

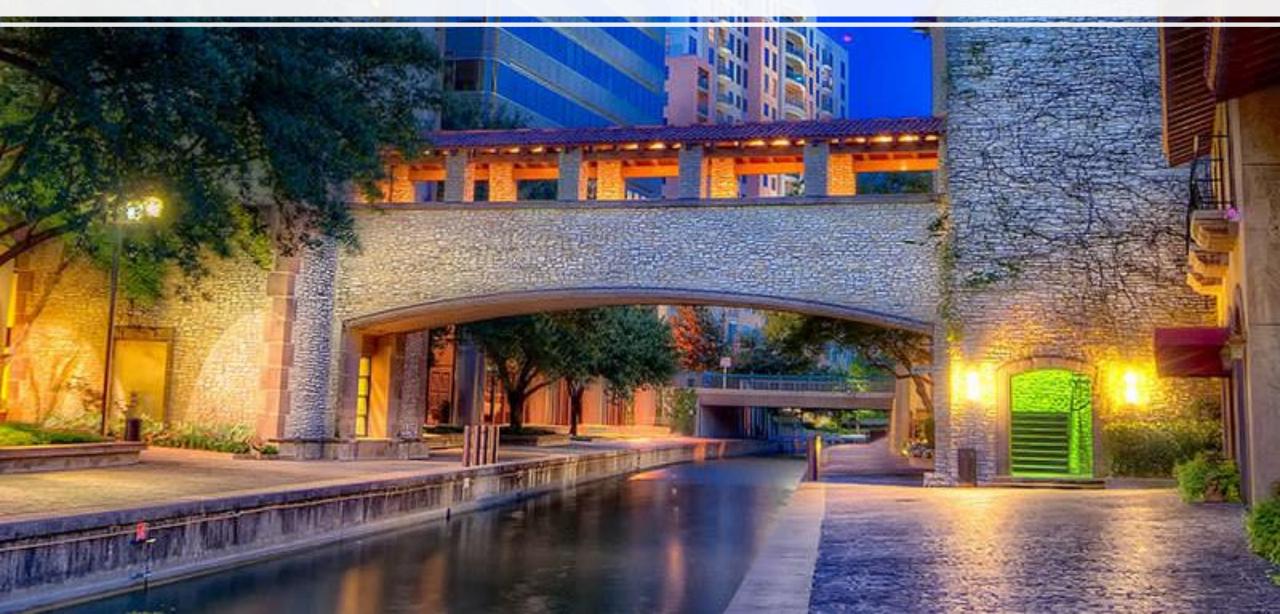


# Las Colinas: The Mandalay Canals

MINI TECHNICAL ASSSTANCE PANEL (MTAP)

URBAN LAND INSTITUE DALLAS-FORT WORTH Center for Leadership Class 2021

## Re-Imagining the Mandalay Canal



## The Team



KAY ADKINS
Development Manager,
Rosewood Property Company



PARMESH IYER
Sr. Associate – Asset Management,
Invesco Real Estate



MARK EDGREN
Vice President,
Huffines Communities



DANNY PHILLIPS
President,
Bellevue Development Group



Sadie Fitzpatrick Partner, Husch Blackwell



## What is MTAP?

Per the Dallas-Fort Worth ULI chapter:

The "Mini-TAP" (or "mTAP") is a component of the Center for Leadership ("CFL"), and it is modeled after the TAP process... CFL class members work in teams based on professional experience, client selection, and other factors. Each mTAP team assists the client with a specific land use or real estate problem within ULI's mission of providing leadership in the responsible land use and in creating and sustaining thriving communities.

