



Terry Howell

Senior Development Manager | Focus

Terry "Vic" Howell is a Senior Development Manager with Focus where his responsibilities include leading the development team through entitlements, design, construction, and lease-up. He recently completed work on Phase I of the Hawthorn Mall redevelopment in Vernon Hills with the addition of 311 residential units and 54,000 SF of retail where the Sears department store and auto center used to stand. He is currently leading the teams pursuing approval for Phase II at Hawthorn Mall and a similar redevelopment at Old Orchard Mall in Skokie, which will include the demolition of 265,000 SF of existing retail space to make way for approximately 400 residential units and 16,000 SF of new retail.

