

# Join us

## in shaping the future of ULI Baltimore.

ULI Baltimore sponsors have access and visibility to the region's top real estate, construction and development thought leaders.

Highlights of sponsorship include complimentary tickets to ULI Baltimore programs, Young Leader Events, CBCs, and recognition at events.

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### The ULI Mission:

To provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide.

*Connect, Educate & Convene*

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### Our Commitment to Membership and the Region:

- **Connection.**  
We offer high-level professional networking that connects a diverse array of industry leaders throughout the year.
- **Convening leaders and decision makers.**  
Leaders and decision makers come together from the public and private sector to move ULI Baltimore's mission forward.
- **Leadership and mentoring.**  
We have many opportunities through our Young Leaders Group for rising development professionals under 35, the Women's Leadership Initiative, which raises the visibility and number of women leaders in ULI and the real estate industry, and NEXT for those over 35.
- **Sharing best practices.**  
We share best practices within the trusted networks of our members, and through our Regional TOD and Revitalization & Reuse Product Councils.
- **Giving back.**  
Technical Assistance Panels (TAPs) are part of the ULI Advisory Service Program. A scope of work is defined by the sponsor, after which ULI pairs them with selected ULI Baltimore members who form an objective panel for a two-day work session where they address land-use challenges that require local knowledge to resolve. The recommendations are built upon the community's existing accomplishments and goals.



Current Platinum Sponsor: Kinsley Construction

**KINSLEY**

## Current Gold Sponsors:

ABC Baltimore	McLaren Engineering Group
BCT Architects	Merritt Construction Services
Bohler	MRA/GTA
Chesapeake Contracting Group	Pace Financial Servicing
Cross Street Partners	Stewart Title Guaranty Company
Gallagher Evelius & Jones LLP	The Verve Partnership
Kramon & Graham	Weller Development
Lorax Partnerships, LLC	



## Current Silver Sponsors:

28 Walker Development	Design Collective	Saul Ewing Arnstein & Lehr LLP
American Office	ECS Mid-Atlantic	SC&H Group
Atapco Properties	EDSA	Southway Builders
Ballard Spahr	Fidelity Engineering	Stewart & Tate Construction
Baltimore Development Corporation	Floura Teeter Landscape Architects	Stifel Nicolaus
Beatty Development	Froehling & Robertson, Inc.	The Brick Companies
BHC Architects	Goodier Properties	The MacKenzie Companies
Black Oak Properties	Harkins Builders	The Martin Architectural Group
Bohler Engineering	Hord Coplan Macht	The Time Group
Bozzuto Group	JP2 Architects	The Traffic Group
Cambridge Architectural Mesh	KatzAbosch	The Whiting-Turner Contracting Co.
Caves Valley Partners	Kimley-Horn	Urban Green Environmental
Century Engineering	Mahan Rykiel Associates	Venable
CohnReznick	Moseley Architects	War Horse
Colimore Architects an ATI Company	MSA Interiors	Whiteford Taylor Preston
Commercial Settlement Services	Quinn Evans Architects	
	RCM&D	

## Annual Sponsorship Benefits at a Glance

<b>Platinum</b>	\$10,000/yr \$8,500 with 3-yr pledge
<b>Gold</b>	\$5,000/yr \$4,500 with 3-yr pledge
<b>Silver</b>	\$2,500/yr \$2,000 with 3-yr pledge
<b>Bronze</b>	\$1,000/yr

Benefits:	Platinum	Gold	Silver	Bronze
ULI Membership	1 each Full, Assoc. & YL	1 Assoc.		
Complementary tickets to Wavemaker	3	2	1	
Complementary Registrations to Programs*	5	3	2	1
Registration to the Fall Conference	1			
Opportunity to serve on the ULI Baltimore Advisory Board and seats to two programmed dinners	3	2	1	
Seat on Governance Committee	1			
Option to have a company spotlight in e-newsletter	✓	✓	✓	
Company logo and link featured on the ULI Baltimore website and all email blasts	✓	✓		
Company name on ULI Baltimore website and all email blasts				✓
Company name recognition at ULI Baltimore Annual Wavemaker Awards	✓	✓	✓	✓
Featured in District Council Sponsorship Package	✓	✓	✓	

\* Includes YLG Activities, Lunch ‘n Learns, and Content before Cocktails.  
Excludes ticketed events like the Summer party and Wavemaker.

