

2019-2020

COHORT DIRECTORY

Pathways to Inclusion



**Urban Land
Institute**

Washington

Responsible Land Use | Sustainable Growth

A message from the Pathways sponsor:

CBRE is honored to be a sponsor of ULI's Pathways to Inclusion initiative. Attracting and developing diverse talent enables our industry to grow, innovate and align with our global community. The objectives of the Pathways to Inclusion program accomplish this by expanding ULI's membership and providing growth opportunities to underrepresented professionals.

CBRE is focused on diversity and inclusion with a mission to provide a work environment that attracts, develops and celebrates the professional success of every individual. To accomplish this, CBRE invests in diverse recruiting efforts and organization partnerships, talent development and mentorship, employee network groups and overall engagement. We look forward to providing continued support of ULI and its related diversity and inclusion efforts.

A message from ULI Washington:

The mission of the Urban Land Institute is to provide leadership in the responsible use of land and in creating and sustaining thriving communities. ULI Washington carries forth that mission by serving the Washington region, in both public and private sectors, with pragmatic land use expertise and education.

ULI Washington has the second largest membership in the Urban Land Institute network with a little over 2500 members in the Washington region including the surrounding counties in Maryland and Virginia. Our members are involved in all aspects of the development and city planning process – private, public, and non-profit.

We are excited to add the Pathways to Inclusion diversity initiative to our offerings. We deeply care about the future of ULI Washington and share a desire to see the district council and the industry strengthened by attracting more People of Color. This initiative is a first step in defining a vision for how to increase diversity. Over the next year, we will explore additional ways to provide opportunities for participation in ULI Washington by diverse real estate professionals, and opportunities to develop partnerships outside of ULI to assist with these goals.



Nohely Alvarez

Project Coordinator

Northern Gateway Community Development Corporation

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Nohely Alvarez is the Project Coordinator for the Northern Gateway Community Development Corporation. The CDC works in the unincorporated communities of District 2 in Prince George's County such as Langley Park, Adelphi, and Chillum to name a few. She is interested in

learning more about the approaches that stakeholders and planners take on diverse and multi-ethnic immigrant communities. As such, this her topic interest currently as a Ph.D. student at UMD's Planning Program.



Ernest Benjamin

SVP - Chief Underwriter

Walker & Dunlop

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Ernest Benjamin, Jr., Senior Vice President & Chief Underwriter in Walker & Dunlop's FHA Group, is responsible for oversight of the FHA Multifamily Underwriting process of loans from concept through application submission, rate lock and closing. Ernest also assists in the management of the FHA Group through training,

setting department initiatives and goals among other duties. Over his career, Ernest has personally underwritten and closed more than \$500 million in loans including over \$200 million of healthcare loans (assisted living and skilled nursing) across the continental U.S. Ernest has structured and underwritten multiple property skilled nursing portfolios, transportation-oriented developments, Green construction developments, as well as various affordable housing projects. Ernest is a senior member of Walker & Dunlop's FHA platform which has routinely funded over \$1B in annual as a top tier FHA lender.

Prior to joining Walker & Dunlop in 2009, Ernest was a consultant with Deutsche Bank Berkshire Mortgage and a Risk Officer/Underwriter with Wachovia Multifamily Capital, Inc., where he began his career in 2001. Ernest has a B.A. from the College of William and Mary. He completed the Mortgage Banker Association's Future Leader Program in

2017 and recently completed Harvard Business School's Real Estate Management Program in 2018.



Roberta "Bobby" Bosfield, PhD

Project Manager

Clear Real Estate Services

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Bobby currently serves as a Project Manager for Clear Real Estate Services, where she manages the planning and execution of commercial projects in the Washington, DC market. Bobby has numerous years of experience in the commercial real estate industry in both the Washington, DC and Phoenix, AZ metropolitan areas.

Bobby has managed various types of projects including mix-use, residential, and office projects and offers an in-depth knowledge of project planning and execution along with a full range of real estate development expertise.

Bobby is a member of the Project REAP 2018 class (Washington, DC) and is an active member of the Urban Land Institute Washington, DC chapter



Samia Byrd

Deputy County Manager

Arlington County Government

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Samia Byrd, a native of Hampton, Virginia, has been a resident of Fairfax County since 1995. She has more than 20 years of experience in urban planning, housing and community economic development in the public, private and nonprofit sectors. She is a Deputy County Manager for Arlington County where her portfolio includes the Department of Community Planning Housing and Development which is comprised of the County's Planning, Housing, Neighborhood

Services, Historic Preservation, Zoning and Inspection Services Divisions. She is also

liaison to the County Board on behalf of the County Manager. Prior to this position she served as a Principal Planner in Arlington County's Planning Division. She has managed and facilitated the review of several notable complex, multifaceted, development proposals and, having served as both Site Plan and Use Permit Coordinator, she was instrumental in providing oversight of, and managing the County's special exception land use and development review processes. Her work as a planner for Arlington County builds upon her career providing consulting expertise, research and information to state and local practitioners on housing and community economic development policy, practices and programs. Prior to joining the County, Ms. Byrd served for more than eight years as a Manager with an affordable housing management consulting firm, Quadel Consulting. She has also served as Director of State Fiscal Analysis and Policy for the National Council of Nonprofit Associations, and a Research Associate with the Urban Land Institute.

