



Toronto

A series of five horizontal bars in gold, teal, red, grey, and orange, stacked vertically and partially overlapping.

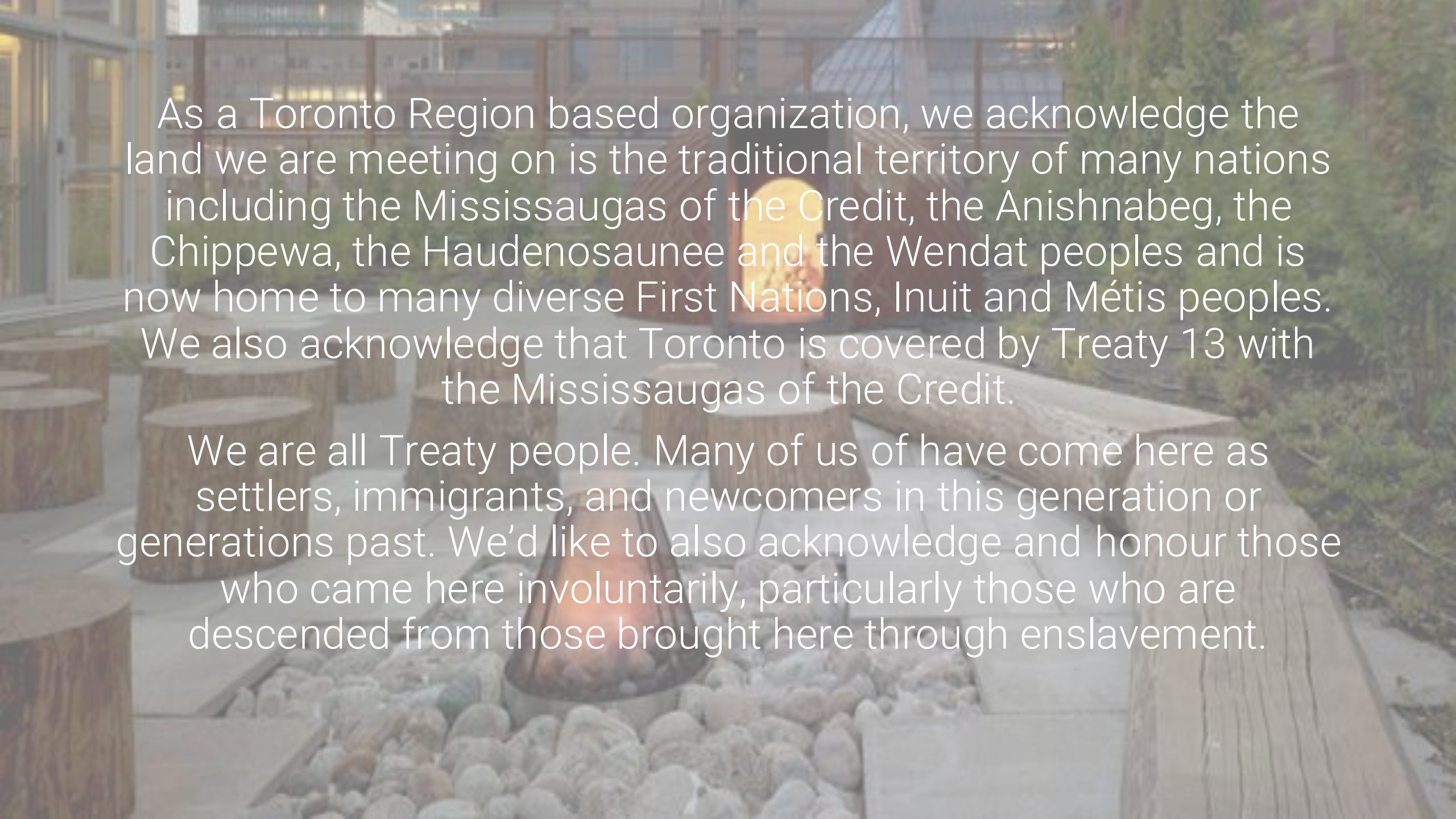
Curtner

Urban Leadership Program



FRIDAY MARCH 28, 2025



A photograph of a modern building with large glass windows and a wooden walkway. The walkway is made of wooden planks and is lined with several tree stumps. A glowing lantern is placed on the walkway. The background shows a cityscape with buildings and trees.

As a Toronto Region based organization, we acknowledge the land we are meeting on is the traditional territory of many nations including the Mississaugas of the Credit, the Anishnabeg, the Chippewa, the Haudenosaunee and the Wendat peoples and is now home to many diverse First Nations, Inuit and Métis peoples. We also acknowledge that Toronto is covered by Treaty 13 with the Mississaugas of the Credit.

