

# Good Luck, Class of 2020



*The caliber of speakers reflected the best of Dallas's Real Estate Community. [The CFL] is one of the most powerful and high-impact programs in which I've ever been privileged to take part." [Class Member, Class of 2020]*

## WHY PARTICIPATE?

Engage with top speakers from every facet of land-use in a small group environment;

Collaborate with real estate professionals in problem solving;

Improve your ability to interface with likeminded professionals;

Gain insights and leadership skills

## WHO PARTICIPATES?

Individuals working in the real estate industry and related fields;

Those who have seven years' minimum real estate experience;

Those committed to community service and civic engagement;

ULI members and non-members alike

Our region is growing at an astounding rate, and we need leaders who understand both the development process and the regional framework in which our commercial real estate community operates. The ULI Dallas-Fort Worth Center for Leadership (CFL) is designed to help build tomorrow's community leaders who are dedicated to the ULI mission of responsible land-use and creating and sustaining thriving communities. By providing a series of seven full-day sessions led by outstanding professionals in public and private sector roles in the DFW region, the CFL offers class members insight into various market sectors, broadening their perspectives on current issues and opportunities that are prevalent to North Texas.

## PROGRAM DURATION: 9 MONTHS (SEPTEMBER 2020 – MAY 2021)

Day 1: Region in Context: September 2020

Day 2: Economic Development: October 2020

Day 3: Regional Development Influences: November 2020

Day 4: Finance and Capital Markets: January 2021

Day 5: Community Building & Public Policy: February 2021

Day 6: Design & Construction: March 2021

CFL Annual Spring Event - April 2021

Day 7: Graduation: May 2021

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Top, pictured L to R: **Ron Terwilliger**, Chairman of Terwilliger Pappas Multifamily Partners, Chairman Emeritus, Trammell Crow Residential; **Charlie Brindell**, Executive Chairman, Mill Creek Residential; Bottom Right: **Lucy Billingsley**, Founder & Partner, Billingsley Company