

LOCAL PRODUCT COUNCILS PRESENT

WHAT'S NEW WHAT'S NEXT?



MFC & TOPDC

Multifamily

Transit-Oriented &
Placemaking

MODERATOR



Drew Kile
IPA



Wayne Emerson
Addison Economic
Development



Adam Kraus
Todd Investments



Doug Prude
Downtown Dallas Inc.



Miller Sylvan
JPI

The Future of Suburban and Core Development: Downtown Dallas and North Dallas

Multifamily and Transit-Oriented & Placemaking Councils will come together to discuss the thriving development that's happening in two of the most dynamic growth areas of Dallas-Downtown and Addison.

The combination of the most prolific developers and third parties that aid and promote the future growth of these areas will provide exciting insights to a great crowd with an emphasis on multifamily.



BIOS

Drew Kile Drew Kile is an Executive Managing Director at Institutional Property Advisors (IPA), a multifamily brokerage division of Marcus & Millichap serving the needs of institutional and major private investors. Over the course of his 18 years with the firm, Mr. Kile has facilitated the closing of transactions valued at more than \$21 Billion. Mr. Kile and his partners lead the Institutional Property Advisors multifamily team that has responsibility for Texas and the surrounding states with his primary focus being the Dallas/Fort Worth markets. In 2021, the DFW IPA team closed 80 multifamily sales valued at \$5.1 Billion.

Prior to his role with IPA, Mr. Kile has served in both brokerage and management capacities within Marcus & Millichap. He has been honored with numerous national sales achievement awards as a broker, and as a manager, he opened the firm's Fort Worth office in 2007. Prior to joining Marcus & Millichap, Mr. Kile held an internal finance position at Accenture, a global management consulting, technology services and outsourcing company, where he was responsible for projects in the firm's North American Chemicals, Energy and Natural Resource businesses. Mr. Kile holds a Bachelor's Degree in Finance from Texas Christian University in Fort Worth. He is the chair of the Urban Land Institute's DFW Multifamily Council, serves on the Founders Council of the Real Estate Council of Greater Fort Worth, and is active with the National Multi Housing Council. Mr. Kile, his wife Lynnette, and their two daughters, Eleanor and Lillian, reside in Fort Worth.

Wayne Emerson Wayne is dedicated to bringing transit-oriented development to the Town of Addison by working to bring a vibrant, walkable community to Addison Circle. As the Director of Economic Development in Denton, he prioritized historic redevelopment in downtown Denton and drove industrial expansion along the I-35 corridor. Before his time in Denton, Wayne managed the Property Assessed Clean Energy program in Dallas, promoting sustainable development. He also worked as a Tax Increment Financing District manager, providing affordable housing solutions. In Allen, he and the Allen Economic Development Corporation delivered Class A office spaces within walkable mixed-use districts, proving the market's potential.

Wayne's passion for urban development and economic theory began as a geography and economics teacher in the Irving Independent School District. His experience is further enriched by his service in the US Army as a military journalist, including a deployment to Iraq as a public affairs officer. A proud University of North Texas alum with a History degree, Wayne later earned an MBA from the University of Texas at Austin's McCombs School of Business. He also holds a certification as an Economic Development Finance Professional from the National Development Council.

Adam Kraus Prior to joining Todd Interests, Adam worked at Goldman Sachs in the Merchant Banking Division specializing in placing Goldman Sachs' balance sheet capital in the acquisition of \$700 million of multifamily assets across the country. Adam began his real estate career at Holliday Fenoglio Fowler, L.P. (HFF) where he participated in the execution of over \$750 million of real estate finance transactions across office, multifamily, retail, industrial, hotel and seniors housing product types on the investment sales team.

Adam is a graduate of Boston University, where he also played on the men's ice hockey team and was a member of the 2009 NCAA National Championship team. Adam is the founder of the Dallas Autumn Ball, a nonprofit organization that has donated over \$200,000 to support educational organizations in Dallas. He is an alum of the Mayor's Star Council in Dallas and was named a "Good Works Under 40" finalist in 2018 by the Dallas Foundation presented by The Dallas Morning News. Adam is an active member of The Real Estate Council (TREC) and lives in Dallas.



BIOS

Doug Prude

Doug Prude is the Director of Economic Development & Opportunity for Downtown Dallas, Inc. Currently, he oversees the recruitment of ground floor retail and the tracking of all downtown area commercial real estate activities including development, financing, construction, and leasing. He works with developers and consultants on the feasibility and appropriateness of their projects.

As part of DDI's economic development efforts, Doug seeks out local retailers to fill key vacancies in the downtown core. He works with the economic development team to walk the tenant through leasing and permitting before introducing them to DDI's marketing team. He manages the data displayed on all DDI web sites and delivers dozens of presentations to a variety of audiences every year. Prior to Downtown Dallas, Inc., Doug was the Director of Research for the Henry S Miller family of companies. In his past capacities, Doug has been responsible for conducting all research, producing exhibits, and managing the technologies that are used to market and appraise properties.

Doug holds a bachelor's of Business Administration in Marketing from the University North Texas and a Master's degree in City and Regional Planning from The University of Texas at Arlington as well as a Masters Certificate in Geographic Information Systems. Doug has been active in PARK(ing) Day Dallas since 2010 and has chaired the event since 2014. He is the former President of the North Texas Congress for the New Urbanism and currently participates in the Urban Land Institute's Center for Leadership and represents DDI on the Greater Dallas Planning Council.

Miller Sylvan

Miller is one of the longest-tenured employees of JPI, having worked his way up from the ground level in development to his current leadership role. His love for problem-solving helps him find creative ways to partner with landowners and cities to find solutions to move developments forward. As Senior Vice President of Development, Miller is responsible for all aspects of new project development in the Central Region. This includes overseeing site selection, entitlement, pre-development, and design management. Miller is highly regarded as an approachable and collaborative leader. He finds joy and fulfillment in identifying and growing future leaders on his team and is always willing to share his knowledge and perspective with others.

Miller received his Bachelor of Business Administration from the University of Tennessee. When outside the office, Miller and his wife are keeping up with their five children, usually coaching them in sports year-round.

NOTES