Client: The Las Colinas Association

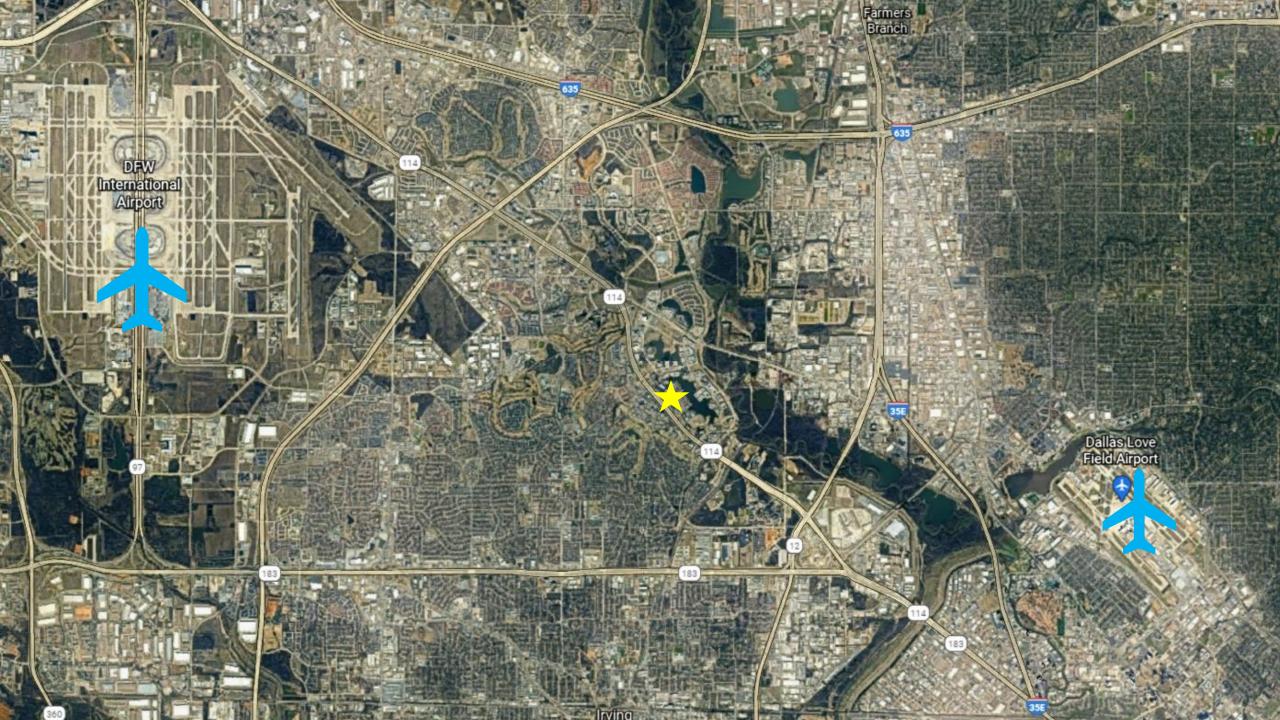


## **Project Goals**

- 1. Create a comprehensive plan that envisions the Las Colinas Mandalay Canals as a true complete mixed-use development along the canal promenade with active retail, office and restaurant spaces that interact with office workers, residents and visitors.
- 2. What changes are needed to improve the access to the canals and increase the viability of the canal front retail spaces while improving walkability and safety?
- 3. How should developments along the canal be designed to maximize their interaction with the canal?
- 4. How can existing buildings adapt to increase their interaction with and visibility from the canal promenade?



# BACKGROUND







## THE VISION





Rendering of the Urban Center from the Las Colinas master plan.



## 1918: John W. Carpenter moves to area.



Transpord Bon Computer and friends siding bulls on the neach

1959: Ranch expands to 6,000 acres.

1968: FAA announced location of D/FW Airport.

June 1972: Dallas County Municipal Utility District No. 1 was created.



Lake Carolyn during the initial phase of excavation.

#### Fall of 1973:

Master plan is unveiled.

Las Colinas' master declaration is adopted.

Las Colinas Association (POA) is formed.

Construction of Lake Carolyn and other portions of the infrastructure project commenced. 1974/1975: Lake Carolyn is completed and filled.

1979: The Las Colinas Towers are completed.

1982: Mandalay Canal opens with approx. 20 retail shops operating.



Las Colinas' skyline shows substantial growth of the Urban Center circa 1985.

1985/86: Real estate collapse.

1989: Passenger services for Area Personal Transit system commence.

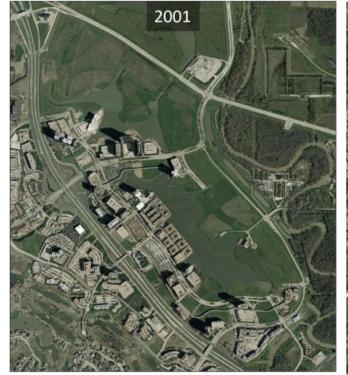
**1992:** The Carpenters step down as managers of Las Colinas.

Late 1990s: "DCURD global solution" is implemented to restructure debt and create a TIF.

