

**ERIN SPEARS** *President* Fifield Companies

As President of Fifield Companies, Erin Spears oversees national operations and leads our strategic growth initiatives. During her career, Erin has worked on over \$3.5 billion of real estate transactions consisting of multifamily, office, retail and industrial projects across the country. She has directed the acquisition and development of \$1.6 billion of investments including 4,600 multifamily units and 400,000 square feet of office buildings in Chicago, the Southeast and Texas.

Prior to joining Fifield, Erin spent three years at Heitman as an Executive Vice President of Acquisitions for Heitman's Value Fund. She was responsible for joint venture value-add acquisitions. Previously, Erin was Vice President of Multifamily Investments at Pearlmark and began her career as a financial analyst in investment banking at J.P. Morgan Securities.

Erin graduated with honors from Case Western Reserve University in Cleveland, Ohio. She is a member of the National Multi Housing Council; the Urban Land Institute and a WLI Advisory Board member. Erin was named a Crain's Chicago Business 40 Under 40, a Real Estate Forum "Woman of Influence" and Real Estate Forum Fifty Under 40. Erin is the proud mother of three young children, a Peloton addict and an eternally optimistic golfer.