Ms. Byrd holds both a Bachelor and Master of City Planning from the University of Virginia and Georgia Institute of Technology. She is an Alumni of the ULI Regional Land Use Leadership Institute and received her Certification of Public Management from The George Washington University/Metropolitan Washington Council of Governments. Ms. Byrd is an active member of: the Urban Land Institute; the Martin Luther King Jr. Memorial Planning Committee in the City of Alexandria, Virginia; and the Northern Virginia Alumnae Chapter of Delta Sigma Theta Sorority, Inc. She resides in Springfield, Virginia with her husband and their two children.



Marcus N. Daniels

Associate

NAI Michael

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Marcus N. Daniels is an Associate at NAI Michael where he represents developers, institutional investors, publicly traded companies, privately held businesses, professional service firms, federal contractors, nonprofit and healthcare clients throughout the Washington DC Metropolitan region for their requirements both domestically and abroad. He has extensive experience working on several successful sales and leasing assignments including owner-occupied corporate headquarters, major building renovations and repositioning projects.



Angela Dupont

Community Planner

National Capital Planning Commission

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Angela Dupont is an urban planner in the Policy Research Division at the National Capital Planning Commission, the federal government's central planning agency. Over the past six years, she has worked on an increasingly complex portfolio of projects, including comprehensive planning and special initiatives that seek to protect federal properties and interests in the nation's capital, including

managing the update of the Comprehensive Plan's Federal Workplace Element and compilation of the annual Federal Capital Improvements Program. Previously, she worked as a NEPA Specialist contractor for the U.S. General Services Administration. Angela holds a Bachelor of Arts in Urban Studies and Planning from the University of California San Diego.



Manny Egoegonwa

Development Manager

The Bozzuto Group

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As a Development Manager with Bozzuto Development Company - Manny is responsible for the successful planning & execution of mixed-use development projects in the Washington, DC metro area, from initial underwriting through construction and lease-up. Manny is currently the lead Developer for the Southern Gateway Redevelopment and is responsible for the day-to-day execution of the

development process on the project. Manny is an active member of the Urban Land Institute, a committee member with the Maryland Coalition for Affordable Housing; and remains active on the committee of the JDRF Real Estate games, where he previously served as co-chair. He holds a Bachelor of Architecture from Howard University and a Masters in Real Estate Development from Georgetown University.



Natasha Fahim

Planner Coordinator

M-NCPPC (Montgomery County)

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Natasha Fahim is a seasoned and talented Urban Designer/ Planner with background in architecture and 15 years of extensive experience in Master Planning and Design Community based on sustainable New Urbanism ranging in scale from the block to the region including; master plans, town centers, Transit Oriented Development, urban retrofits, green fields, form based codes, design guidelines, policy documents and military housing projects. In

Montgomery Planning Department she is part of the regulatory team to review the development submission in Area 2 Division; between developed urban centers south of the beltway, and more rural areas to the north. Prior to joining Public sector, Natasha was previously employed by well-known architecture firms in Washington DC area; Torti Gallas and Partners as well as The Eisen Group. In her 15 years of experience in the private sector she was involved in design and develop master plan for varies sites ranging from large size green fields to small urban infills.



Tukie Falade

Assistant Regional Counsel

U.S. General Services Administration

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Tukie Falade is an experienced commercial real estate and government contracts attorney based in Washington, DC. Ms. Falade is an Assistant Regional Counsel for the U.S. General Services Administration, where she advises the Public Building Service on real estate matters. She specializes in complex and large-scale lease acquisitions of office and warehouse space in the DC metro area. She also represents the agency in bid protests before the U.S. Government Accountability Office.

Ms. Falade holds a Bachelor of Arts from the University of Virginia, and a Juris Doctor from The George Washington University Law School. She is licensed to practice law in DC, Maryland, and Virginia.



Winona Francis

Sr. Real Estate Analyst

JLL

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Winona Francis graduated from Drew University with a B.S. in Political Science with a concentration in American Public Policy and Minor in Economics, in 2014. In 2018, she received her MBA from George Washington University School of Business. In addition to this she has certificates in Business Analytics, Urban

Real Estate and Finance. Works at JLL as Senior Real Estate Financial Analyst. Graduated from REAP program in 2019.



Jasmine Gipson

Planning and Operations Associate

Crystal City BID

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Jasmine Gipson joined Crystal City Business Improvement District as the Planning Operations Associate reporting to the Chief Operating Officer in Spring 2019. In her role, Jasmine supports the BID's planning initiatives, operations, and brand work. Before the Crystal City BID, Jasmine worked at KaBOOM!, developing public private partnerships to give kids greater access to play. She is a graduate of Harvard College where she studied Sociology and African American Studies

and was a Mellon Mays Research Fellow and STRIDE Public Service Scholar. Jasmine is motivated by a sense of responsibility to make places more equitable. Jasmine volunteers as a college prep mentor, is the branding lead for Spoons, a digital collective for millennial black women, and is a member of the Greater Washington Urban League's Thursday Network. She resides in the Columbia Heights neighborhood of Washington, DC.



