to develop real estate projects that will make a long lasting impact in Baltimore City and beyond. You will learn how capital can be deployed for social impact. You will develop and implement the company's real estate development projects. The candidate will work very closely with the CEO and team of architects, engineers, lawyers, lenders, etc.

You are a bright, energetic, self-starter professional with proven experience in real estate development, pro forma modeling, project management and more.

Company Profile:

The Women's Home Preservation is a mission-driven real estate development firm dedicated to transforming structurally disinvested communities with a focus on creating edifying housing for women who are heads of households (single mothers, widows). We purchase vacant properties that create blight in communities and we redevelop them into mixed-use commercial and residential properties. Our commercial rehabilitations fill the amenity gaps in our communities (café, hardware stores, art galleries, etc), while our residential rehabilitations create high-end energy efficient and resilient homes that drastically transform the health of our communities.

Our approach is to restore the social and cultural rather than the built environment only. For this reason, we co-create with the community. Working hand in hand with a community, we bring about projects of scale and significance to force a paradigm shift in one's view of a community. Where one would expect another small rehab, we bring on the power of our high-caliber partners to execute on our bold and

transformative visions. Concurrently with the built activities, we work with the community to develop the cultural, political, and socioeconomic dimensions of our projects.

We are proud to have the support of national and global leaders including Gensler, Whiting-Turner, RK&K, RCM&D, CohnReznick, Wells Fargo and more.

For more information on Women's Home Preservation, visit www.womenhomepreservation.com

Job Responsibilities:

As the Business Development Manager for Women's Home Preservation, you will play a critical role in the planning, execution, and management of our real estate development projects. You will be responsible for overseeing the day-to-day operations and ensuring the successful execution of our initiatives. Your key responsibilities will include, but are not limited to:

Financial Expertise:

- Develop and manage project budgets, including financial modeling and pro forma analysis.

- Monitor project finances, ensuring adherence to budgetary constraints and optimizing financial performance.

Grant Application and Fundraising:

- Identify grant opportunities and lead the application process.

- Develop and implement fundraising strategies to secure funding for projects and company initiatives.

Project Management:

- Support CEO on all aspects of project management, including planning, design, construction, and post-development activities.

- Collaborate with project teams to ensure successful project delivery within established timelines and budgets.

Community Engagement:

- Establish and maintain strong relationships with local communities and stakeholders.

- Work closely with community partners to ensure projects align with community needs and expectations.

Regulatory Compliance:

- Stay informed about relevant local, state, and federal regulations related to real estate development.

- Ensure compliance with all legal requirements and permits for development projects.

Team Leadership:

Foster a collaborative and productive working environment.

Qualifications:

Bachelor's degree in finance, real estate, business, or related field

Proven experience in real estate development, including financial analysis, grant application, and fundraising.

Strong financial modeling and pro forma development skills.

Knowledge of real estate financing, grant application processes, and fundraising strategies.

Excellent project management skills and the ability to oversee multiple projects simultaneously.

Exceptional communication and interpersonal skills.

Knowledge of US real estate regulations and compliance.

Strong leadership abilities and team management experience.

What We're Looking For:

Motivated by making an impact in underinvested communities

Self-motivated, dependable and able to work in a startup environment

Proactive with strong attention to detail, strong verbal and communication skills!

Experience in developing and delivering pitches/presentations/communications to investors

Excellent problem-solving skills, with comfort working in underserved communities

Job Type:

Location: Local

Start: Immediate

Position Type: Full-time

Compensation: Monthly salary

Full-time. 40 Hours/week

Salary

To Apply:

Please submit a resume and a cover letter explaining your interest in the position to info@womenhomepreservation.com.

EOE STATEMENT:

We are an equal employment opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status or any other characteristic protected by law.

THIS POSITION IS CURRENTLY ACCEPTING APPLICATIONS.