



UDC / Van Ness / Intelsat Technical Assistance Panel

Presentation of Recommendations





Presentation Outline

- TAP Process
- Meet the Panel
- The Assignment
- Stakeholder Input
- Recommendations
 - Neighborhood Identity
 - Housing Strategy
 - Retail & Placemaking Strategy
- Key Recommendations & Next Steps, Q&A



What is a TAP?

The Technical Assistance Panel (TAP) offers technical analysis to communities and organizations facing land-use challenges.

ULI members volunteer their time to provide unbiased, expert advice and specific recommendations for improvement. Local industry leaders draft a plan to revive, rethink, and restore communities to ultimately enact change and improve the lives of people in the DC region

Day One

- Meetings with sponsor representatives
- Interviews with stakeholders and community representatives

Day Two

- Work session to develop recommendations
- Presentation to sponsor and stakeholders



How does ULI provide this assistance?

A community group or organization approaches ULI with a request.

ULI convenes a group of experts to focus on specific questions in a concentrated, finite effort and communicates the results.

- group of experts = Technical Assistance Panel
- specific questions = defined by the sponsor
- concentrated, finite effort = two intense days
- communicates the results = presentation to the sponsor/stakeholders and published report

Sponsor pays a fee for services to ULI Washington.

Additional support for this project provided by Amazon's Housing Equity Fund











Sponsor application selection







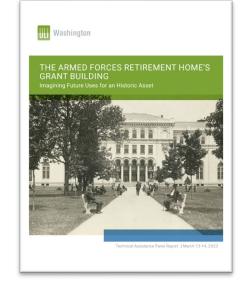
TAP Life Cycle



Reunion inspires potential sponsors



ULI publishes TAP Report









Panelists & Staff



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Tiger Management
Consulting Group
Panel Chair



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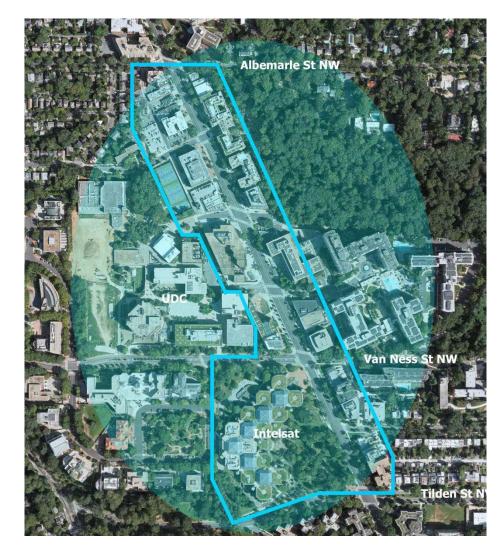


Image Credit: Van Ness Main Street

The Assignment

The **Goals** of the TAP

Provide recommendations for overcoming challenges inherent to the study area including:

- 1. Commercial Revitalization
- 2. Real Estate Development
- 3. Public Realm and Infrastructure
- 4. Transit and Accessibility
- 5. Community Engagement and Coordination
- 6. Environmental Sustainability







Image Credit: ULI Panel



The Assignment

The Big Questions to Answer

- 1. How could the area accommodate additional multifamily housing?
- 2. How might **4000 Connecticut Ave** (the former Intelsat HQ site) be redeveloped into a new vibrant, mixed-use campus?
- 3. How could other privately-owned opportunity sites (see study area map) accommodate multifamily focused **mixed use development**?
- 4. What are the Van Ness area's **strengths**, **weaknesses**, **opportunities**, **threats** in the market?
- 5. What funding strategies, incentives, and policy/regulatory tools should be pursued?

Thank You to Our Incredible Stakeholders!

26 Stakeholders:

- 8 Business Owners & Representatives
- 8 Advocacy Group Representatives
- 4 Educational Institution Representatives
- 4 Government Employees
- 2 Developers
- (9 Neighborhood Residents)





What We Heard in Stakeholder Roundtables:

Table 1 Neighborhood Identity, Arts & Culture

- Need to leverage existing assets to create a cultural identity
- The streetscape is physically & programmatically fractured
- The community needs better branding and communication

Table 2 Transportation & • Corridor Planning

- The pedestrian experience needs to be improved
- UDC could integrate more with the community
- (e.g. Performing Arts Center)

Table 3 Retail & Land Use

- UDC needs to perform like an Anchor Tenant
- We need incremental public realm improvements
- This area needs a strategy to better utilize existing spaces
- Enhance Participation from Stakeholders (UDC, Embassies, Schools, etc.)

Table 4 Housing & Zoning

- UDC needs and is prioritizing student housing
- UDC needs support managing their real estate portfolio



What We Heard in Stakeholder Roundtables:

	Strengths	Weaknesses	Opportunities	Threats
Table 1 Neighborhood Identity, Arts & Culture	institutions & student diversityEmbassies & cultural diversity;INTELSAT an anchor opportunity	invested in community • Single family homes,	 Family friendly dining & business opportunities Student housing Extending UDC facilities for community use 	 Current zoning & ground leases hamper development Reduced daytime population Dated commercial properties
Table 2 Transportation & Corridor Planning	walkability	 Bus service northward is low Metro ridership is down Corridor is not visually appealing & inviting 	 Increase signal timing for pedestrian safety Improve pedestrian experience Better bikes & scooter management 	 Car wash causes congestion at Albemarle & Connecticut Driveways cut into sidewalks & hamper pedestrian safety
Table 3 Retail & Land Use	involvement driven by Van NessMSAffluent and engaged residents	 Lack of retail variety & national brands Lack of draws for families & businesses Reduced daytime population; 	 Potential conversion of vacant office space to residential Family friendly retail & businesses A more defined UDC brand 	 Current zoning and ground leases hamper development Publicly owned properties restrict growth UDC real estate management lacks competitive advantage
Table 4 Housing & Zoning	 UDC is prioritizing student housing Strong resident voice 	 Low appetite for more multifamily housing 	 Student housing to create a college vibe Draw international students given proximity to International Center & embassies 	o o





NEIGHBORHOOD IDENTITY

Vision: Van Ness/UDC is a vibrant destination, enabled by its art & culture, education, and retail assets along with its connectivity to nature



Van Ness / UDC has many rich assets that can be leveraged to achieve its vision.