**2011:** DART light-rail stations open in Urban Center.

**2011:** Irving Convention Center opens.

**2017:** Toyota Music Factory opens.



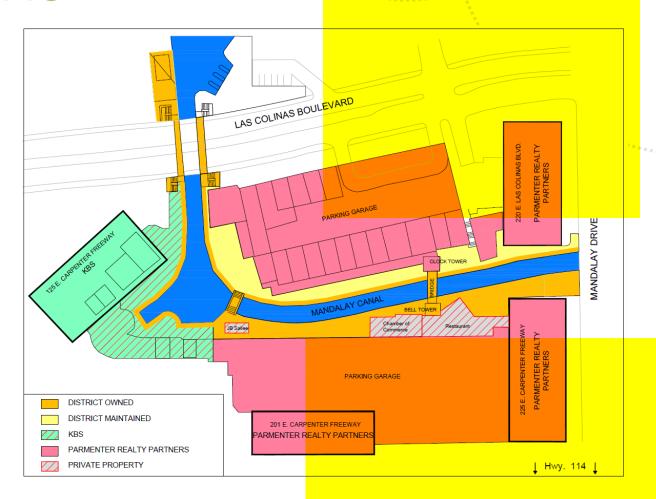




# THE CANAL TODAY

## MAJOR STAKEHOLDERS

- City of Irving\*
- Dallas County Utility Reclamation District\*
- Las Colinas Association\*
- Pacific Oak Capital
- Parmenter Realty Partners\*
- Venetian Terrace\*
- US-Mexico Chamber\*
- Future Undeveloped Land





## OWNERSHIP

- 1 Mandalay Tower I (1982)
- 2 Mandalay Tower II (1979)
- Mandalay Tower III (1979)

  Parmenter Realty Partners
- 4 One Twenty Five (1982)

  KBS Strategic Opportunity REIT

- 5 Venetian Terrace
- 6 The Grand Treviso (2002)

  Grand Treviso HOA
- 7 The Colonial Reserve at Las Colinas (2006)

  Mid-America Apartments
- 8 Homewood Suites by Hilton (1990)

- (9) Canal Centre (1983) Sunwest Real Estate Group
- 511 East John Carpenter Freeway Tower (1983) Crescent Real Estate
- 11) Future development Skypass Development LLC
- (12) Future Hotel Indigo Shreem Capital



## STRENGTHS OF THE CANAL

- Uniqueness
- Open area space
- Waterfront retail opportunities
- Residential uses include patios and entrances onto canal
- Four available development sites
- Walkable community
- Close vicinity to:
  - Toyota Music Factory
  - Irving Convention Center
  - Multi-family apartment complexes
  - Lake Carolyn
  - (former) Area Personal Transit System



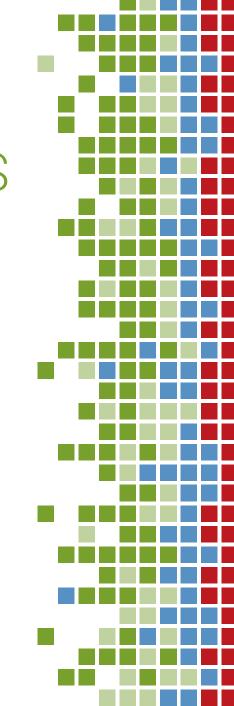
# Re-Imagining the Canal (3-Phase Approach)

## Phase 1 – ENGAGE THE STAKEHOLDERS

- Create a volunteer panel that includes all stakeholders
- + Establish the Vision
  - ★ Cohesive Marketing Strategy
  - ★ Signage and Visibility







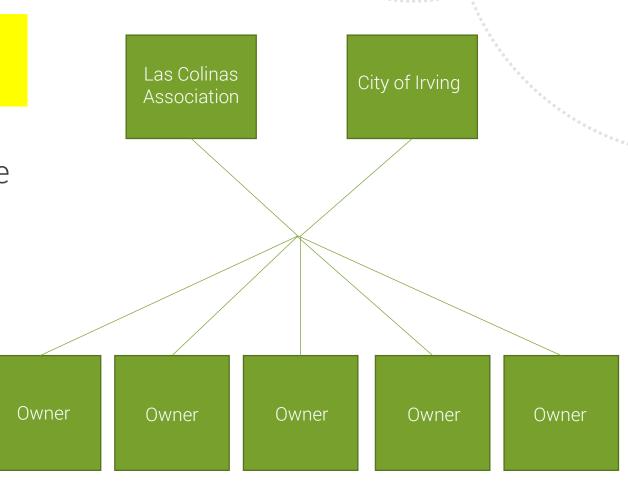
## **VOLUNTEER PANEL**

 Creating a panel will create a cohesive canal → consistency creates a lasting impression

 Each property owner to designate one representative to serve on panel

 5-7 member board to be maintained going forward; selected by vote of the property owner representatives

