



Washington

FY23 Annual Report

WHERE THE FUTURE IS BUILT



District of Columbia Public Library (DCPL) Southwest Library,
ULI Washington's 2023 Project Award Winner for Institutional Development



Greetings from ULI Washington!

We are pleased to present ULI Washington's FY23 Annual Report, which highlights ULI Washington's engagement, education, influence, and impact.

Over the past year, ULI Washington unleashed the tremendous talent of its 2000+ members through convening both formally and informally to educate, share best practices, and advance thought leadership for the purpose of shaping the future of the built environment for transformative impact. Our programs range from convening small mentorship groups to advance the leadership capacity of the next generation, to hosting educational panels on important topics like the future of downtowns, to celebrating and honoring visionary leadership throughout the built environment.

ULI Washington is an intersectional organization that weaves together the expertise of developers, architects, design professionals, financiers, planners, and more to effectuate positive change in the places where we live, work, and play. In all our efforts, we strive to be inclusive, imbuing our endeavors with integrity and meaning as a manner of extending ULI Washington's value proposition throughout the community.

We thank you for your engagement, support, and talent, and we look forward to an incredible year ahead.

– Anthony Chang, Chair, ULI Washington
Deb Kerson Bilek, Executive Director,
ULI Washington



Panel discussion, hosted by ULI Washington's Young Leaders Group, on the future of Downtown DC

Engagement

ULI Washington's mission is to shape the future of the built environment for transformative impact in communities. ULI Washington is supported by over 2,000 members who engage through programs to build connections and advance thought leadership in real estate and urban planning.



Quick Stats

- 85+** **Programs** engaging members, building connections, and educating **2,000** ULI members in the region
- 26** **Program Committees** engaging **611** leaders who plan and execute ULI Washington's annual program of work
- 550+** **Young Leaders** (ages 25-35), comprising ULI's Young Leaders Group (YLG)
- 7** YLG program **committees** of **90** member leaders
- 70** **Members** ages 35-50 engaged in our **NEXT** program
- 17** **Women's Leadership Initiative** Circles, engaging **115** members
- 5** **Case Study programs** showcasing innovative projects across the region



Case Study Program site tour of Walter Reed General Hospital



ULI Washington's 2023 Leadership Institute Graduating Class

Education

Through educational programs that include formal mentorship, classroom-based modules for students, experiential learning, educational site tours, thought provoking programs, and executive professional development, ULI supports and cultivates the next generation of diverse leaders.



Quick Stats

- 26** Leadership Institute cohort members who met with **65** regional leaders and participated in **8** site tours over **9** months
- 156** Mentees and **40** mentors in ULI Washington's Mentorship Program
- 5** Local Product Councils engaging **90** members on relevant topics like housing, innovation and technology, and more
- 246** UrbanPlan students at **4** area high schools and universities
- 129** UrbanPlan volunteer hours donated towards educating the next generation of diverse leaders



ULI members participate in UrbanPlan as part of the Young Leaders Group Mentorship program



Bob Youngentob, ULI Washington's 2023 Trailblazer, addresses an audience of over 400 people about his leadership journey



Influence

ULI Washington celebrates and honors leadership in all aspects – from visionary individuals whose work transforms our communities to innovative projects that shape our neighborhoods. The influence of these people and projects advances ULI’s mission of shaping the future of the built environment for transformative impact.

2023 Leadership Awards

Bob Youngentob
EYA
Trailblazer

AJ Jackson
JBG Smith
Groundbreaker

Angie Rodgers
Prince George’s County
Changemaker

2023 Project Awards

- The Wray**
Housing
- Carpenter’s Shelter & The Bloom at Braddock**
Affordable Housing
- 670 & 680 Maine Avenue**
Office
- City Ridge**
Mixed-Use
- Southwest DC Library**
Institutional
- American Geophysical Union Headquarters**
Sustainability



2023 Leadership Awardees AJ Jackson, Angie Rodgers, and Bob Youngentob stand proudly with ULI Washington leaders Jamie Weinbaum, Caroline Kenney, Julie Smith, and Roger Winston



Regional leaders Randy Clark, Catherine Buell, Bob Buchanan, and Mayor Tony Williams gather with Alisa Rosenberg to discuss the intersection of housing and transportation at ULI Washington's Future Forum

Impact

ULI Washington's impact is as deep as it is broad. Our signature Future Forum engaged over 200 participants in a day-long experiential conference focusing on Housing and Transportation for the Region We Want. In addition to our expansive programming, our Technical Assistance Panel (TAP) Program provides market-driven guidance to area jurisdictions facing vexing land use challenges.