- Arts + Culture
 - o Arts, e.g.
 - UDC Theater of the Arts
 - UDC Art Collection
 - Hillwood Museum and Gardens
 - Levine Music
 - Embassies
 - 22 within close proximity
 - Neighborhood History
 - Prominent People (e.g. Richard Sanders Home)
 - Intelsat





Van Ness / UDC has many rich assets that can be leveraged ... (cont'd).

- Education
 - o UDC
 - Howard University
 - Law School
 - School of Divinity
 - Levine Music
 - Edmund Burke School





Van Ness / UDC has many rich assets that can be leveraged ... (cont'd).

- Nature + Sustainability
 - Connecticut Avenue right-of-way
 - Wide sidewalks
 - Pollinator gardens
 - ☐ UDC as land grant agricultural university
 - ☐ The College of Agriculture, Urban Sustainability and Environmental Sciences (CAUSES)
 - ☐ Green roofs + rooftop agriculture
 - Soapstone Valley + Rock Creek Park
 - Squirrel Park @ Intelsat





Van Ness / UDC has many rich assets that can be leveraged ... (cont'd).

- Legacy/Destination Retail + Dining
 - Bread Furst
 - Calvert Woodley
 - Shemali's
 - o Restaurants: Sfoglina, Rosedale, etc.
 - Farmers Market (UDC)





Establish a genuine and effective partnership

Medium Term

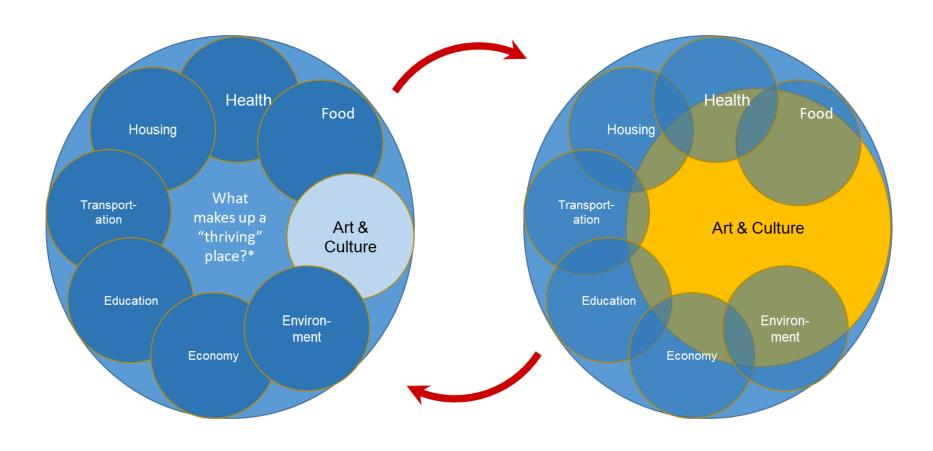
UDC (and other institutional stakeholders) and Van Ness Stakeholders build a genuine partnership across all of these identities, in order to leverage these assets and amplify inherent potential.

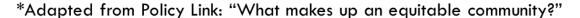
Lift up UDC as a public resource for the entire city



Art & culture is both a component of a vibrant/thriving place and a strategy to achieve it.

Leverage art & culture as an early step.







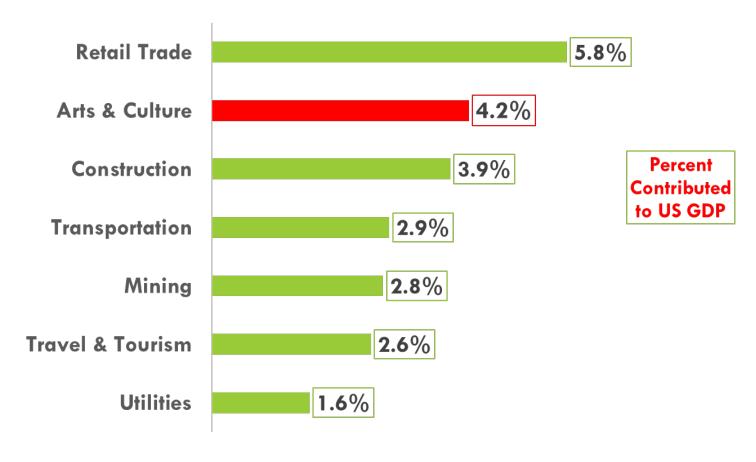
Art attracts people to place and drives revenue to local businesses.





All US Arts Industries (2014)

\$730B = 4.2% US GDP



Source: U.S. Bureau of Economic Analysis



Leverage art to tell the story of Van Ness/UDC's rich history

Art & Culture

- More Public art + mural(s)
 - Engage local artists
 - Mural @ metro station

Medium Term

- UDC
 - Theater / access
 - Art collection / access
- Historical markers (interpretive signage)
 - + walking tours
 - Identify all historical resources (ex. Richard Sanders home)



Source: Golden Triangle BID





Activate the Streets

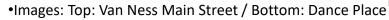
Art & Culture

Leverage Stakeholders / Street activation + on-going programming

- Cultural festivals (ex. Embassy/Passport DC)
- Music
- Food trucks
- Farmer's Market (continue)

Medium Term







Collaborate with property owners to explore viable uses for the building and site

Art & Culture

4000 Connecticut Ave (former Intelsat HQ)

- Proposed uses have fallen short
- Obtain and review past studies from owner
- Recommend further study
- Future use should consider activation of Connecticut Ave and story-telling of the past.



•Images: Google Maps

Housing Strategy

Medium Term



Implement a comprehensive communications strategy plan for the study area

Education

Medium Term

UDC becoming more public facing, through communications, opening more programming, etc.