We are all Treaty people. Many of us have come here as settlers, immigrants, and newcomers in this generation or generations past. We'd like to also acknowledge and honour those who came here involuntarily, particularly those who are descended from those brought here through enslavement.

TODAY'S AGENDA



9:00AM – Welcome and Introduction

9:15AM – UrbanPlan Introduction

9:30AM – Program Workshop

10:45AM – Break

11:00AM – Perspectives on Public Finance & City Building

12:30PM – Lunch

1:15PM – Pro Forma 101+++

2:30PM – Break

2:45PM – Financial Feasibility Innovations in Real Estate Development

Curtner

Host and Event Sponsor

BLG

Borden Ladner Gervais



Brennan M. Carroll

Partner, BLG

Co-Founder

Curtner Urban Leadership Program

Curtner



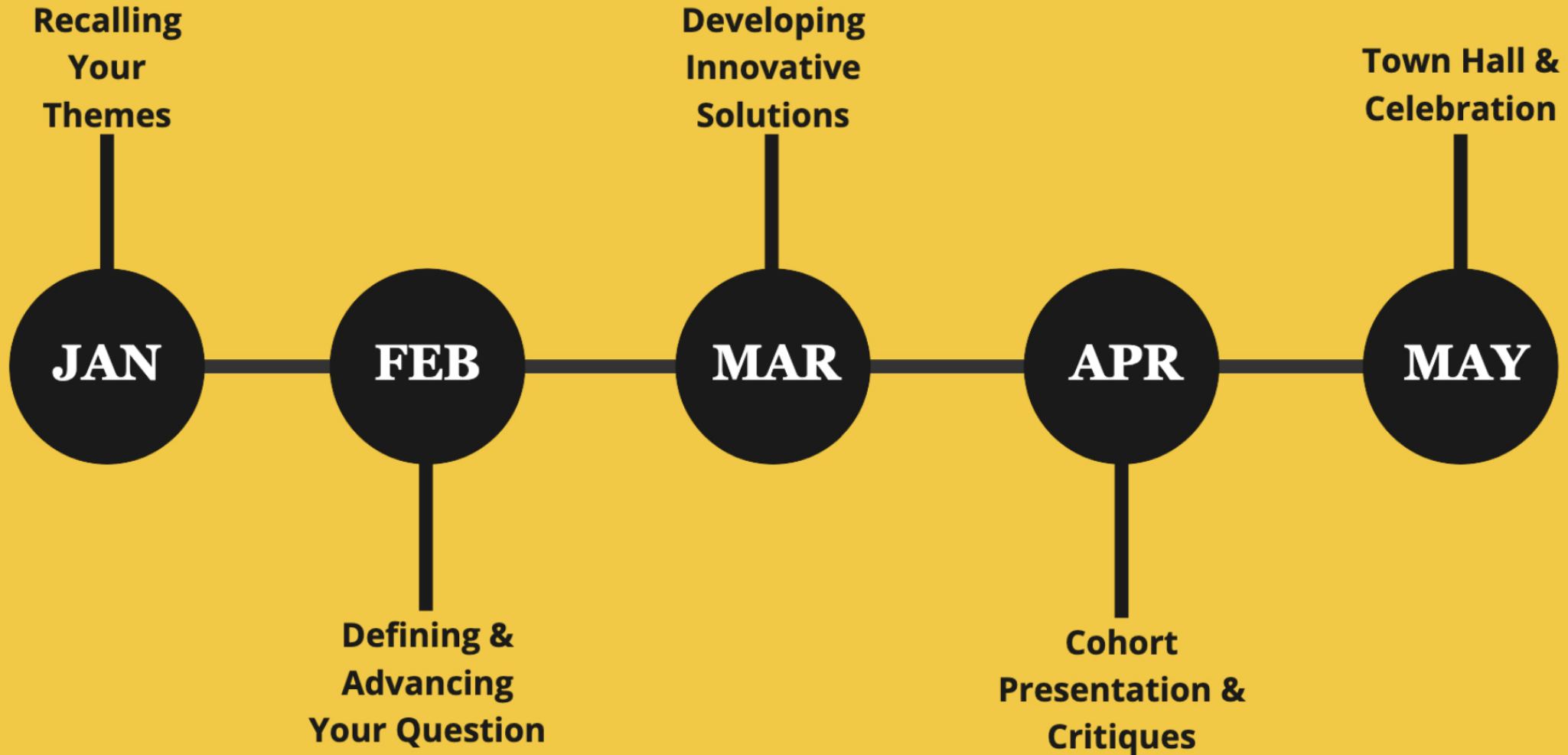
URBAN PLAN: VOLUNTEER TRAINING

Deadline to Register: Friday, March 28, 2025



Christine Raissis
UrbanPlan Consultant

Timeline and Process



Purpose of the Assignment

To demonstrate / practice your leadership skills by making a pitch to apply innovation to address an issue related to the urban land industry.



