

# ANNUAL **SPONSORSHIP** 2024-2025

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## WHY ULI DALLAS-FORT WORTH?

ULI Dallas-Fort Worth sponsors represent the leading real estate companies in the region. You'll gain valuable exposure for your company and help ULIDFW provide the knowledgesharing, professional development and relationship-building members rely on to create sustainable and thriving communities. Annual Sponsors make the realization of ULIDFW's mission possible. Your support funds tangible efforts to solve real-world problems, facilitate deliver of quality local programming, cultivate professional leadership, uplift our communities, and educate the next generation of leaders.

## **ANNUAL SPONSORS DIRECTLY SUPPORT**

#### DEVELOPING LOCAL INDUSTRY LEADERS

Through Center for Leadership, Young Leaders Group (YLG), Women's Leadership Initiative (WLI), Pathways to Inclusion (PTI) work.

#### POSITIVELY IMPACTING OUR COMMUNITIES

Through Technical Assistance Panels (TAPs), workshops, roundtables, UrbanPlan, and Building Industry Leaders.

#### ADVANCING REAL ESTATE Development and land

USE Through education, promoting best practices and providing

best practices, and providing thought leadership to inform better decision-making.

# **OUR EVENTS**

#### **SIGNATURE EVENTS:**

Averaging 200+ attendees per event.

- January Emerging Trends
- February Capital Markets
- May What's New What's NEXT
- August <u>Summer Sizzler</u>
- October <u>FallBall</u>
- November Impact Awards Gala!

#### **SERIES EVENTS:**

- Tarrant County Programming
- Breakfast Forum
- Champions of Change
  - Young Leaders Group
  - Women's Leadership Initiative
  - NEXT
  - Pathways to Inclusion
- Education
  - UrbanPlan
  - Building Industry Leaders



# **OUR NUMBERS**

#### 1,421 MEMBERS

1,041 Associate Members 380 Full Members

#### 2,868 ATTENDEES

At over 83 different events

#### **80% GROW INTO LEADERSHIP**

Leadership Program Graduates stay involved with ULIDFW and move into Leadership Roles

#### **1000+ HOURS IN EDUCATION**

Completed through UrbanPlan and Building Industry Leaders this year

#### **5 ADVISORY SERVICES PANELS**

1 TAP and 4 mTAP's completed providing expert, multidisciplinary advice to local governments, public agencies and nonprofit organizations facing complex land use and real estate issues

#### \$15,000 RAISED FOR COLLEGE SCHOLARSHIPS

Provided for Building Industry Leader winners, resulting in a 74% increase in college attendance among underprivileged high school students

### ANNUAL SPONOSRSHIP BUNDLE AND SAVE!

Commit to sponsoring ULIDFW as an Annual Sponsor **AND** an Impact Awards Sponsor now for an exclusive discount!

Receive **15% off sponsorship** when you choose to commit to two years of sponsorship *OR* **20% off** when you bundle Annual & Impact Awards and commit to two years of sponsorship!

|   | ICON<br>\$20,000           | INNOVATOR<br>\$15,000      | GROUNDBREAKER<br>\$7,500   | STAKEHOLDER<br>\$5,000 |
|---|----------------------------|----------------------------|----------------------------|------------------------|
| <b>BRANDING &amp; RECOGNITION</b>   |                            |                            |                            |                        |
| On all ULIDFW email blasts  | LOGO                       | LOGO                       | LOGO                       | NAME                   |
| At all ULIDFW events  | LOGO                       | LOGO                       | LOGO                       | NAME                   |
| On ULIDFW website   | LOGO                       | LOGO                       | LOGO                       | NAME                   |
| Social Media Spotlight  | Х                          | Х                          | Х                          |                        |
| MEMBERSHIPS   |                            |                            |                            |                        |
| Full membership   | 1                          | 1                          |                            |                        |
| Associate membership<br>(Can activate 2 YLG for the cost<br>of 1 Associate) | 2                          | 2                          | 2                          | 1                      |
| ENGAGEMENT & NETWORKING   |                            |                            |                            |                        |
| Sponsor Signature Event<br>(Receives tickets)                               | 1                          | 1                          | 1                          |                        |
| Sponsor Series Event  | 1                          | 1                          |                            | 1                      |
| Local Product Council Seat  | 3                          | 2                          | 1                          |                        |
| Leadership Program *  | 1 Center for<br>Leadership | 1 Center for<br>Leadership | 1 Center for<br>Leadership | 1 Mentorship Forum     |
| Spring Meeting Registration   | 1                          | 1                          |                            |                        |
| Fall Meeting Registration *   | 1                          | 1                          | 1                          |                        |