Identify other institutions in the study area to strategically collaborate with



•Images: Lee and Associates, Inc. / Sam Kittner



Connect and Activate Public Open Spaces

Nature + Sustainability - Public Open Space Opportunities

- Connected + activated public spaces:
 - Connecticut from Albermarle to Tilden / Metro Entrances / Squirrel & Penni Park @ 4000
 Connecticut / UDC entrance / Soapstone Valley + Rock Creek Park

Medium Term



Long Term



•Images: ULI / Google Maps

Improve the Streetscape Character

Nature + Sustainability

- Implement a comprehensive streetscape improvement project
- Continuous Street Tree Planting
- Widen Treepit Planting areas (e.g. Pollinator gardens, bioretention)
- Unified signage (e.g. wayfinding, interpretive/historical, etc.)
- Unified benches, street lighting, paving, etc.
- Improved crossing (e.g. traffic signal timing study)
- Recommend stormwater management study and resolution as part of a comprehensive design.

•Images: Lee and Associates, Inc.

Medium Term



Implement public realm enhancements

Nature + Sustainability

- Public realm character (e.g. streetscape and public space)
 - Façade improvements
 - Ground level activation (e.g. Café seating)
 - Including vacant storefronts (ex. Hyattsville)
 - Unified benches, street lighting, paving, etc.



•Images: Lee and Associates, Inc.

Long Term

Medium Term



Develop a funding strategy that involves all stakeholders.

Financing

- All vested stakeholders should participate in the funding strategy.
 - **District**
 - UDC and other institutions
 - Main Streets
 - Private developers (need to be incentivized... zoning, policy incentives, etc.)
 - Philanthropic

Long Term

Medium Term





HOUSING MISSION STATEMENT

Develop a strategy for housing that contributes to the vitality of the Van Ness community and supports campus residential life.



What types of housing are appropriate for target markets?

An intentional progression of housing types, programs and experiences that mirror student developmental stages.

Freshmen

- Small communities of students who live together within the larger community
- High degree of structured interactions led by peer leaders or other staff
- Upperclass leaders and mentors
- Programs / activities designed to facilitate community interaction, peer bonding and community formation

Sophomores

- Loose knit groups of varying sizes
- Frequently driven by student initiative (interest or affinity)

Juniors Seniors Grad Faculty / Staff

- Loose informal affiliation of members
- Limited institutional structure in living environment

Images from ULI Panel



Nashington



MEDIUM
STRUCTURE

Suites and Res Hall Singles







Neighborhood Identity

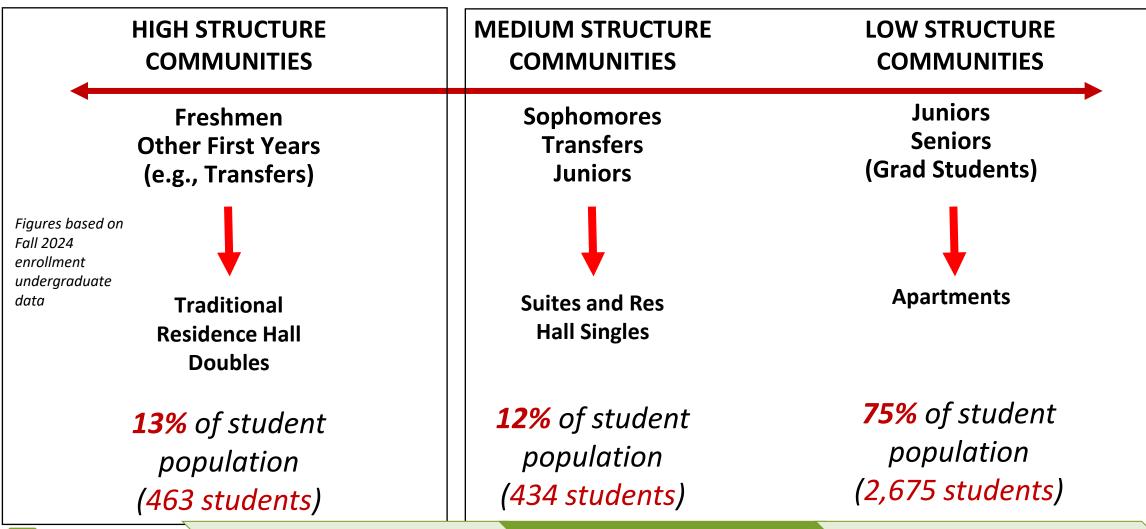
Housing Strategy

Retail Strategy

Demand versus Demographics?

Typically On-Campus

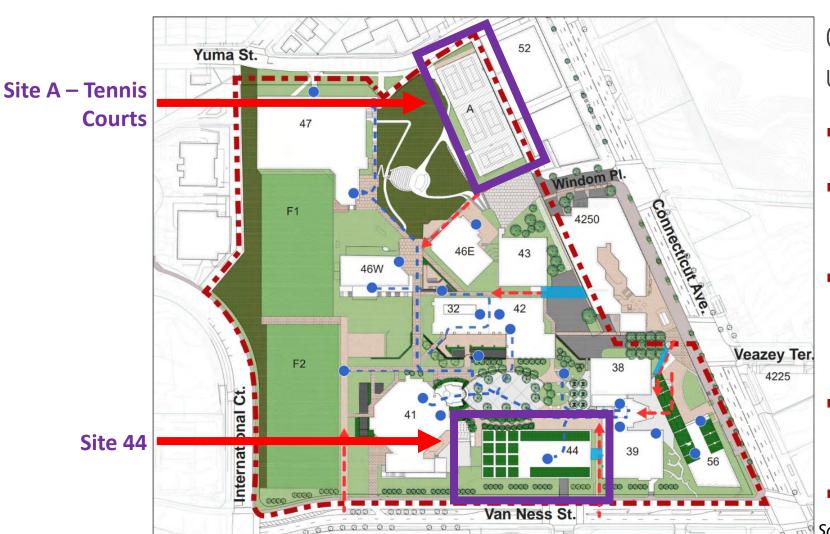
May be On-Campus or Off-Campus





Site Options

On-Campus Sites



Opportunities for mixeduniversity uses

- Housing ("high structure")
- Academic spaces (e.g., classrooms, class labs)
- Co-curricular spaces (e.g., maker spaces, group study)
- Social / Community spaces
- Student Success Center