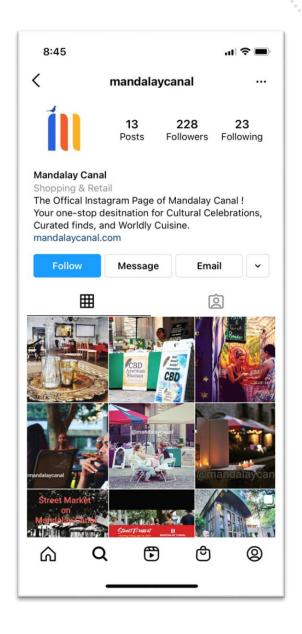
 City of Irving and Las Colinas Association to each have one standing position on board





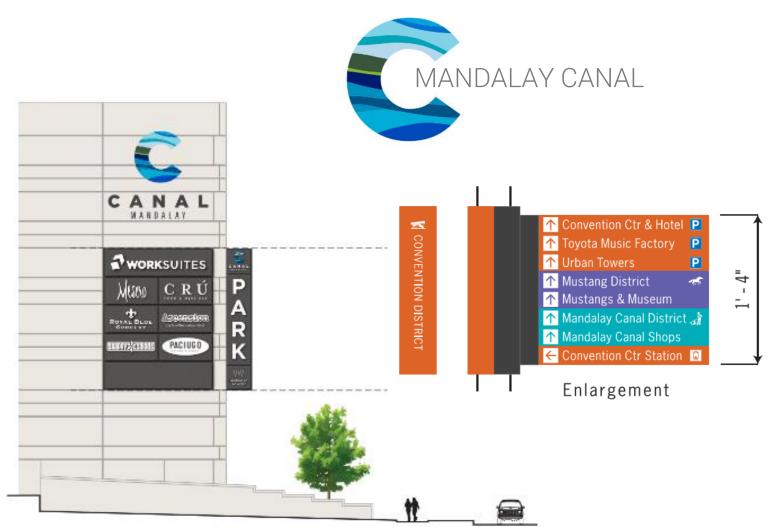
## COHESIVE MARKETING

- Social Media
- Web Presence
- Hiring an Expert





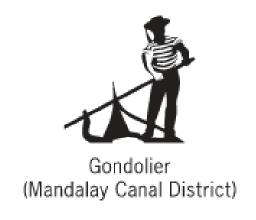
### COHESIVE SIGNAGE & WAYFINDING







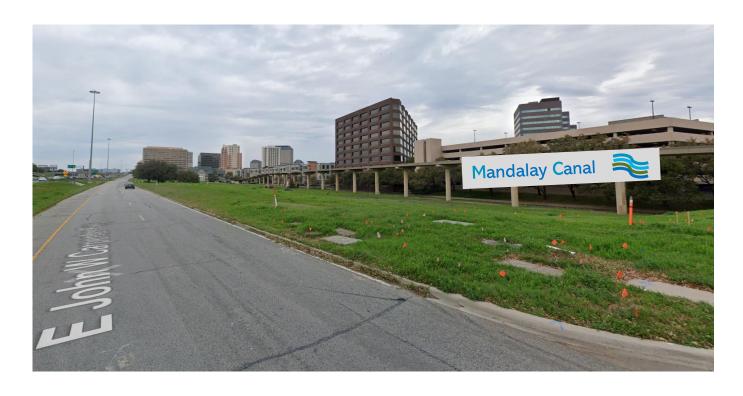
## Mandalay Canal District Logo Recommendation







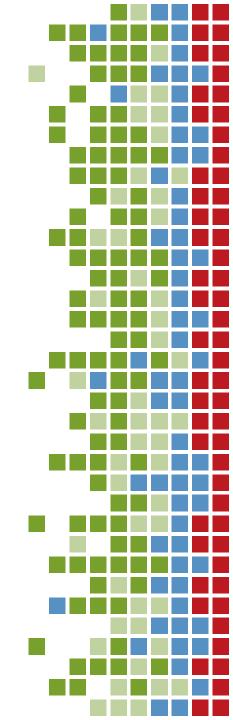
## VISIBILITY





## Phase 2 – ACTIVATE THE WATER

- ★ Events and Activities
- Water Features





## Signature Events



Regularly scheduled events such as a <u>Farmer's Market</u> on the water edge as well as seasonal events like a <u>4<sup>th</sup> of July Festival</u> will keep people coming back again and again and will strengthen the viability of retail in the district. All such events to be promoted and advertised on social media.









