

AGENDA
Friday March 28, 2025: 8:30am – 4:30pm
BLG Offices
Bay Adelaide Centre, East Tower, 22 Adelaide St W #3400

**Session 6: *Its all about the money*: Public Finance and Development
Financial Feasibility in Challenging Times**

8:30am – 9:00am: Registration and Networking / Coffee

9:00am – 9:15am: Welcome and Introduction
Brennan Carroll, Partner, BLG

9:15am – 9:30am: UrbanPlan Introduction
Christine Raissis, UrbanPlan Consultant

9:30am – 10:45am: Program Workshop:

1. Team Report Back – what issue will the team be working on (3 minutes per group)
2. Expectations for the Final Product – Steering Committee (5 minutes per group)
3. Team Collaboration – Continue to define the issue, identify stakeholders and their perspectives, discuss what innovation could do to address issue and common interests of stakeholders

10:45am – 11:00am Break

11:00am-12:30pm: Perspectives on Public Finance & City Building: Dr. Enid Slack, Director, Institute on Municipal Finance and Governance, School of Cities, University of Toronto and Sabine Matheson, Principal, Strategy Corp

12:30pm – 1:15pm: Lunch

1:15pm – 2:30pm: Pro Forma 101++
Shoon Hugget, Director, Financial Analysis & Advisory Services, CreateTO

2:30pm – 2:45pm: Break

2:45pm – 4:30pm: Financial Feasibility Innovations in Real Estate Development

Moderator: Matthew Heather, Associate, Principal – Manager Planning, Arcadis

Panel:

- **Laurie Payne**, Executive Vice President, Development at Osmington Gerofsky Development
- **Brandon Sage**, Real Estate Investment Advisor, LandLord Property & Rental Management
- **Eric Visser**, Director, Commercial Real Estate, Vancity Community Investment Bank

Morning Coffee and Lunch will be provided