Source: UDC Campus Master Plan



Site Options

Off-Campus Sites



- Existing Off-Campus Housing (AVA)
- 3 4221 A&B Connecticut (Warehouse Building)
- Walgreens Building (vacant)
- In-Line Retail (4300-4310 Connecticut)
- Days Inn
- Burger King (vacant)

Source: ULI Panel



Precedent Developments

Mixed Use Campus-Adjacent: Housing + Retail











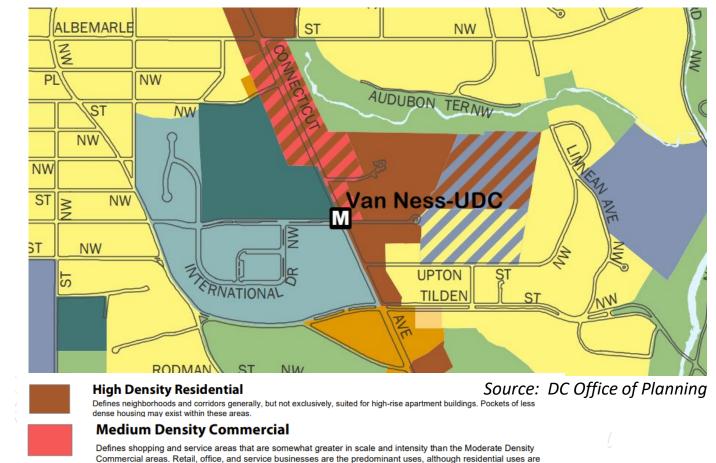
Comprehensive Plan

• The Comprehensive Plan guides the District's development through maps and policies that address the physical development of the District. It provides the "big picture" of how change will be managed in

the years ahead.

Zoning of any given area should be guided by the Comprehensive Plan's Future Land Use Map ("FLUM") interpreted in conjunction with the text of the Comprehensive Plan and any applicable approved Small Area Plans.

The FLUM designates most of the study area shown to the right.



common. Areas with this designation generally draw from a citywide market area, Buildings are larger and/or taller than



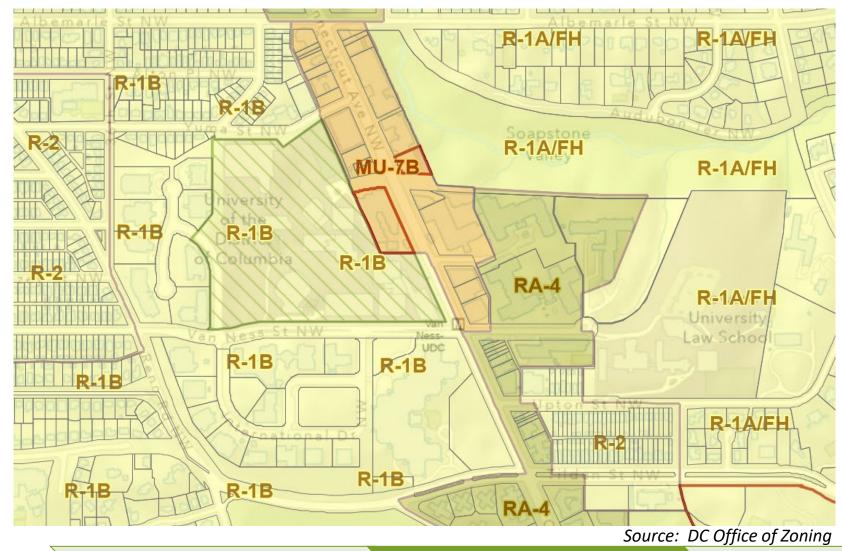
those in Moderate Density Commercial areas

Framework Element Definitions of FLUM Definitions

- High Density Residential:
 - Density is typically greater than a FAR of 4.0, and greater density may be possible when complying with Inclusionary Zoning or when approved through a Planned Unit Development. The RA-4 and RA-5 Zone Districts are consistent with the High-Density Residential category, and other zones may also apply.
- Medium Density Commercial:
 - Density typically ranges between a FAR of 4.0 and 6.0, with greater density possible when complying with Inclusionary Zoning or when approved through a Planned Unit Development. The MU-8 and MU-10 Zone Districts are consistent with the Medium Density category, and other zones may also apply.



Existing Zoning





Existing Zoning

Based on the FLUM, we recommend **pursuing rezoning opportunity sites in the study area** to the MU-8 zone or the MU-10 zone in order to improve the development potential of the opportunity sites.

Existing and Proposed Zones

	Existing Zoning	Potential Proposed Zoning	Potential Proposed Zoning
	MU-7B	MU-8	MU-10
			90
Height	65	70	
			100 (IZ)
	4	5	6
FAR			
	4.8 (IZ)	6.0 (IZ)	7.2 (IZ)



Short Term Short-Term Action Items

Program Development and Management Structure

- Assess student demand for housing (e.g., demographic analyses, surveys)
- Enhance Residential Life program (including foodservice)

Develop housing space program (amount and type of housing, common spaces,

etc.)