Angelica Gonzalez

Planner Coordinator

Montgomery County Planning Department

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Angelica Gonzalez is a Planner Coordinator with the Maryland-National Capital Park and Planning Commission (M-NCPPC) in the Montgomery County Planning Department. She is responsible for development review of commercial, mixed use, and residential development and also focuses on placemaking efforts. Angelica has practiced urban planning and urban design for more than 8 years in the public sector in the DC Metro area and in the

San Francisco Bay Area. Prior to working with M-NCPPC she also practiced urban planning in development review in northern Virginia with Fairfax County including mixed use transit oriented development projects in Reston. Prior to her experience in regulatory review she worked on SFpark as a pilot project with the San Francisco Municipal Transportation Agency (SFMTA).

Angelica holds a Master's degree in urban and regional planning from the University of Illinois at Urbana-Champaign and a Bachelor's degree in urban studies and planning from the University of California, San Diego. She also studied abroad in Costa Rica and in Rome for sustainable development and urban design. Angelica was born in the Philippines and at a young age moved to California. She now lives in Maryland and has three kids. She enjoys traveling, playing volleyball, hiking, painting and baking in her spare time.



Andrea Gourdine

Senior Development Manager

Douglas Development Corporatio

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Andrea Gourdine is a Senior Development Manager for Douglas Development Corporation. She is primarily responsible for the development process for Douglas' Washington, D.C portfolio including hiring design teams, presenting projects at neighborhood meetings and civic

associations, testifying as project owner for required Zoning Commission and Board of Zoning Adjustment hearings, and coordinating consultant's plan submissions to District agencies for permit approval. She has also operated as a Construction Manager on a variety of historic redevelopment projects located in the Chinatown, Shaw, Ivy City and Georgetown neighborhoods. Prior to joining Douglas Andrea worked in acquisitions for Bio-Med Realty Trust, and in investment management for John Hancock Investments/Manulife Financial.

Andrea currently serves as a member of the Women's Leadership Initiative Steering Committee of the Urban Land Institute (ULI). Prior to re-joining ULI Andrea served on two sub-committees with the District of Columbia Building Industry Association (DCBIA). Her passion for community service and neighborhood redevelopment is evident through her board leadership with Goodwill of Greater Washington's Young Professionals Council, Shaw Main Streets, and Tenleytown Main Streets. Andrea has a B.A. from the University of Connecticut and an M.B.A. from University of North Carolina at Chapel Hill.



Jason Harris

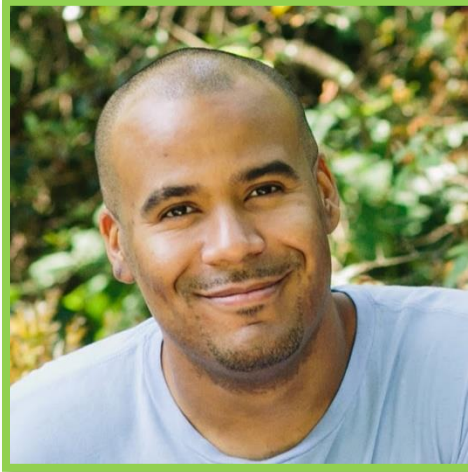
Investment Sales Associate

Marcus & Millichap

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Jason Harris is a 2017 graduate of Howard University. He currently works as an investment sales associate in Marcus & Millichap's Washington D.C. metro area office. Working to exclusively represent buyers and sellers of multifamily investment properties between five and five hundred units throughout Maryland. During his time as an associate with

Marcus & Millichap, Jason has gained experience in acquisitions and disposition analysis, procuring debt and equity financing, underwriting, managing client expectations and relationships, contract negotiation, and property marketing. Jason is currently pursuing a master's in real estate finance at Georgetown University. In his spare time Jason enjoys umpiring baseball and spending time with family & friends.



Dennis Hidalgo

Housing Energy & Sustainability Manager

Volunteers of America

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Dennis Hidalgo has over 15 years of experience working in different roles in the building industry. He is currently the Energy & Sustainability Manager for Volunteers of America's affordable housing portfolio. He oversees the organization's efforts to improve the efficiency of housing communities across the country. He began his

professional career in architecture, and he became a LEED AP in 2006. After earning an MBA, he worked on building policy and advocacy at the Alliance to Save Energy. He holds an MBA from UNC Kenan-Flagler Business School, and an architecture degree from Syracuse University.



Muju Hussain

Real Estate Professional

Real Living At Home

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Hussain has been in residential real estate for the past 4 years representing the buyers, sellers and investors. He has been living in the DC Metro area for the past 22 years and understands this market really well.

Currently, He is pursuing his Masters in

Real Estate from Georgetown University with concentration in Development and Finance to further enhance his education and skills and to better understand the residential and commercial markets.

Hussain is a Detail-Oriented, ambitious, and goal-driven Professional with a Candidate of Masters in Real Estate Development and Finance looking to apply his academic and work experience into a progressive position. Knowledgeable and well-versed in performing due diligence, valuations and statistical analyses on properties and certain markets. Advanced communication and problem-solving skills, with a sound background in providing project support for all stages from initial design to completion. Adept at working within a team or independently in fast-paced environments. Capable of preparing financial models, forecasting trends and giving presentations.