Your Audience could include:

- *Cohort Participants*
- *Steering Committee*
- *Past Speakers*
- *Curtner Urban Leadership Alumni*
- *Invited Guests – maybe your boss!*

Assignment Deliverables

Presentation of your "pitch" to apply an innovative approach to an issue relevant to the urban land industry.



The method of presentation is entirely your choice, it can be:

- *PowerPoint*
- *Poster*
- *Report*
- *Dramatization*
- *.... be Innovative*

Leverage your Why?

*"People don't buy **what** you do, they buy **WHY** you do it!"*

Simon Sinek – Author and Inspirational Speaker

why?

how?

what?

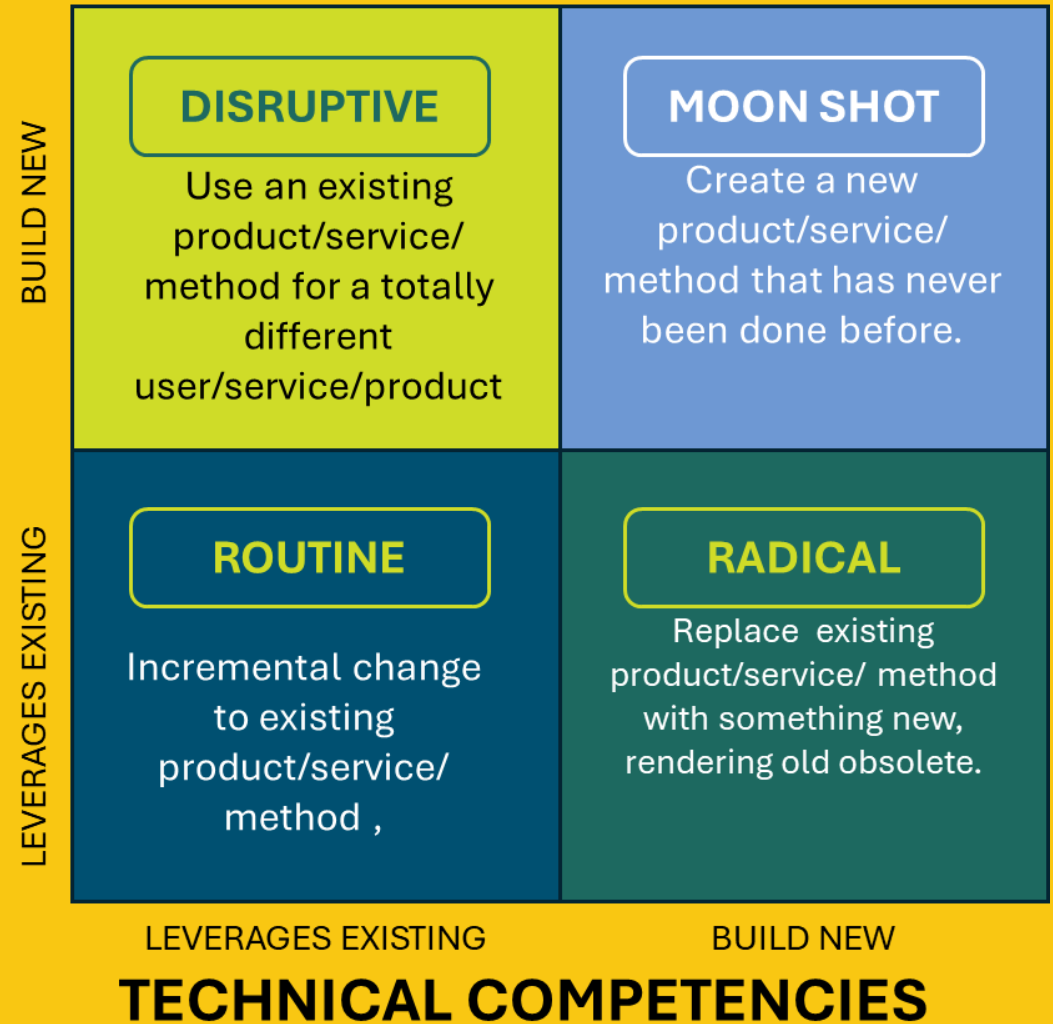


Contextualize your Innovation

Communicate the relationship of your innovation to "routine"