Medium Term

 Identify desired management structure (i.e., Universitymanaged vs. outsourced management)



Long Term

Source: University of the District of Columbia



Short Term Medium-Term Action Items

Architectural / Planning Process

- Identify and test sites suitable for housing types
- Engage in architectural design process

Medium Term Explore Financing Options

- Revenue bonds (bond capacity?)
- Partner with private (student housing) developer



Source: BCT Design Group

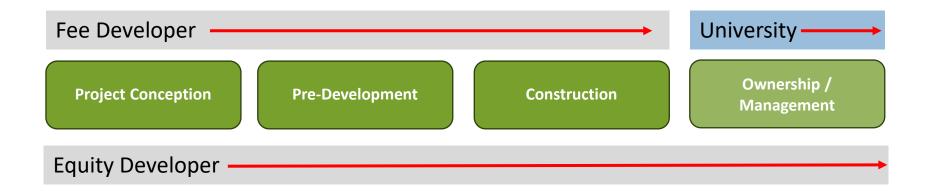


Short Term Long-Term Action Items

Explore Real Estate Development / Management Options

- Fee developer (with University ongoing management of housing)
- Ground lease with private development firms (e.g., firms that specialize in student housing) – outsourced development and management
- Third party asset manager

Medium Term





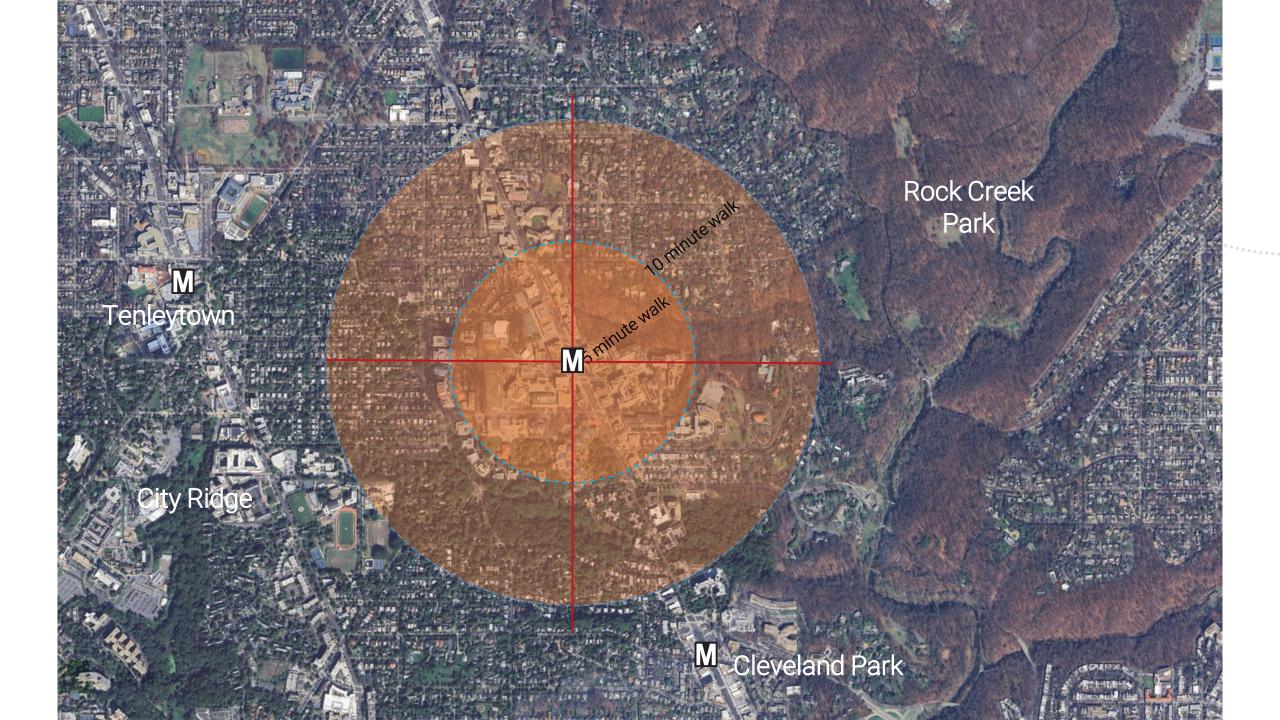


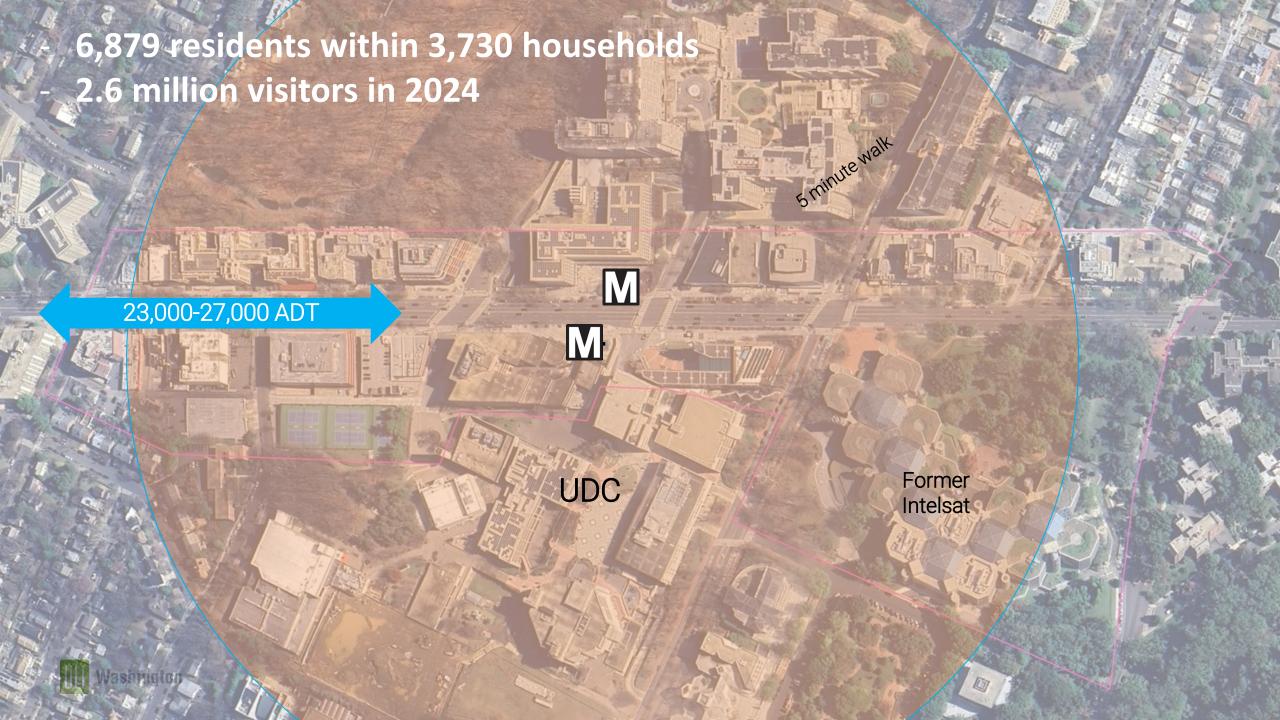


RETAIL STRATEGY & PLACEMAKING

We are **reimagining retail** by prioritizing **human-scale** design—creating vibrant, walkable spaces that foster connection, engagement, and a true sense of place.