Talayah Jackson

Managing Member

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Talayah Jackson is a certified project management and management consultant who advises community-based organizations (CBOs), healthcare providers, and government agencies on the development and implementation of population health improvement strategies. Talayah is actively engaged in her DC Ward 7 community, working with the Advisory Neighborhood Commission (ANC), civic associations, CBOs, and local real estate

developers to facilitate more meaningful and non-confrontational conversations between developers and residents. She is also a burgeoning real estate investor committed to community-driven development and revitalization in DC Wards 7 and 8, and all communities East of the River (eOTR).



Evelyn Kasongo

Lead Planner

District of Columbia Office of Planning

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Evelyn Kasongo, APA, has a Master of Community Planning from the University of Cincinnati and a Bachelor of Science in Architecture from the University of Virginia. Ms. Kasongo has 19 years of diverse experience in private and public practice focused on the areas of land use, military and campus planning, in addition to urban design and large-scale mixed-use design projects.

In professional practice, Ms. Kasongo currently serves as the Lead Planner for Wards 1 and 5 for the District of Columbia Office of Planning (DCOP). Additionally, Evelyn acts as the agency's Equity Officer where her work focuses on the physical environment in which people live their lives, and bring equity, access and enhancement to the quality of life to communities of various scales.

Outside of work, Evelyn is a certified yoga teacher. Her other hobbies include skiing, tennis and traveling. She resides in Alexandria, Virginia with her husband and son.



Jing Jing Liu

Senior Development Associate

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Ms. Liu holds a Master Degree in Civil Engineering Construction and Management from Wuhan University of Technology and a Masters Degree in Real Estate Development from University of Maryland, College park. After graduation, she worked as a development associate in Neighborhood Development Company to assist and manage the day to day real estate development activities. To date, she

acts as a project manager to manage commercial, residential and mixed-use developments of over 150,000 sf for all developmental tasks including but not limited to acquisition, entitlement and site development, providing support to the strategic planning, financial underwriting and oversight and project management.



Rick Liu

Real Estate Project Manager

WMATA

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Rick Liu is a Project Manager in the Office of Real Estate at the Washington Metropolitan Area Transit Authority. He is involved in a variety of initiatives related to joint development and planning around Metrorail stations to generate revenue and improve surrounding communities. Rick was the former Director of Economic Analysis at the Montgomery County Planning Department, where he provided guidance related to development and land use

economics in support of the County's master planning process. Prior to these positions, Rick provided a variety of real estate consulting services to government agencies in the Washington D.C. region. Rick is an active member of the ULI, APA, USGBC, and serves on various committees in each of these organizations. Rick has a Masters of City Planning from the Georgia Institute of Technology and a Bachelor of Arts in Economics and Urban Studies from Tufts University.



Mosiah Lloyd

Assistant Project Manager

Brailsford & Dunlavey

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Mr. Lloyd currently holds the position of assistant project manager at Brailsford & Dunlavey within the implementation practice group. At B&D, he assists with various projects including charter schools implementation, DC Public Library project management, and municipality planning. Mr. Lloyd earned his Bachelors with a double major in Building Construction and Real Estate from Virginia Tech, and his Master's in Real Estate from

Georgetown University. He is a member of ULI's Young Leader's Group and DCBIA. Prior to joining B&D, Mr. Lloyd worked with Bozzuto Construction where he managed \$105M in ground up construction projects.



Lin Mao

Senior Analyst, Acquisitions & Development

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Lin focuses on new real estate business opportunities at Lerner Enterprises. Prior to joining Lerner, Lin was a financial analyst in capital markets (debt and equity) at CBRE, where he supported the underwriting and closing of over \$2 billion in transactions. Lin received his MS in Real Estate from

Johns Hopkins University, where he taught as an adjunct professor and still volunteers as a capstone advisor. Lin also received his Bachelors of Science and Masters in Architecture (focusing in Urban Design) from University of Maryland, where he received two consecutive ULI Gerald D. Hines Urban Design Awards in 2009 (Honorable Mention) and 2010 (Finalist) as part of two interdisciplinary teams.



Brandon McElroy

Director of Marketing and Operations

Coldwell Banker

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Born in Pittsburgh Pennsylvania, Brandon has been in the DMV area since the late 80's. He's very knowledgeable about the past, present and future of real estate in The District of Columbia. His most recent experience has been in architecture, design

and construction and this gives him a unique and creative eye when it comes to commercial and residential real estate sales and development. His specializations include: New Condo Development, First Time Home Buyers, House Flipping, Real Estate Investing and Education.

Inspired by HGTV, Brandon has bought and sold his own properties with a profit in mind-and he continues to help people make decisions that will help them secure their financial future. In his spare time you can catch him checking out the local restaurant scene, playing social sports on the national mall, walking his dog or checking out new undiscovered parts of The District.



Evelyn Mitchell

Planner II/I Underfill

Fairfax County Department of Planning and Development

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A native Houstonian, Evelyn has recently moved to Washington D.C. to work as a Planner for the Department of Planning and Development in Fairfax County. Evelyn received her MS in Community and Regional Planning from the University of Texas at Austin, but prior to that was

a teacher in Houston and Austin, Texas. As a former teacher, and woman of color, who taught brown and black children, it was overwhelming to learn there was a severe lack of faces that looked like hers and her students in a field that directly impacts their quality of life, and how they move throughout and interact with different spaces and built environments. She decided to enter the planning field and to traverse throughout this profession with planning for her former students in mind: working on influencing planning systems that can support the deconstruction of systemic structures that prevent disadvantaged populations to thrive.