#### More water movement

- Splash pads
- Paddle boards, canoes and kayaks
- Water taxi







#### Food and Beverage

- Tapas anchor with adult beverages
- Food trucks
- Mobile caterers
- Lunch and learns











- Yoga and meditation area
- Shaded seating areas
- Outdoor group fitness
- Outdoor Thai massages









#### Art and Music

- Live concerts
- Amateur nights
- Gondola serenades
- Multicultural folk dancing
- Art installations (murals, sculptures)









- Magician
- Trolley Park
- Live on-stage plays
- Mobile petting zoo
- Kids rock climbing

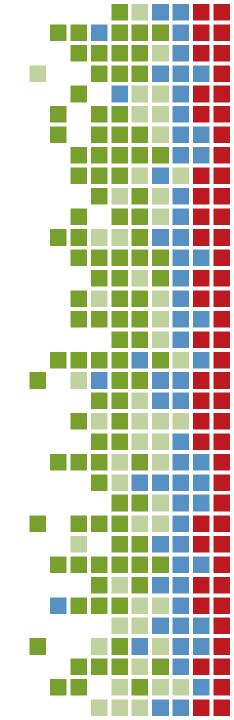






## Phase 3 -INVESTING IN THE FUTURE

- Immediately Recommended Renovations
- → Future Development Standards
   ★ Landscaping, Lighting, Seating, etc.
- Reinvent the APT





## Priority Renovations

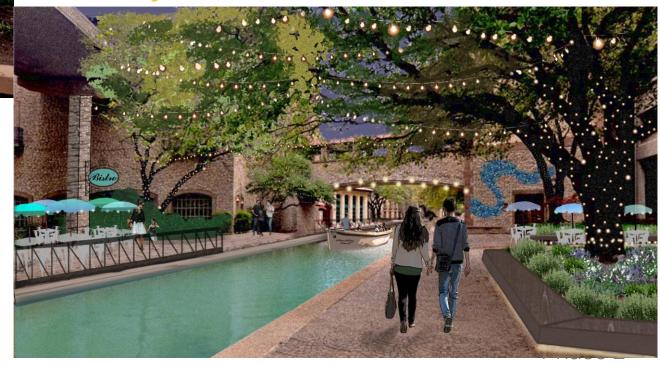
- Accessibility into the Canal
  - Parking
  - Pedestrian (ADA Accessible)
- Sidewalk improvements
- Lighting enhancements
  - Landscape lighting
  - Building lighting
  - Amenity lighting
- Public restrooms
- Canal sign concept implementation
- Initial activation of water (fountain or other water movement)





## Small Changes – Large Impact







## Future Developable Tracts

Prime real estate to be developed in a manner to drive focus on canal. Require standards for access, landscaping, lighting and activation.



## Architectural Guidelines for New Development

## Increased Interaction with Canal

- Glass windows facing the canal
- 2nd floor balconies overlooking the canal
- Increased landscaping connecting to, or visible from, the canal
- Prohibit parking garage interfaces that do not interact with, or are not visually appealing from, the canal

## Lighting + Safety

- Increased lighting
- Awnings for shade/rain protection

## **Outdoor Seating**

- Extension of patios closer to the canal
- Benches on the canal

## Accessibility

- Increased access to canal, including elevators and ADA accessible points of entry
- Sufficient public parking
- Signage implementation









## Reinvent APT - ABOVE





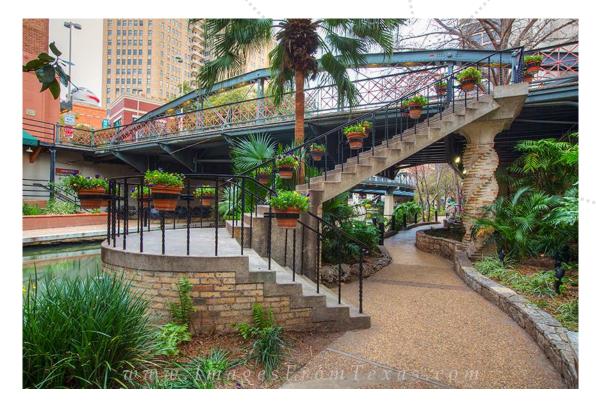




## Reinvent APT - BELOW



Vibrant pops of local art spread through the Canal walk will inspire residents and visitors to come back time and time again.



Install new connections from the APT for Pedestrians to go up and down in convenient locations. Especially important near the residential.

# Reimagining Mandalay Canal

- Engage the Stakeholders
  - Activate the Water
  - Investing in the Future





# Las Colinas: The Mandalay Canals

Contact information.uli.org