Retail Challenges

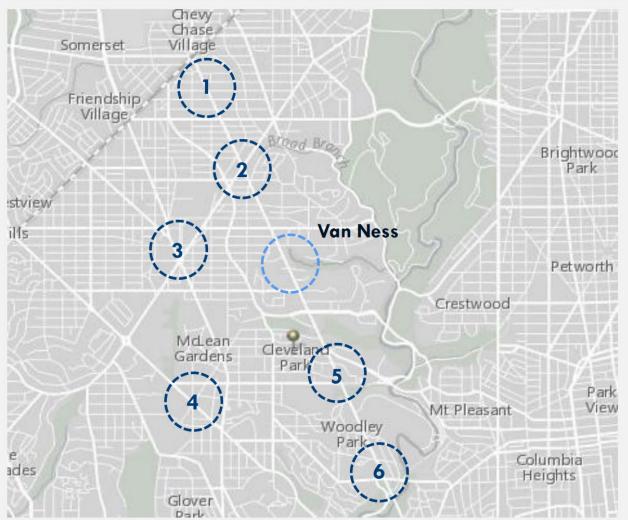
Retail at a Crossroads: Overcoming Barriers to Growth

- Limited Foot Traffic:
 - Lacks significant daytime population
 - Harder for retailers to attract customers and maintain consistent sales
- No Destination Retail:
 - No high-profile retail destinations
 - Harder to create vibrant, active environment
- Connectivity and Visibility:
 - Could benefit from improved pedestrian and transit access
 - Visibility limited to people outside the immediate neighborhood
- Inconsistent Demographics:
 - o Mix of student, residential, and office demographics in the area make it difficult for retailers to cater to a single customer base
 - o Potential for more diversity in retail offerings but understanding and catering to different consumer needs could be a challenge
- Perception of Safety and Convenience:
 - o Retail areas need to feel safe and welcoming
- Multi-Ownership
 - Not a continuous retail strategy



Competitive Landscape

A number of neighborhoods have retail nodes that cater to the local population, as well as attract nearby residents, including those from Van Ness.



Chevy Chase

Notable tenants: Blue 44 Restaurant and Bar, The Avalon Theatre, Barston's Child's Play

- Nebraska/Connecticut Ave Notable tenants: Politics and Prose, Little Red Fox, Comet Ping Pong
- **Tenleytown** Notable tenants: Best Buy, Whole Foods, The Container Store, CAVA, Panera Bread
- **Cathedral Heights** Notable tenants: Bluemercury, Core72, Chef Geoff's, Wagshal's
- **Cleveland Park** Notable tenants: Uptown Theater, Firehouse Bakery & Coffeehouse, Fat Pete's BBQ, All Fired Up
- **Woodley Park** Notable tenants: Open City, Nandos, District Kitchen

Van Ness Retail

The current retail mix in Van Ness is made up largely of convenience, service, and dining options that serve neighborhood residents, students, and workers.

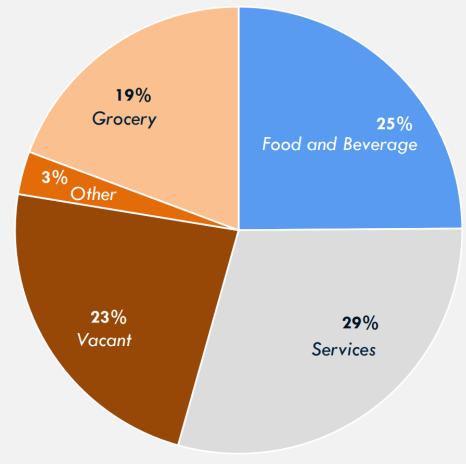
130,000 SF

Total retail space*

30,000 SF

Vacant retail space

RETAIL SQUARE FOOTAGE BY USE



^{*}See Appendix A for full retail inventory

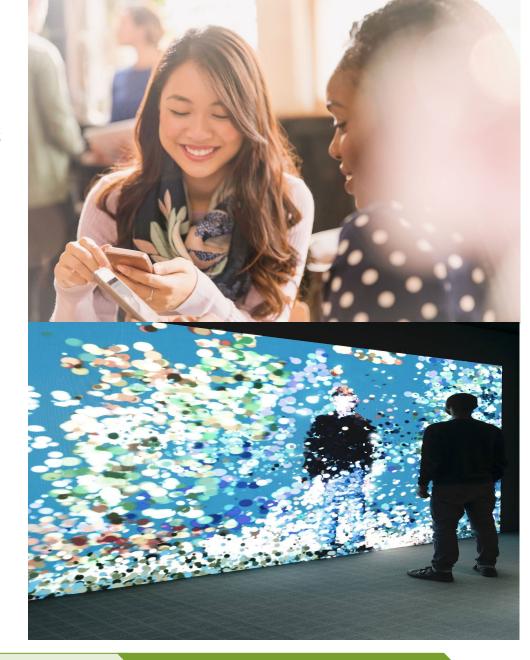




Improve Retail Viability

Strategies for Sustainable Growth and Vibrant Storefronts

- Better Retail Mix:
 - Blend of convenient services, niche retailers, and experiential offerings could make the area more engaging.
- Residential Growth:
 - Increased number of residents and creating mixed-use developments would naturally drive more foot traffic and retail demand
- Improved Connectivity:
 - Enhancing access to public transit and creating more pedestrianfriendly streets would make the area more attractive for visitors
- Community Engagement:
 - Focus on community-oriented events, pop-up shops, and local partnerships could create buzz and attract people to the area
- Cultural and Educational Offerings:
 - Leveraging UDC's presence for educational or cultural activities
- Design Relevance and FF& E jewelry
 - o **Invest** in signage, lighting, furniture, etc.