Radhika Mohan

Principal Planner

City of Alexandria, VA

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Radhika Mohan is a Principal Planner in the Neighborhood Planning and Community Development Division of the City of Alexandria, Virginia Department of Planning and Zoning. In this role, she leads complex, interdepartmental projects and their engagement with the community. She is currently working on the

Virginia Tech Innovation Campus, which is part of the new Amazon headquarters located in Northern Virginia. In addition, Radhika has also worked on Alexandria's City Strategic Plan, the Eisenhower West Small Area Plan, and implementation of other small area plans throughout the City.

Prior to working for the City of Alexandria, Radhika was Senior Program Manager for the Mayor's Institute on City Design (MICD), a leadership initiative of the National Endowment for the Arts in partnership with the US Conference of Mayors. At MICD, Radhika worked with over 100 mayors and design professionals around the country on urban planning challenges and opportunities. Radhika holds Master's Degrees in City and Regional Planning and Landscape Architecture from the University of Pennsylvania and a Bachelor's of Science Degree in Architecture from the University of Minnesota. Outside of her professional time, she enjoys running and walking around the city with her friends and family, and expanding her design thinking through the Memorials for the Future competition, where her team's proposal was among the top 30 submissions.



Kamran Momenzadeh, CFA

Associate Director

Barings

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Kamran Momenzadeh, Associate Director at Barings, is an investment analyst with 5+ years of experience in interpreting and analyzing data for driving investment management decisions. He lives with his wife in Washington, DC. He is an MBA graduate and CFA charterholder with excellent understanding of Real Estate debt

markets; specifically Commercial Mortgage-Backed Securities (CMBS). In his role at

Barings, he is responsible for all aspects of CMBS B Piece deal investment analysis and ownership including sourcing, diligence, pricing, surveillance and asset management as well as supporting other Real Estate debt teams for creating and developing financial models. He passed all three levels of the CFA program in three consecutive years. He also has proficient Excel skills including Pivot Tables, VBA Macros, PowerPivot and PowerQuery as well as strong SQL skills for creating queries and managing data. In addition, he has proficient knowledge of real estate data providers such as Trepp, Bloomberg, Real Capital Analytics, CoStar, CBRE-EA etc. He is certified in Argus DCF and trained for Argus Enterprise, and also familiar with business analytics tools such as Tableau and Microsoft Power BI. He awarded CFA Scholarship and GE International Fellowship during MBA program. He also holds a Bachelor of Science in Computer Engineering



Babatunde Oloyede

President and CEO

Marshall Heights Community Development Organization (MHCDO)

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Babatunde's appointment is a clear reflection of MHCDO's mission, "To help grow Ward 7 into the District of Columbia's most welcoming, prospering, livable community for everyone." We are excited about what his unique experience can do for us. We couldn't be

happier with him joining our organization and helping us and our community achieve growth and success.

Babatunde Oloyede throughout his career has held various leadership positions within organizations providing both managerial skills and mentoring. His career has encompassed advising clients, streamlining operations, negotiating contracts, managing assets, conducting due diligence, developing strategic initiatives for both the private and public sectors.

He developed, renovated, and managed over 40 single-family and multi-unit residential properties during his career. The majority of his projects focus on revitalizing distressed commercial and residential properties. Through his projects, Babatunde has become well versed in HUD housing standards and has acquired significant experience managing market rate and HUD subsidized units.

Additionally, Babatunde earned an Illinois Real estate Broker's License. He was a member of former Mayor Vincent C. Gray's Comprehensive Affordable Housing Task Force. In addition to his real estate and management experience, Babatunde assisted

with the launch of Custom Cut Clothiers, a start-up that aggregated the world's leading custom apparel manufacturers and combined them with a network of professional style consultants to offer made to measure and customized apparel at ready-to-wear price points.

Babatunde earned a B.S. from Northwestern University and an M.B.A from the Simon School of Business at the University of Rochester with a concentration in Finance and Entrepreneurship. He has received fellowships from the following organizations: Artemis Real Estate Partners, Global Diversity Summit, Management Leadership for Tomorrow (MLT), and the Consortium.



Colby Pan

Associate, Capital Markets

Realterm

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Mr. Pan serves as the associate on Realterm's Capital Markets team, responsible for all aspects of capital raising across the firm. Realterm is a +\$4.5bn real estate private equity operator focused on acquiring and developing transportation-oriented logistics properties. In his time at Realterm, Mr. Pan has participated in raising approximately \$2bn

of institutional capital across five funds in North America, Asia, and Europe. Mr. Pan has also participated in securing over \$1bn through various debt facilities for those investment vehicles. Mr. Pan holds a BSBA in Finance and International Business and a minor in Chinese from Georgetown University."



Marcel Pean

Project Manager (Architect)

Georgetown University

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Marcel Péan was a Project Architect at Streetsense, a Bethesda-based strategy and design firm that focuses on creating experiences through architecture, food and beverage, branding and marketing, and engagement in real estate. Marcel is licensed in

two jurisdictions, DC and TN, and has been practicing base building architecture for over 6 years. His experience in architecture includes multifamily, hospitality, and over \$50M of retail projects around the DC metro area.