\*Select either Center for Leadership OR Fall Meeting Registration. Application Acceptance is not guaranteed

| IMPACT AWARDS   | PLATINUM<br>\$15,000 | GOLD<br>\$10,000  | SILVER<br>\$7,500 | BRONZE<br>\$5,000 |
|---|----------------------|-------------------|-------------------|-------------------|
| Company Recognition on<br>Invitations, Flyers & Program | Logo                 | Logo              | Name              | Name              |
| Table Signage   | Logo                 | Logo              | Logo              | Name              |
| Table of 10   | 1st Tier Location    | 2nd Tier Location | 3rd Tier Location | Best Available    |
| VIP Pre-Reception                                       | 10                   | 5                 | 2                 |                   |
| Fall Meeting Registration                               | 2                    | 1                 |                   |                   |

## **SIGNATURE EVENTS**

Enhance your sponsorship package by including a Signature Event!

Receive a **15% discount** on any *additional* Signature Event sponsorship when you bundle it with your Annual

Sponsorship!

| Emerging Trends   | TITLE<br>\$4,000 | SUPPORTER<br>\$2,000 |  |
|---|------------------|----------------------|--|
| Company featured on emails, registration page, and onsite | LOGO             | NAME                 |  |
| Complimentary Registrations                               | 10               | 5                    |  |
| Participation on the Planning<br>Committee for the event  | Х                |                      |  |

| <u>Capital Markets</u>                                    | TITLE<br>\$4,000 | SUPPORTER<br>\$2,000 |  |
|---|------------------|----------------------|--|
| Company featured on emails, registration page, and onsite | LOGO             | NAME                 |  |
| Complimentary Registrations                               | 10               | 5                    |  |
| Participation on the Planning<br>Committee for the event  | Х                |                      |  |

| <u>What's New What's NEXT</u>                             | TITLE<br>\$5,000 | SUPPORTER<br>\$2,500       | ROOM<br>\$2,000      |  |
|---|------------------|----------------------------|----------------------|--|
| Company featured on emails, registration page, and onsite | PROMINENT LOGO   | LOGO AT<br>DESIGNATED SPOT | NAME AT ROOM<br>ONLY |  |
| Complimentary Registrations                               | 5                | 3                          | 2                    |  |
| Attend Speaker Dinner                                     | Х                |                            |                      |  |

| <u>FallBall: Pickleball</u><br>Showdown for Scholarships  | TITLE<br>\$5,000      | COURT<br>\$3,000      | FOOD<br>\$1,500 | BEVERAGE<br>\$1,500 |
|---|-----------------------|-----------------------|-----------------|---------------------|
| Company featured on emails, registration page, and onsite | LOGO                  | LOGO                  | NAME            | NAME                |
| Complimentary Registrations                               | 1 Team<br>(4 Tickets) | 1 Team<br>(4 Tickets) | 2               | 2                   |
| Raffle Entry for Spring Meeting                           | 4                     | 2                     | 1               | 1                   |
| Onsite Marketing Opportunity                              | Х                     |                       |                 |                     |

#### **Become a Sponsor of ULI's Premier Leadership Program ULI Dallas-Fort Worth Center for Leadership (CFL)**

**SEPTEMBER 26, 2024 DFW** in Context

**OCTOBER 17, 2024 Regional Development Influences** 

**NOVEMBER 21, 2024** Urban Plan Training

DECEMBER 19, 2024 SPONSORED BY: weaver Finance and Capital Markets

**JANUARY 16, 2025** Community Building and Public Policy

**FEBRUARY 20, 2025 Economic Development** 

MARCH 27, 2025 Design and Construction

APRIL 24, 2025 mTAP Class Project Presentations

MAY 15, 2025 Class of 2025 Graduation

| <i>Prominent</i> Company recognition on website, mailers, and all CFL Materials | LOGO |      |
|---|------|------|
| Company recognition on website, mailers, and all CFL Materials                  | LOGO | LOGO |
| Opportunity to offer panel member for Program<br>Day session                    | Х    | х    |
| 50% off CFL Applicant   | Х    |      |
| Be featured in ULI news and Alumni<br>correspondence                            | Х    | х    |
| Be featured as the sponsor of your chosen program day                           | Х    | Х    |
| Opportunity to speak at either Opening or<br>Graduation Day                     | Х    |      |

#### Some of CFL's Past Sponsors include:

A PEROT COMPANY





| LEADER SPONSOR<br>\$5,000 | DAY SPONSOR<br>\$2,000 |
|---------------------------|------------------------|
| <br>LOGO                  |                        |
| LOGO                      | LOGO                   |
| Х                         | Х                      |
| <br>Х                     |                        |
| Х                         | х                      |
| <br>Х                     | Х                      |
| <br>Х                     |                        |
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