Attracting Retail

"What strategies do you think are most effective for attracting and retaining retail businesses in areas like Van Ness and UDC, where foot traffic and visibility are more limited?"

- Targeted Marketing and Brand Positioning:
 - Retailers work with local businesses or organizations create a unique brand identity for the area.
 - Targeted marketing campaigns that highlight the area's strengths
- Incentives and Support for Retailers:
 - Offering incentives lower rent for startup businesses or subsidies for businesses that align with the community's needs can attract small business owners
 - Local government or private developers could provide these incentives to jumpstart the retail sector
- Pop-Up Events and Temporary Spaces:
 - Organizing pop-up shops, temporary art galleries, or food markets can generate buzz, attract new visitors, and help retailers test the waters before committing to a long-term lease
- Utilize Technology:
 - o Encouraging retailers to use **e-commerce or hybrid models** (like click-and-collect) can also be a good strategy to attract businesses that might otherwise be hesitant to open in lower-foot-traffic areas





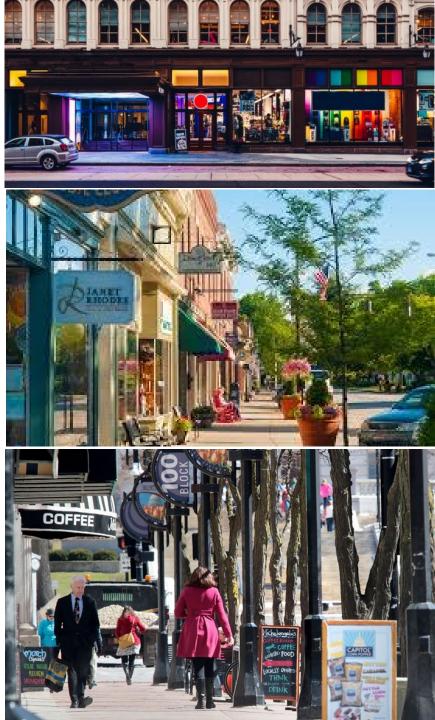


Elevation Vision – Rethinking Retail Facades







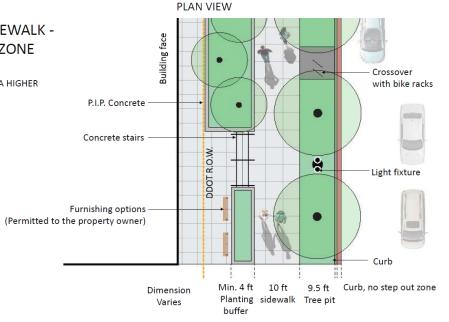


APPROACH TO CONCEPT DEVELOPMENT

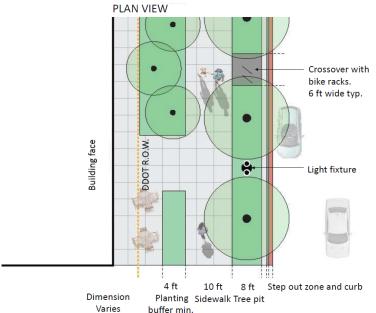
Connecticut Avenue, N.W.

TYPICAL 10 FOOT SIDEWALK - WITHOUT STEP OUT ZONE

NOTE: ADJACENT BUILDING IS AT A HIGHER ELEVATION



TYPICAL 10 FOOT SIDEWALK - WITH STEP OUT ZONE





Retail Offerings

"With the diverse mix of student, residential, and office populations in the Van Ness and UDC area, what types of retail offerings would best meet the needs of these varying demographic groups?"

Affordable Dining and Convenience:

- o Given the student and office populations, affordable restaurants, cafes, and fast-casual dining options would thrive
- Mix of international flavors or healthy grab-and-go food could cater to students and professionals on the go

Co-working and Community Spaces:

- Flexible workspaces or co-working hubs would attract those in need of a quiet space or collaboration opportunities
- o Integrating spaces for networking events, seminars, or creative workshops could also serve as a draw for young professionals and entrepreneurs

Retail that Serves Daily Needs:

- o Convenience is key—grocery stores, pharmacies, dry cleaning services, and other essential retailers would attract the residential crowd
- o Adding a fitness studio, yoga center, or wellness offerings would also support a healthy lifestyle that appeals to both students and residents

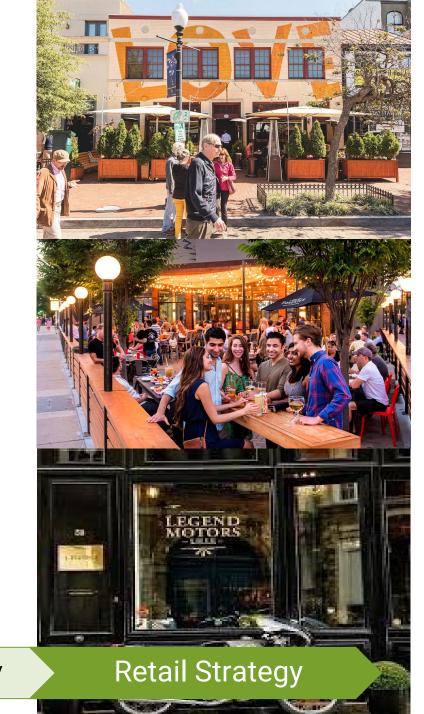
Niche and Experiential Retail:

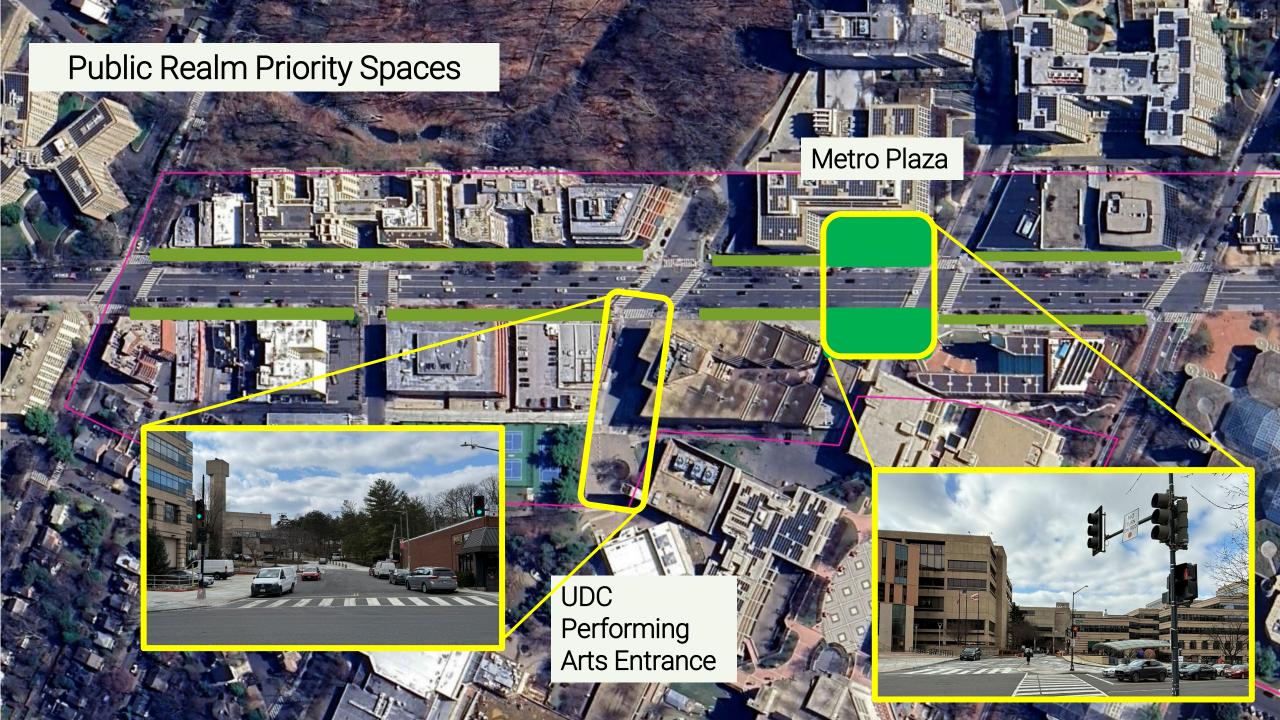
- o Opportunity to cater to **niche markets**—such as bookstores, educational supplies, or art galleries—that appeal to the academic and student communities.
- o Pop-up art galleries, community-driven retail experiences, or experiential stores could also create a **more vibrant** atmosphere in the area

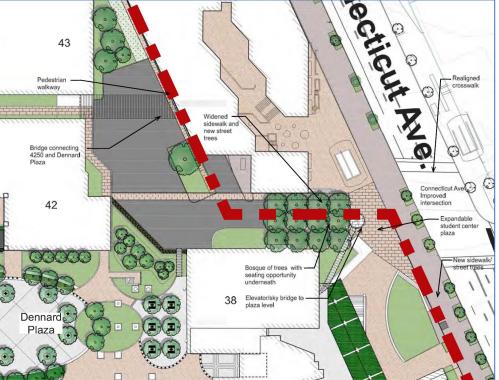
Nighttime experience

o Cultivate retail that creates evening and weekend vibrancy









Source: UDC Campus Plan





Source: DDOT Van Ness Commercial Corridor





Community & Public-Private Engagement

"How can community engagement and public-private partnerships play a role in revitalizing retail spaces and creating a more vibrant and active neighborhood in this area?"

- Public-Private Partnerships for Infrastructure
 - Collaborate with the city to enhance sidewalks, transit access, and green spaces.
 - Improve public infrastructure to create a more inviting environment for businesses and visitors.
- Event Programming & Cultural Activation
 - Partner with local businesses and organizations to host farmers' markets, live music, and fitness events.
 - Use programming to attract foot traffic and create direct engagement opportunities for retailers.
- Leveraging UDC & Educational Institutions
 - Align retail offerings with student needs—study cafes, bookstores, and tech shops.
 - Develop academic partnerships for internships and student-driven initiatives that contribute to local growth.
- Community-Driven Business Development
 - Establish advisory boards or business improvement districts for ongoing feedback.
 - Ensure development aligns with local needs through consistent engagement with residents and retailers.





Short-Term Actions

- Enhance UDC Student Center Frontage
- Update Retail Assessment Report



Medium Term

- Create a cohesive retail vision through collaboration with UDC and Main Street
- Collaborate with Local Artists for Instagram Moment Art Installations
- Engage with local retail brokers to understand the challenges prospective tenants are facing to open in DC.



Medium-Term Action Items

- Focus on back-filling the vacant retail spaces with pop-up opportunities.
- Upgrade Streetscape with Lighting & FF&E Enhancements

Work with WMATA to introduce Art-in-Transit Program

Medium Term



Long-Term Action Items

 Redevelop low-rise properties to maximize height and residential density with active storefronts

 Reconsider Veazey Terrace and Windom Place as pedestrian-scaled and pedestrian-first spaces

Medium Term

 Improve night life thru retail and residential development to expand the hours of use in the neighborhood



Key Recommendations and Next Steps

||||| Washington

Key Recommendations

ESTABLISH A TASK FORCE TO STEWARD FORWARD THIS WORK:

- 1. Strengthen Neighborhood Identity through Art & Partnerships
- 2. Enhance Public Communication and Spaces
- 3. Support Housing Development for Students and Community
- 4. Prioritize Retail Revitalization and Human-Scale Design
- 5. Develop Long-Term Urban Planning and Engagement Strategies





More Questions? Contact ULI Washington at:

Washington@uli.org