Quick Stats

200+ Participants at the Future Forum



40+ Speakers at the Future Forum, representing leadership across the Metropolitan Washington Region



4 Technical Assistance Panels, providing strategic advice to communities in Montgomery County, the District of Columbia, and Prince George's County



ULI TAP Panelists offer strategic advice on the Great Seneca Corridor in Montgomery County



ULI Washington's Pathways to Inclusion cohort tours Glenstone to learn about the museum's sustainability efforts

Advancing Diversity, Equity, Inclusion, and Belonging

ULI Washington's commitment to Diversity, Equity, Inclusion, and Belonging continues to serve as a foundation of our work. Our Pathways to Inclusion Program is designed to broaden ULI's membership and expand professional networks, and has engaged over 145 professionals in its five-year history. Our Diversity, Equity, and Inclusion (DEI) committee sources educational programming and works to integrate best practices in DEI programming, recruitment, and content across ULI's program of work.



14 Members in the Pathways to Inclusion Cohort, celebrating the program's **5th** year



8 Unique ULI Washington-wide programs dedicated to advancing Diversity, Equity, Inclusion, and Belonging, including educational webinars, tours, and social events



4 Professional trainings on Inclusion and Belonging offered for member leaders in partnership with Justice and Sustainability Associates



Members at A Conversation on Queer Nightlife and Social Spaces in DC in partnership with Q City



WLI members pause to smile during a program focusing on ESG

Organizational Strength

ULI Washington remains deeply grateful to our **ULI Washington Partners**, whose financial investment supports the impact of our work.



\$680,000 Total revenue raised

65+ Companies providing financial support through ULI Washington Partnerships



2000 Members

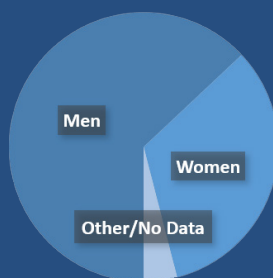
290 New members in FY23

12,506 Recipients on email list: current & prospective members

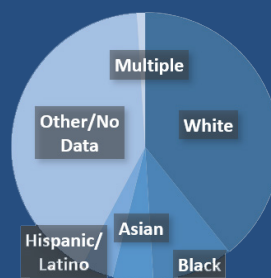
1,327 Individuals attended an event

Top Industries represented:
Developers, Architects/
Designers, Investors/Owners,
Corporate Executives,
Consultants, and Urban
Planners

Quick Stats



member gender diversity



member ethnicity (self-reported)



Case Study Committee members Warees Smith, Ayoub Sarouphim, and Amol Deshpande celebrate at a reception following a Case Study discussion in Washington, DC



Governance Committee members thank Jamie Weinbaum, former Chair, and welcome Julie Smith, incoming Chair

Executive Committee

Governance Committee

- District Council Chair** Julie Smith, Bozzuto
- Governance Chair** Jamie Weinbaum, Horning Brothers
- Vice Chair** Anthony Chang, Stream Realty Partners
- Treasurer** Sarah Goss O’Rielly, Victory Housing
- Chair for Mission Advancement** Katie Bucklew, AvalonBay
- At-Large Members**
 - Diana Shin, Transwestern
 - Elizabeth Cotter, FCP
 - Justin Chapman, Skanska
 - Alyson Bode, Kettler

- Chair** Jamie Weinbaum, Horning Brothers
- Katie Bucklew, AvalonBay
- Anthony Chang, Stream Realty Partners
- Yolanda Cole, Hickock Cole
- Sarah Goss O’Rielly, Victory Housing
- AJ Jackson, JBG Smith
- Matt Klein, Akridge
- Richard Perlmutter, Foulger Pratt
- Bob Pinkard, Pinkard Group
- John Slidell, Bozzuto
- Julie Smith, Bozzuto
- Tanya Stern, Montgomery County Planning
- Bob Youngentob, EYA

