**Summer Internship Opportunity in Baltimore, Maryland**

**Company Profile**

Cross Street Partners (CSP) is a vertically integrated real estate company with expertise in development, financial advisory, construction, and property management. CSP is dedicated to reinvigorating America’s cities through creative, community-centered development. We are the lead developers or co-developers of several large-scale adaptive reuse and neighborhood revitalization projects, including Baltimore Penn Station (Baltimore, MD), Perkins Somerset Oldtown (Baltimore, MD) and Dayton Arcade (Dayton, OH).

This internship is a unique opportunity to get hands-on real estate development experience at a relatively small company. We are busy, and as a result the intern will have meaningful responsibilities and work directly with people in leadership positions. Additionally, because we undertake many of our projects in partnership with other developers, the intern will likely get exposure to a number of companies in addition to Cross Street Partners.

**How We Work**

CSP focuses on rebuilding urban communities by creating vibrant mixed-use neighborhoods. We set our sights on vacant or underutilized historically significant buildings and repurpose them with forward-thinking use plans focused on placemaking, innovation and community development. CSP develops projects for its own account and also serves as a consultant to non-profits or entrepreneurs with a real estate vision.

Wherever we work, our goals are the same: to finance, develop, build, and manage authentic environments that inspire collaboration, spur innovation, and sustain community connection.

**Role and Responsibilities**

The CSP team is looking to hire 2-4 summer interns to provide support in the following areas of focus:

* **Real Estate Development**Support one or more active development projects, taking on responsibilities related to feasibility/financial analysis, task management, financing, use program development, and leasing/marketing. Ultimately, the intern’s responsibilities will be driven by the status of the company’s development projects during the internship experience.
* **Policy/Advocacy**

Work with organization leadership to prepare white papers, issue briefs, and opinion pieces on various topic areas related to Cross Street Partners’ work including historic preservation, federal and state tax credit programs, green building practices, and neighborhood revitalization strategies.

* **Financial Advisory/UACD**

Help to identify pipeline projects, perform financial and impact underwriting, and asset management of the existing portfolio. The intern would also help to create marketing and collateral packages for any advisory clients.

* **Property Management**

Provide support with lease administration, property events and programming, community engagement, market research, and working directly with tenants in CSP’s community-oriented spaces.

* **Construction Management**

Provide support with cost estimating, managing construction schedules, coordinating with sub-contractors, reviewing architectural drawings, and assisting with reporting requirements for CSP’s active construction projects.

The selected applicants can expect to focus on one or more of the above focus areas, depending on their interests and skillset. Across all divisions, the intern will also work with the team to identify and address areas for organizational improvement and/or lead a self-directed, special project over the course of the summer.

**Qualifications**

* Relevant experience in real estate, planning, construction, property management, banking, community development finance, or a related field.
* A four-year college degree and active enrollment in an advanced degree program in business administration, real estate, urban planning, public policy, construction management, architecture, historic preservation, law, or related field ***OR***Enrollment in a 2- or 4-year degree program in a related field for applicants interested in the Construction Management or Property Management focus areas.
* Real life experience can substitute for a college degree and/or enrollment in a degree program.
* More important than these qualifications is a passion for cities, community development, green building and historic preservation.

**Employment Terms**

This is an hourly position located at our offices in Baltimore City. We prefer that the intern work 40 hours per week for approximately 10 weeks beginning in mid- to late May. However, we will also consider applicants who are only available on a part-time basis.

Compensation depends on the applicant’s qualifications and experience.

Cross Street Partners LLC is an equal opportunity employer.

**How To Apply**

Submit a resume and cover letter to chinson@crossstpartners.com. Please include in your cover letter one or more focus areas that are of most interest to you. Please use “CSP Summer Intern” in the subject line of your email. Applications will be accepted until April 18, 2022, but will be reviewed on an ongoing basis.