## **ULI Baltimore – Top Stories Page**

The Traffic Group, Inc., during this period of the pandemic, has developed several online webinars that may be of interest to membership. The Traffic Group, Inc. would be pleased to provide a free webinar dealing with the following topics:

- 1. What is business development's secret sauce ?— this webinar was presented to the American Council of Engineering companies (ACEC) last week and we have been asked to present it once again to ACEC in late summer. The same presentation was given to a standing room only audience at the Society of American Military Engineers (SAME) last year and was also made to the PSMJ in 2020. If you think your team might benefit, let me know and we will do a lunch & learn at your convenience.
- 2. Additionally, The Traffic Group, Inc. is currently providing a lunch & learn seminar for clients, engineers, architects, land use attorneys on <a href="Traffic">Traffic</a> and Parking in a COVID World.
- 3. In spring of 2021, The Traffic Group, Inc. will also be presenting a **Leadership** webinar to **ACEC** membership.

If any of these webinars might be of interest to your teams, please let us know. We will be happy to make a presentation- gratis!!.