

### Resources

Mentor and Mentee application forms

### Contacts

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#### Partnership Forum:

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#### Application Fee \$125.00



# Partnership Forum

#### **ULI Baltimore**

# Description

The mission of this approximately 8-month long mentoring program is to foster an exchange of professional ideas, friendships, and expertise among young professionals and industry veterans involved in the real estate development process. The program matches Baltimore District Council Young Leaders (members under 35) with experienced industry professionals for guidance and support in an atmosphere of confidentiality, trust and respect while offering Mentors an opportunity to strengthen ties with the future leaders of the local real estate community (including developers, designers, contractors, financers, legal, etc.) and the Urban Land Institute Baltimore District Council.

The Partnership Forum is comprised of small groups of Young Leaders from varying professional backgrounds that meet several times during the year for career discussions, project tours, social events and any other activities the group organizes to promote a greater understanding of the overall real estate development process, grow a professional networks, and strengthen relationships. Each group has a Coordinator (who was a participant in the previous year's program) who will assist the Mentors in scheduling and organizing events with the Mentee.

The program will conclude with a two week mock RFP competition. Groups of 5 to 6 Mentees will respond to a mock RFP as a comprehensive development team, presenting their approach and ideas for a mock site and program, preselected by the program chairs. Final presentations will be made to a "client" and the winner gets an opportunity to have an in depth meeting with "the client" about their proposal.

## Time Frame

April-June and September-October, with graduation in December.

## Attendance/Participation

Out of respect for the time volunteered by the mentors and your fellow mentees, attendance to all events is mandatory.

## **Application Process**

Must be under 35 and a member of ULI Baltimore, provide a cover letter detailing interest in the program, resume/bio, and complete the assessment survey to help determine eligibility and pairing with mentors.