



Susan Tjarksen

Managing Director – CM Investment Sales | Cushman & Wakefield

Susan Tjarksen co-founded KIG CRE in 2015, which was acquired by Cushman & Wakefield in 2018. She has more than 30 years of real estate experience working with both private and public investment institutions throughout the country.

Prior to brokerage, Susan was a leader in apartment and mixed-use development, having planned, built, designed, financed and delivered projects totaling more than \$3.5 billion in revenue. She has also successfully developed and sold 12,000 residential units, 2,500 hotel rooms and more than 2 million square feet of retail and office space.