



JOHN GAINES

Director | Newmark

John Gaines joined NKF's Chicago office in 2007 and specializes in the tenant representation, landlord representation and business development of new clients in the Greater Chicagoland and Midwest region. Mr. Gaines works with clients in a wide variety of industries, utilizing strategic planning to optimally meet their needs. He is responsible for performing market research, financial and demographic analyses and for executing activities that support a variety of transaction requirements, including relocations, renewals/renegotiations and dispositions.

Mr. Gaines represents a wide range of clients with a focus on tech clients, creative users, educational groups and high-profile users. He has completed over 100 transactions with tech clients that include 3Q Digital, Computershare, Facebook, Kana, ParkWhiz, Rocket Fuel, SpringCM (DocuSign), Tech Mahindra, Top Hat, TubeMogul (Adobe), Wideload Games (Disney), Winestyr and YuMe (RhythmOne).

Prior to joining NKF, Mr. Gaines worked for Huff & Gaines as a legal assistant. In this role, he successfully coordinated single-family and condominium transactions with buyers and their brokers, sellers and their representatives, lenders and attorneys. Mr. Gaines was involved in more than 500 successful transactions during his career at Huff and Gaines.