ULI Washington Staff



Marc Gazda Manager Margit Nahra Senior Director Grace Hill Director, Meetings and Events Deborah Bilek Executive Director Heather Hrycyszyn Senior Associate Gracie Andres Senior Associate

Management Committee



ULI Washington's Management Committee participates in a training on Inclusion and Belonging offered in partnership with Justice and Sustainability Associates

Advisory Board

Hilary Goldfarb, Rockefeller Group
Evan Goldman, EYA

Case Study

David Ben-Israel, MGAC
Ayoub Sarouphim, Sarouphim Design Group

Corporate Partnership

Roger Winston, Ballard Spahr
Beth Resetco, KCCT

DEI

Sonja Ewing, M-NCPPC Parks and Recreation Dept.
Dr. Lutheria Peters, STRUCTURES110

Full Member Engagement

Sadhvi Subramanian, US Bank
Alex Johns, Grosvenor

Housing LPC

Nihar Shah, PERSEUS – TDC
Feras Qumseya, Standard Communities

Innovation & Tech LPC

Rohit Anand, Conjunction Lab
Adam Levenson, Urban Atlantic

Leadership Awards

Elizabeth Cotter, FCP
Genevieve Hanson, Ernst and Young

Leadership Institute

Rachel Sowards, Rodgers Consulting
Joyce Tsepas, Aecom
Nkosi Yearwood, Montgomery County Planning Dept.

Membership

Steven Palmer, West End Capital Group
Michael Mahon, The Liberty Group

NEXT

Zachary Williams, Venable
Matt Bruchey, Lerner
Carrie McCarthy, Montgomery County Planning

Pathways to Inclusion

Jonathan Bush, FDA Consumer & Public Health
Scott Willis, Manna Inc.

Placemaking LPC

Sapna Yathiraj, Boston Properties
Ellen McCarthy, The Urban Partnership LLC

Prince George's County LPC

Alisa Rosenberg, Junction Development
Sherman Ragland, Tradewinds Realty Partners, LLC

Future Forum

Alisa Rosenberg, Junction Development
Shyam Kannan, HDR

Sustainability & Resilience LPC

Ben Kasdan, KTG
Kim Pexton, JBG Smith

TAP

Sukirti Ghosh, RHI
Aileen Horn, KGD Architecture
Josh Olsen, Monument Realty

UrbanPlan

Brad Cambridge, Beyer Blinder Belle
Michelle Chang, Hilco Redevelopment Partners

WLI

Rhea Valfour, Hickok Cole
Roberta "Bobby" Bosfield, Linden Property Group
Jessie Ponce de Leon, GordonDC

YLG

Christina Peterson, Bohler
Caroline Flax Ganz, RCLCO

Advisory Board



ULI Washington's Advisory Board gathers at the new Marriott Headquarters Building in Bethesda to learn about the building and its surrounding context

