



2022-2023

ETKIN SCHOLARS PROGRAM

ULI ETKIN SCHOLARS PROGRAM

- Fosters future leaders in commercial real estate and related fields: planning, urban design, community and economic development, law, construction, historic preservation, architecture, landscape architecture, and more.
- Introduces undergraduate and graduate students to the benefits of the Urban Land Institute (ULI).
- Improves students' understanding of the professional roles and disciplines that contribute to best practice and innovation in real estate and land use globally.
- Connects students to their local ULI District Council for networking and learning.

What you get

- All benefits of a [ULI Associate Membership](#) including:
 - [ULI Member Directory](#);
 - [ULI Knowledge Finder](#);
 - [ULI Case Studies](#);
 - [ULI Navigator](#) member opportunities to volunteer and give back;
 - [Urban Land magazine](#) in print and online;
 - [ULI Bookstore](#) discounts;
 - Discounted national events; and
 - Eligibility for leadership roles, such as with the ULI Young Leaders Group (YLG).
- Free access to most local ULI events, virtual or in person.
- Scholar-specific programming at the national and local levels.
- Access to all five courses in the [Foundations of Real Estate \(FoRE\) certificate](#) on demand throughout the year.
- Curated lists of existing recordings of past ULI panel discussions and presentations.
- Eligibility to participate in the program a second year with reapplication if still enrolled.
- Ability to join ULI at the student member rate for one year after the program, regardless of whether you are still a student.

WHAT YOU WILL DO

- Spend an average of three hours monthly on ULI activities, in-person or online, between October and May.
- Attend four District Council Etkin Scholar events, online or in person.
- Complete a free 30-minute Welcome to ULI webinar.



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- Create a profile with bio and photo in the ULI Member Directory and respond to all demographic questions for your profile (you can respond “prefer not to answer”).
- Explore content on the [ULI Knowledge Finder](#) and set your preferences for which content interests you most.

ELIGIBILITY AND APPLYING

- Students must be enrolled in a college or university in Canada, the United States, or Mexico.
- Students ideally (but not necessarily) should be pursuing a career in commercial real estate or related fields, and studying commercial or related fields: finance, architecture, landscape architecture, planning, urban design, etc.
- Students may be in a degree or certificate program and may be enrolled in school full time or part time.
- ULI District Councils will select students to participate for least a one-year term based on the following:
 - Academic standing
 - Professor recommendation
 - Commitment to the principles of ULI
 - Leadership potential
 - Commitment to and/or advancement of the Institute’s diversity, equity, and inclusion goals.

Students apply here: <https://forms.gle/FQA5DnBeLFKDBtD28>

Learn more: <https://americas.uli.org/programs/learning/uli-etkin-scholars/>

Questions: universities@uli.org

ULI is a global network of professionals in every sector of real estate development and land use, from private enterprise to public service, with a mission to shape the future of the built environment for transformative impact in communities worldwide.