

## What is a TAP?

If you have a tough issue surrounding land use or real estate, you can reach out to ULI to implement a **Technical Assistance Panel (TAP)**. We will pair you with professionals who have expertise in your field who then complete a detailed, on-site assessment of your issue.

**The results are unbiased, strategic perspectives and recommendations on how to move forward.**



ULI has been conducting  
TAPs since 1948.

## Our panelist members

A TAP consists of volunteer ULI members from the Baltimore District Council who are chosen based on their expertise to spend two to three days diving deep into your issue to deliver expert, multidisciplinary advice. We have a terrific resource in our seasoned, professional membership base.

**Panelists can include:** a for-profit or nonprofit developer, a designer and/or planner, a market and/or financial analyst, and a regulatory expert.

## Why sponsor a TAP?

- Benefit from ULI's impartial and new perspectives.
- ULI is respected for the expertise of our members.
- TAPs have been credited with accelerating and improving the development and design processes used by communities in their land planning efforts.
- You can get connected to opportunities or partners you might not have known otherwise.



## What happens during a TAP Panel?

### ○ Research & Planning

First, ULI works with you to develop the scope of work and schedule, and provides selected panelists with research and analysis of the issue(s) you're trying to solve.

### ○ Panel Work

Then, panelists spend a couple days on-site learning about your land use issues, interviewing stakeholders, etc. Panelists then take that information and work on a solution.

### ○ Deliverables

We conclude with a presentation which includes findings, conclusions and implementable recommendations. You'll be given a report that you can use in your work, as well as followups to discuss progress and challenges.



## Who can request a TAP?

**Local governments, public agencies, nonprofit organizations and private developers** can sponsor the ULI Baltimore District Council to organize a TAP around their issue and provide advice and analysis.

## Fees

Fees typically range from \$15,000 to \$20,000 depending on the scope of work. These fees support all panel expenses throughout the TAP process.