

LOCAL PRODUCT COUNCILS PRESENT

WHAT'S NEW WHAT'S NEXT?



IPC

Industrial
Product
Council

MODERATOR



Jason Nunley
Urban Logistics Realty



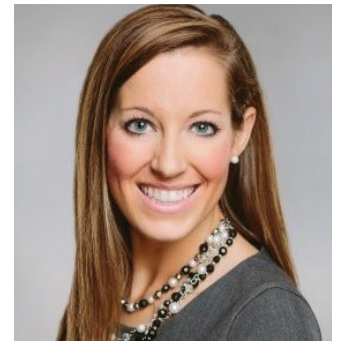
Matt Dornak
Stream



Ryan Stoll
MYCON



Dustin Volz
JLL



Allyson Yost
Colliers

Industrial Product Demand and Supply

The demand for industrial space has only increased as we have transitioned more and more into a e-commerce society. Everyone wants product quickly, and build out even quicker. In response to the increased demand for space and the continued delay in supply chair, hear creative solutions and capital market opportunities from tenants, landlords, builders, and investors





BIOS

Jason Nunley With 20 years of experience, Jason A. Nunley is a seasoned veteran of the business and previously has served as a Vice President – Development at Jackson-Shaw from 2007-2018. In his role at Jackson-Shaw, Jason was responsible for all aspects of the development cycle from identifying potential development sites, assisting with procuring financing, site layout and design and construction to marketing and leasing. Over the course of Jason’s career, he has been responsible for sourcing, planning, developing, leasing and selling 36 buildings totaling over 3.5 million SF with a capitalization of over \$250,000,000.

Matt Dornak Matt Dornak joined Stream Realty Partners in 2011 and serves as Managing Director for the firm’s Dallas / Fort Worth industrial division. He is responsible for leading the strategic direction of the Dallas / Fort Worth Industrial team, including the oversight of operations, business development, and the execution of industrial transactions, including project leasing, acquisitions, dispositions, development services, and tenant representation. Matt has been instrumental in growing the overall DFW industrial leasing portfolio while representing many of the top institutional real estate owners in North America. During Matt’s tenure at Stream, he has completed over 450 industrial transactions totaling over 27 million square feet and \$890 million in transaction value.

Ryan Stoll Ryan began his career with MYCON in 2006 as an intern – empowered to reach his highest potential; he worked summers and holidays learning our business from the ground-up. Today, he is a highly respected industry professional with 15 years of experience and a solid background in construction and commercial real estate. Since his first MYCON project as an intern, Summit Park, a three-story office building, Ryan’s project portfolio has expanded to include retail, commercial, hospitality, institutional, office, manufacturing, and industrial markets.

Dustin Volz Dustin is a Managing Director in the Dallas office of JLL Capital Markets, Americas. With more than ten years of real estate investment experience, he leads the South Central industrial investment advisory team. In three years at JLL, his team has closed over \$2.1 billion in industrial transactions within Texas alone and over the course of his career, Dustin has closed over \$3 billion in commercial transactions, working with a number of institutional, corporate and private-client owners. Prior to joining JLL in 2016, Dustin founded the investment services division at Younger Partners quickly turning it into a market leader. He has also previously worked at Marcus & Millichap and Fischer & Company.

Allyson Yost Allyson serves as an industrial specialist focused on representing corporate clients in North Texas. She represents a mix of clients, ranging from regional users to large national clients. Allyson’s comprehensive knowledge of the North Texas industrial market has allowed her to maximize her client’s value through identification, evaluation, and negotiation. She provides a comprehensive analysis of the market and evaluates all options to help the clients make an informed business decision. She demonstrates an unwavering commitment to excellence and attention to detail. Allyson has been a Top 10 Producer at Colliers and a D.CEO Power Broker recipient.