Are you just making a subtle adjustment to routine, pushing the boundaries of a new business model or technical competencies or both

BUSINESS MODEL

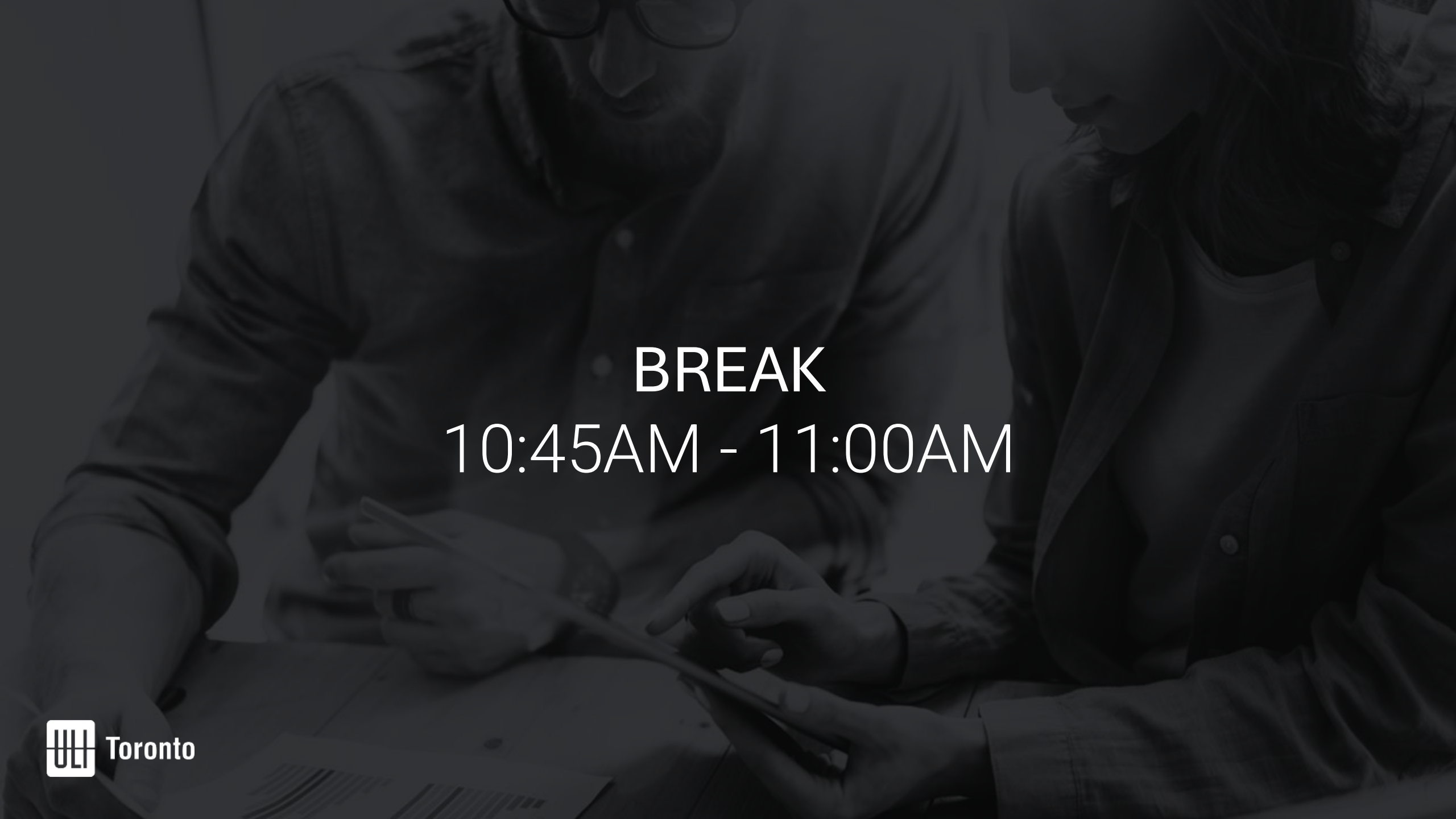


Resources

Utilize methods used
and advice given from
speakers and panelists



PROGRAM WORKSHOP



BREAK
10:45AM - 11:00AM



PERSPECTIVES ON PUBLIC FINANCE & CITY BUILDING



Toronto

Curtner



Sabine Matheson
Principal
Strategy Corp



Enid Slack
Director
Institute on Municipal Finance and Governance,
School of Cities, University of Toronto