Advisory Board Chairs

Hilary Goldfarb, Rockefeller Group

Evan Goldman, EYA

Advisory Board Members

Marcel Acosta, National Capital Planning Commission

Nina Albert, DC Planning and Economic Development

Matt Blocher, CoStar Group

Andy Brown, Stanford Properties, LC

Katie Bucklew, AvalonBay

Samia Byrd, Arlington County Government

Jon Carr, Grosvenor

Brian Casey, Walker & Dunlop

Micheline Castan-Smith, Paradigm Development Company

Anthony Chang, Stream Realty Partners

Candace Chazen, Fidelity National Insurance

Craig Ciekot, JBG Smith

Yolanda Cole, Hickok Cole Architects

Anita Cozart, DC Office of Planning

Brian Cullen, Keane Enterprises

Lee DeLong, Clark Construction Group

Kimberly Driggins, Washington Housing Initiative

David Flanagan, Elm Street Development

Anthony Fusarelli, Arlington County Government

Calvin Gladney, Smart Growth America

Daniel Hardwick, Cozen O'Connor

Diane Hoskins, Gensler

AJ Jackson, JBG Smith

KellyAnn Kirkpatrick, Amazon

Matt Klein, Akridge

Chris Leinberger, Places Platform

James Martinko, CohnReznick

David Mayhood, The Mayhood Company

Karl Moritz, City of Alexandria

Michael Nicolaus, HKS

Michael O'Hara, Bohler

Sarah O'Rielly, Victory Housing

Bob Pinkard, The Pinkard Group

Deborah Ratner Salzberg, Uplands Real Estate Partners

Angie Rodgers, Office of the Prince George's County Executive

Senthil Sankaran, Amazon

Shawn Seaman, Hoffman

Mark Sharer, Bank of America

Kevin Sheehan, Greystar

Terry Simon, Clark Construction

John Slidell, Bozzuto

Julie Smith, Bozzuto

Rachel Sowards, Rodgers Consulting

Tanya Stern, Montgomery County Government

Erin Talkington, RCLCO

Yesim Taylor, DC Policy Center

Charlotte Troup Leighton, Chicago Title Insurance–
National Commercial Services

Bryce Turner, BCT Architects

Jamie Weinbaum, Horning

Evan Weisman, Donohoe

Anthony Williams, Federal City Council

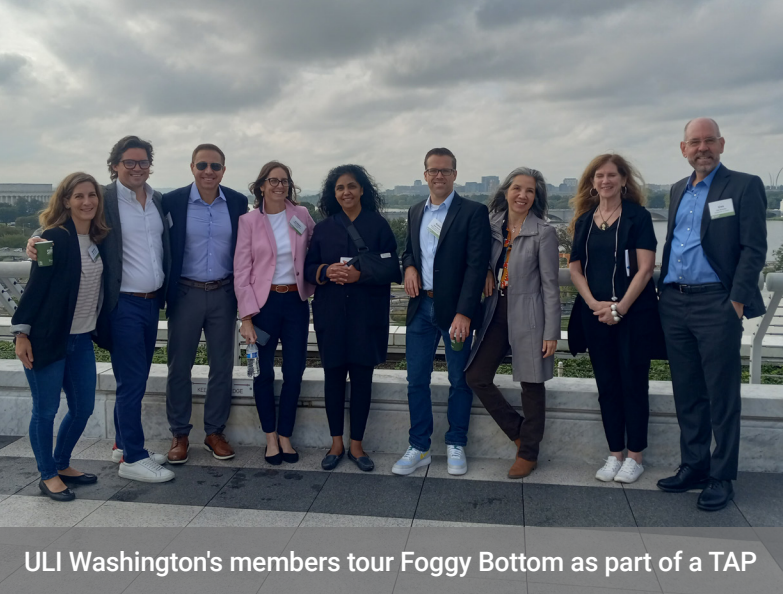
Zach Williams, Venable

Sadhvi Subramanian, US Bank

David Winstead, Ballard Spahr LLP

Roger Winston, Ballard Spahr LLP

Bob Youngentob, EYA



ULI Washington's members tour Foggy Bottom as part of a TAP

"Early in my professional career I tried to figure out how to "be in the room" or "part of the conversation," and ULI helped me shape my network and relationships. Many of those introductions or casual meetings at various events or discussions have shaped who I am as a professional and allowed me to develop a broad and diverse network....I would not be where I am today, had I not made the investment in my network and the network of ULI. "

— Martine Combal

Senior Vice President, JLL | Public Institutions

Thank You to our 2023 Sponsors

Interested in supporting ULI Washington through Partnership? Visit [our website](#) and [read more here](#).

URBAN
VISIONARY



PLATINUM



GOLD



SILVER



BRONZE

Arent Fox Schiff LLP
Argo Development Company
Baker Tilly
Bean Kinney & Korman

Cityline Partners LLC
ECS Mid-Atlantic
Gables Residential
Harkins

Hickok Cole
Keane Enterprises Inc.
Lerch, Early & Brewer
Selzer Gurvitch Rabin Wertheimer & Polott

Stream Realty Partners
The Traffic Group
VIKA
WDG

IMPACT PARTNERS

Thank you to our ULI Washington Partners for their additional support of our WLI, DEI, and UrbanPlan mission-driven work





View from 680 Maine Avenue, ULI Washington's 2023 Project Award Winner for Office Development



Washington