As a natural born leader, Marcel has always been actively involved in leadership roles. In architecture school, he was the AIAS President of his University's chapter. In his professional career, he led his office to raise over \$4,000 for charitable organizations such as the Capital Area Food Bank and currently serves as the Membership Engagement committee co-chair within ULI's Young Leaders Group.

Most recently, Marcel is enrolled in the real estate development program at Georgetown University. While enrolled, he and three other classmates competed in the annual real estate MIT Case Competition, an academic RFP, and finished as the first runners up.

Marcel has a Master of Architecture degree from Andrews University and is currently pursuing a Master of Professional Studies in Real Estate from Georgetown University with an anticipated graduation date of December 2020.



Monica T. Ray

Executive Director

**Congress Heights Community Training
and Development Corporation**

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Monica T. Ray has over twenty-five years of experience in fiscal and operational management with for-profit and not-for-profit entities. She has achieved success working in the areas of workforce development, particularly in the areas of vocational skills training and job placement for under-

accredited adults; business/program development and management, community and public relations, economic development, real estate development, sales, and property management, and construction management. For more than 24 years, Ms. Ray has served as Executive Director of Congress Heights Community Training and Development Corporation, where she also serves as the Congress Heights Main Street program's executive.

Monica presently serves in a number of volunteer leadership positions. She was a founding board member and presently serves as the chair for Community College Preparatory Academy, the 1st Adult charter school east of the Anacostia river, co-chairs the board of Cedar Tree Academy, a premier Pre-K(3) through Kindergarten charter school, chairs Destination Congress Heights, the volunteer based organization with its focus on preservation and revitalization of underserved commercial corridors and is President of the Congress Heights Community Association, where she has served in varying roles for the past seven years.

Raised in rural North Carolina, Ms. Ray began her community activism early and has continued in her dedication and commitment to community improvement not only professionally, but in her private life as well. This commitment is evident through her involvement in her sorority, Delta Sigma Theta Sorority, Inc. and mentoring “at-risk” youth. Ms. Ray graduated from Fayetteville State University with a degree in Business Administration and continued her education at Villanova University in Program Management. While in college, she honed her leadership skills through basketball where she served as starting guard, student government Business Manager and President of her chapter of initiation of the esteemed sorority of Delta Sigma Theta, Incorporated.

Ms. Ray is a resident of the Congress Heights neighborhood and fills her free time with activities that include motorcycling, golfing, competitive hand-dancing, and coaches the Achievement Prep middle school girl’s basketball team.



Aaron Savage

Planner

Montgomery Planning (M-NCPPC)

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Aaron Savage is a Planner at the Montgomery County Planning Department (M-NCPPC) with over three years of urban planning experience in the public, private and non-profit sectors. His areas of expertise include regulatory development review and site investigative research. He earned a Bachelors degree in Urban Studies and Planning from San Francisco State University. Aaron is originally from California, where he lived in the cities of San Francisco and San Diego. In addition to his urban planning experience, he has a passion for historic preservation, urban gardening, traveling and baking.



Nihar K. Shah

Vice President of Development

Perseus TDC

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Nihar K. Shah is a Vice President of Development for Perseus-TDC. He is responsible for the financial health and execution of development projects, and assists in sourcing new deals.

Prior to joining the Perseus TDC team, Mr. Shah managed several projects for Grosvenor Americas spanning over 850,000 SF of mixed-use development. He also has extensive experience in disposition of assets to institutional investors and for-sale residential development projects consisting of townhomes, single-family houses, and condos through his time at Bozzuto Homes. Mr. Shah started his foray into the real estate industry working in project management for Clark Construction and later Bozzuto Construction, where he managed the construction of data centers, government facilities, and mixed-use apartment communities.

Mr. Shah is an active member of the ULI-Washington Housing Council Initiative and DCBIA Housing Committee. He is a veteran of the United States Air Force, where he was a Communications Officer and separated as a Captain. He served in Operation Iraqi and Enduring Freedom.

Mr. Shah holds an MBA from the McDonough School of Business at Georgetown University and a BS in Electrical Engineering from Boston University



Michelle L. Shelton

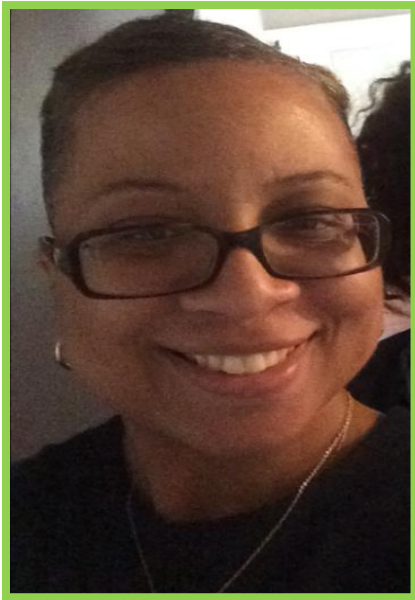
Executive Director of Real Estate and Facilities Management Office