LUNCH
12:30PM - 1:15PM

PRO FORMA 101 +++

Curtner



Shoon Hugget
Director, Financial Analysis &
Advisory Services
CreateTO

BREAK
2:30PM - 2:45PM



3 PERSPECTIVES ON INNOVATION IN REAL ESTATE DEVELOPMENT



Toronto

Curtner



MODERATOR:
Matthew Heather
Associate, Principal –
Manager Planning
Arcadis



Laurie Payne
Executive Vice President,
Development
Osmington Gerofsky
Development



Brandon Sage
Real Estate
Investment Advisor
LandLord Property &
Rental Management



Eric Visser
Director, Commercial
Real Estate
Vancity Community
Investment Bank

2024 Curtner Urban Leadership Program – Team 1



Munira Al-Amudy
Associate Development Manager
Toronto Community Housing
Corporation



Liban Hassan
Trustee and Board of Director,
Toronto Lands Corporation
Toronto District School Board



Josh Reiniger
Associate, Urban Designer
Urban Strategies



Rida Khan
Senior Urban Designer
Hatch



Brady Heslip
Associate, Development
Oxford Properties Group



Meaghan Palynchuk
Real Estate Consultant,
Affordable Housing
City of Hamilton



Nathaniel Francolla
Manager of Community
Development & Integration
FirstService Residential



Hailey McWilliam
Senior Planner
Bousfields inc.

Inclusive and Community Driven

2024 Curtner Urban Leadership Program - Team 2



Jeremy Kloet
Development Manager
Toronto Lands Corporation



Nyasha Harper-Michon
Director of Programs
CP Planning



Liana Carnevale
Senior Advisor
Infrastructure Ontario



Nicole Lechter
Senior Analyst - Real Estate, Senior
Manager - Real Estate Audit
RSM Canada LLP



Michelle Corcoran
Senior Manager, Development
DiamondCorp.



Justin Smith
Architect
BDP Quadrangle



William Hu
Development Manager
York University
Development Corporation



Juneeya Varghese
Senior Manager,
Community Initiatives
United Way Greater Toronto



Katie Henley
Senior Urban Designer
City of Markham

Adaptability

2024 Curtner Urban Leadership Program - Team 3



Tejas Bhatt
Senior Development Manager
CAPREIT



Kyla Tan
Manager, Development
Fitzrovia Real Estate



Kit Leung
Senior Manager,
Real Estate & Insurance
Community Living Toronto



Hassan Mohamud
Community Benefits Coordinator
Toronto Community Benefits
Network



Czeryll Longalong
Specialist, Strategic Policy and Research
Regional Municipality of Peel



Dorsa Jalalian
Associate, Senior Urban Designer
DIALOG



Philippa French
Public Art Curator
City of Mississauga



Rachel Vesz
Senior Urban Designer
Arcadis

Fearless and Growth Mindset

2024 Curtner Urban Leadership Program - Team 4



Sara Gregory
Senior Planner
Bousfields Inc.



Bindu Shah
Strategic Lead, Planning
Town of Caledon



Diana Pitfield
Senior Manager,
Corporate Sustainability
Allied Properties REIT



Prasanth Charakunnel Varughese
Senior Planner- Urban Design
City of Toronto



Alanna Damp
Associate
Kilmer Infrastructure
Developments Inc.



Emily Li
Project Lead, Architect
BDP Quadrangle



Himanshu Katyal
Senior Planner
Bousfields Inc.



Edwin Li
Project Lead, Comprehensive Zoning
By-law Review / Senior Planner
City of Brampton

Efficiency and Resource Optimization

2024 Curtner Urban Leadership Program - Team 5



Geoffrey Mosher
Project Manager
LURA Consulting



Sagal Shuriye
Capital Planner
Government of Ontario



Justine Kicek
Development Manager
Fitzrovia Real Estate



Michael Salenieks
Vice President, Broker
Lennard Commercial
Realty, Brokerage



Han Liu
Principal Urban
Designer/Supervisor
City of Brampton



Nathania Dixon
Director, RioCan Living Operations
RioCan REIT



Matthew Heather
Associate Principal, Manager,
Planning
Arcadis



Kate (Ketevan) Gonashvili
Senior Designer
Giannone Petricone Associates

Visionary and Systemic Change

WRAP UP



Toronto