## Special Events and Program Sponsorship Benefits at a Glance

<b>Wavemaker</b>	Benefactor (B) \$2,500   Supporting Benefactor (SB) \$1,000
<b>Holiday Party</b>	Benefactor \$3,000 (Min)
<b>Summer Party at Camden Yards</b>	Benefactor \$3,000 (Min)
<b>Young Leaders Group Programs*</b>	\$500 Per Event   \$300 Per Event
<b>Content Before Cocktails</b>	\$500 Per Event   \$300 Per Event
<b>Programs</b>	\$1,000 Sponsorship Per Program   \$500 Sponsorship Per Program
<b>Women's Leadership Initiative**</b>	\$500 Per Event   \$300 Per Event
<b>Next***</b>	\$500

Benefits:	Wavemaker		Holiday Party	Summer Party	Young Leaders Group Programs		Content Before Cocktails		Programs		Next	Women's Leadership Initiative	
	B	SB			(\$500)	(\$300)	(\$500)	(\$300)	(\$1k)	(\$500)		(\$500)	(\$300)
Complimentary registrations	4	2	Non-members 3	3	Non-members 2	1	2	1	3	1	2	2	1
Company logo and link on event emails, ULI Baltimore website & social media	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Prominent display of company signage at event	✓	✓	✓	✓	✓		✓		✓		✓	✓	✓
Opportunity to distribute Company materials	✓		✓	✓									
Acknowledgment from podium	✓	✓	✓	n/a	✓		✓		✓	✓	✓	✓	✓
Acknowledgment in District Council Newsletter	✓	✓	✓	✓									

\* Includes content, social, giving back events, and YLG Partnership Forum and Mentor Roundtable

\*\* Events held three times a year including Dinner Speaker Series and Professional Development

\*\*\* Five professional breakfast panels for members 35-45

## ULI Baltimore Annual Sponsorship

Annual Corporate Sponsorship for ULI Baltimore District Council. Select Level:

- Platinum Sponsor \$10,000 for one year commitment
  - Platinum Sponsor \$8,500 per year with three year commitment
  - Gold Sponsor \$5,000 for one year commitment
  - Gold Sponsor \$4,500 per year with three year commitment
  - Silver Sponsor \$2,500 for one year commitment
  - Silver Sponsor \$2,000 per year with three year commitment
  - Bronze Sponsor \$1,000 for one year commitment
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## Special Events and Program Sponsorship Opportunities:

### ULI Baltimore Wavemaker Awards

- Benefactor \$2,500
- Supporting Benefactor \$1,000

### ULI Baltimore Holiday Party

- Benefactor \$3,000 minimum

### ULI Baltimore Summer Party

- Benefactor \$3,000 minimum

### ULI Baltimore Young Leaders Group Program

- Sponsor \$300 per event
- Sponsor \$500 per event

### Women's Leadership Initiative

- Sponsor \$300 per event
- Sponsor \$500 per event

### Next

- Sponsor \$500 per event

### ULI Baltimore Content Before Cocktails

- Sponsor \$300 per event
  - Sponsor \$500 per event
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## ULI Baltimore Program Sponsorship

Program Sponsorship for ULI Baltimore District Council

- \$1,000 Sponsorship per program
  - \$500 Sponsorship per program
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Sponsorship Contact Name:

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Company/Organization:

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Contact Title:

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Street Address:

City

State

Zip

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Email:

Phone:

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Silver, Gold, and Platinum Annual Sponsors: Please see Advisory Board form on the next page and submit form with payment.

## Payment Options

- 1) Mail this form with check payable to: ULI Baltimore, 11½ W Chase Street, Baltimore, MD 21201
- 2) Credit Card: Please contact Lisa Norris at [Lisa.Norris@uli.org](mailto:Lisa.Norris@uli.org) for Credit Card payment form

## Tax Deductible:

ULI is classified as both a 501(c)(3) and a 509(a)(2) organization. Your sponsorship payments are tax-deductible. Please contact us for tax information: [Lisa.Norris@uli.org](mailto:Lisa.Norris@uli.org)

## Questions:

Lisa Norris at [Lisa.Norris@uli.org](mailto:Lisa.Norris@uli.org)

# Advisory Board Member Form

Only applicable to Silver, Gold, and Platinum Annual Sponsors. Mail this form along with payment.

Contact Name:

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Company/Organization: Contact Title:

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Street Address: City State Zip

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Email: Phone:

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Contact Name:

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Company/Organization: Contact Title:

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Street Address: City State Zip

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Email: Phone:

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Contact Name:

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Company/Organization: Contact Title:

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Street Address: City State Zip

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Email: Phone:

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Silver: Includes one Advisory Board seat to two programmed dinners a year  
Gold: Includes two Advisory Board seats to two programmed dinners a year  
Platinum: Includes three Advisory Board seats to two programmed dinners a year