Archdiocese of Washington

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Michelle L. Shelton is the Executive Director of Real Estate and Facilities for the Archdiocese of Washington, and she has over 20 years of professional experience in commercial and residential real estate. She is responsible for managing and overseeing the real estate portfolio of over 140 Archdiocese owned properties in the District of Columbia, Montgomery, Prince George's, Calvert, Charles and Saint Mary's Counties in Maryland which include residential and office assets. In addition, a key part

of Michelle's role is to develop and execute policies and procedures to ensure the best use of real estate, enhance the value in each property, minimize costs, maximize efficiency, bolster tenant relationships and protect assets. Prior to undertaking her current position, Michelle was a Real Estate Manager for Safeway Inc. where she spent 7 years. Additionally, she serves on the Board of Directors for North Capitol Main Street, Inc. whose mission is to revitalize North Capitol Street as a vibrant commercial corridor leading from the United States Capitol building to all points north. Michelle is an attorney licensed to practice law in the District of Columbia and New York, where she practiced real estate law for 6 years. Lastly, Michelle earned a B.S. in business administration from Towson State University and J.D. from the University of the District of Columbia.



Nadine S. Simmons

Contract and purchasing supervisor

Johns Hopkins University

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Nadine S. Simmons is an attorney specializing in contracts, and currently works for Johns Hopkins University - Center for Talented Youth managing the purchasing and contracts department. In her spare time, Nadine is pursuing her Masters in Real Estate and Infrastructure at Johns Hopkins University - Carey School of Business, where she is a member of the National Society of Leadership and Success honor society; she will graduate in May of 2020. Nadine is married to Kevin Simmons, who owns a real estate

development company, Symcor Acquisitions. They share 4 children, Evan, Derrand, Brennan and Stefan, and a rescued puppy, Nacho.



Kaveen Singh

Urban Planning and Research Fellow

Southwest Business Improvement District

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Kaveen graduated from Carnegie Mellon University with her Bachelors in Architecture and a minor in Innovation and Entrepreneurship, in 2017. She is passionate about design and has worked for more than two years in firms that are interdisciplinary in their nature, and thus exposing her to land use, real estate, interior design, urban design, and both residential and commercial architecture. In August 2018, Kaveen moved from Pittsburgh to DC to pursue her Masters in Urban

and Regional Planning at Georgetown University. She is currently halfway through the program, pursuing an Urban Design and Land Use concentration with her degree, and is expected to graduate in May. Kaveen is interested in the systems that compose cities, and making the public realm and built environment as designed and intentional as buildings are.

Kaveen currently works at the Southwest Business Improvement District, and focuses on local planning initiatives, research and data collection in Southwest. She is an active Student Life Committee member at Georgetown and enjoys volunteering at different local non-profits. Kaveen is an avid traveler and enjoys bike riding, kayaking, trying out new restaurants, and spending time with her family, friends, and dog.



Calvin Sturgeon III

Accountant

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Calvin Sturgeon III is a property accountant at The Bozzuto Group helping to fulfill the promise of creating a sanctuary for their residents. For the past two years, he has managed a portfolio of assets in the mid-Atlantic and mid-west regions. Calvin earned his bachelor's degree in finance and public relations at the University of Alabama at Birmingham and is currently pursuing a master's in real estate development. Calvin's long-term

goal is to build economically sustainable communities in underserved communities.



Yvonne Sun

Associate

Avison Young

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Yvonne Sun works as an Associate at Avison Young's Washington, DC Capital Markets Team since 2018. Ms. Sun focuses on arranging debt and equity financing across all property types and levels of the capital spectrum. Ms. Sun assists in assembling offering memorandums and financial analysis related to the transactions, including underwriting and closing. Prior to joining Avison Young, Ms. Sun spent three years as an Analyst for CBRE's Capital Markets Group in Washington, DC.



Emalia Tamanikwa

Financial Analyst

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Emalia Tamanikwa is a Financial Analyst at Jones Lang LaSalle, where Emalia advises the DOD clients on all aspects of large-scale housing privatization projects, including MHPI policy development, real estate finance, property management, construction standards and legal document review. She advises clients about

their different financing options.

Emalia is currently pursuing her Master's in Real Estate at Georgetown University. She has worked on proposal management, market research, and business development. Emalia enjoys going to contemporary art museums, and traveling internationally.



Ivy R. Thompson

Maryland-National Capital Parks and Planning Commission

Prince George's County Planning Department

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Ivy R. Thompson has over 20 years' experience in Planning and Community Development involving community planning, engagement, economic development, and historic preservation. As a Senior Planner with the Maryland-National Capital Parks and Planning Commission (M-NCPPC), Ms. Thompson assist in the organizations efforts to provide land use planning for physical development of the county. She

reviews both public and private sector development projects for compliance with local and state regulations. During her tenure with M-NCPPC, she has worked to facilitate small and medium in-fill redevelopment projects and served as a community resource advising stakeholders on zoning and planning projects.

Prior to joining M-NCPPC, Ms. Thompson worked as Community Development Specialist in the City of Takoma Park where she focused on grants management, project implementation, and the development of the City's Affordable Housing Plan. As a two-term Council Member of the City of Mount Rainier, including one as Vice Mayor,

Ms. Thompson focused on redevelopment of the City's business district. While acknowledging the need for growth, she built on the existing foundation of community. Focused on engagement establishing the Family Movie Night and co-founding the Mount Rainier Farmers Market.

