Stephen B. Friedman, FAICP, CRE

President, **SB Friedman Development Advisors**

Steve is founder and president of SB Friedman Development Advisors, a 25-person Chicago-based real estate and development advisory firm serving public, private and institutional clients. The firm provides development advisory services for innovative public-private partnerships and development and financing strategies. Using key public tools such as Tax Increment Financing (TIF) and New Markets Tax Credits, the firm has served as advisor or analyst for over $4.5B of public funds in over $26.5B in projects in the past 12 years. The firm has led the establishment of 100+ special taxing districts, conducted financial feasibility analyses and deal structuring for 150+ projects requesting TIF, and performed 200+ tax revenue projections for various land uses.

Steve has been recognized as a thought leader and is a board member of several civic, professional and educational organizations. He is a Counselor of Real Estate, a member of the College of Fellows of the American Institute of Certified Planners, and a full member of ULI, where he has served in District Council and national leadership positions, including chairing the Chicago District Council from 1998 to 2000. He was the editor and an author of the ULI best seller, "Successful Public/Private Partnerships: From Principles to Practices."

Steve is a member of the Executive Committee of the Civic Federation, the boards of Family Focus and the Forest Preserve Foundation, and the University of Illinois at Chicago College of Urban Planning and Public Affairs Dean's Council. In 2013, he received the James Felt Creative Counseling Award of the Counselors of Real Estate for his development advisory role on The Shops and Residences of Uptown Park Ridge.

Steve holds a Master of Science in Urban and Regional Planning from the University of Wisconsin at Madison, and a Bachelor of Arts from Goddard College in Vermont. He is a Series-50 Qualified Municipal Advisor Representative.