Ms. Thompson was invited to the German Marshall Fund of the United States Bilbao Urban Innovation and Leadership Dialogues, a forum for urban innovators to explore issues facing transatlantic cities. She is also an American Council on Germany John J. McCloy Fellow, working to enhance a broader understanding of global policy issues.

Ms. Thompson began her planning career in Cincinnati, Ohio facilitating the creation and placement of public art in the City's redeveloping areas. She has had the opportunity to study "Art in the Urban Environment" in Cuba, returning with lessons learned and experience to enhance city programming. Ms. Thompson holds a bachelor degree in English from Alverno College, a master of Community Planning and a certificate in Historic Preservation from the University of Cincinnati, a Post-Graduate Diploma in Inner City Renewal from the Institute for Housing and Urban Development Studies at Erasmus University Rotterdam.



Ines E. Vega

Owner

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Ines E. Vega is the Founder of Vega Development Group, a consulting company offering development, project planning and project management services, mainly to the builders and real estate development companies in the Washington DC Metropolitan Area.

Ines has worked in both civil engineering design and management of real estate development projects in the Washington DC Metropolitan Area for two decades, and is motivated by taking on challenges and seeking out solutions that shape a community's future. Thanks to personal background, Ines has a global view that allows me to focus on developing the ability to work with others, valuing different points of view, seeking diverse perspectives to resolve complex matters and create trustworthy relationships with team members and the community. She has special interest in providing sustainable, high quality of life environments for families to thrive in.

Ines is constantly looking for opportunities to share her talent with organizations that contribute to improving conditions and bring awareness of need or bring equality to populations with historical limited opportunities.



Arlova J. Vonhm, AICP

Zoning Administrator

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Arlova J. Vonhm, AICP is the Zoning Administrator and Zoning Division Chief for Arlington County, VA, a suburban county in the Washington, DC metropolitan region known for its pioneering work in attracting and supporting high-density, mixed use development along the Metrorail corridors. Arlova leads a 30-member team responsible for interpreting, enforcing, and administering the Zoning Ordinance. Arlova's professional planning career spans over 20 years, including private practice and the public sector, at the

local and regional level. Arlova derives genuine pleasure from public service and is driven by a personal desire to utilize her training and talents to help create and sustain healthy and equitable communities.

Mrs. Vonhm received an undergraduate degree from the University of Virginia and a Master of Urban and Regional Planning from the University of Michigan. Arlova served as a board member of the National Capital Area Chapter of the American Planning Association for six years, creating and promoting continuing education opportunities for planners in the DC metropolitan region. Arlova is a Chicago native and currently resides in Northeast Washington, DC with her husband Mainlehwon and their sons Jackson and Jeremiah.



Kia Weatherspoon

President

Determined by Design

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Kia Weatherspoon is a Design Advocate. She founded Determined by Design, a minority + veteran-owned business in 2012 to bring design equity to affordable and supportive housing projects. Her firms' practice focuses on making interior design a standard for all and not a luxury for a few. Kia leads a creative social impact

business that has seen continual growth and created change in the housing industry. She has been recognized by Boutique Design magazine as a Hero + Maverick advocating for Design Equity practices in multi-family housing. One of the Washington

Business Journal's 40 under 40, and the Housing Association of Non-Profit Developers Emerging Leader. Weatherspoon is charged with being woman and leader of color who is an example of what is possible for those who are determined by design.



Tracey Webb

Project Manager

Pandora

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Tracey Webb is a native of Buffalo, NY where she earned her B.A in Communications from SUNY at Buffalo. She later relocated to Atlanta, GA where she worked for IBM for ten years in various technology sales and consulting positions. Currently, she's a Senior Project Manager with Pandora Jewelry, LLC, responsible for IT infrastructure, Omni-Channel, and new store expansion projects across the Americas (US, CA and Latin America). In addition, she's the owner of Creative PMO, providing project management and consulting services.

Tracey also holds an MBA from Georgia State University, as well as a Project Management (PMP) certification. In addition, she is a licensed Real Estate Agent in Maryland. She's interested in multi-family investing and other entrepreneurship opportunities. She can be reached at trawebb@gmail.com.



Valecia Wilson, Assoc. AIA

Senior Neighborhood Planner (Wards 7 & 8)

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Valecia Wilson is the lead planner for place-based planning and implementation efforts in Wards 7 and 8 for the DC Office of Planning (OP). Prior to joining OP, she worked for the Maryland-National Capital Planning Commission as a community planner for the Prince George's County Planning Department, where she facilitated community plans, engagement, and analysis. Ms. Wilson has contributed to neighborhood-level planning for several mid-Atlantic communities, with a focus on urban design, neighborhood preservation, and resilience. She holds a Master of Architecture degree from Hampton University and a Master of Community Planning degree from Auburn University.



Yuchen Yang

VP of Acquisitions and Asset Management

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Yuchen currently hold the VP of Acquisitions and Asset Management position at Meridian Senior Living and focus on senior housing investments nationwide. Prior to joining Meridian, He worked at SunTrust Bank and Love Funding for 9 years and focused on loan originations for multifamily, senior housing and student housing properties nationwide through Fannie Mae, Freddie Mac and HUD/FHA Loans