



*“Providing balanced housing options to people of all income groups is important to a region’s economic vitality. The availability of affordable multifamily housing helps attract and retain the workers needed to keep any economy thriving.”*

## Higher-Density Development:

# MYTH vs FACT

## Income Groups

### MYTH

*Higher-density housing is only for lower-income households.*

### FACT

People of all income groups choose higher-density housing.



Urban Land **Nashville**  
Institute

# MYTH vs FACT

## Income Groups

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Top: Icon in the Gulch. Nashville, Tennessee

*“Condominiums, for instance, are often the most sought after and highly appreciating real estate in many urban markets... higher density development can be a viable housing choice for all income groups and people in all phases of their lives.”*

***Higher-Density Development: Myth and Fact*** examines widespread misconceptions related to higher-density development and seeks to dispel them with relevant facts and information.

### **ULI Nashville Civic Leadership Forum Mission Statement:**

To provide elected officials with valuable information for the decisions they make on complex issues that affect our city's development and growth. Participants will gain a deeper understanding of their role in shaping the built environment and learn tools, strategies and talking points to make the best decisions for their constituents, the city and its future.



### **High-Density Housing Series**

- ☒ 1. Public Services & Infrastructure
- ☒ 2. Property Value
- ☒ 3. Traffic & Parking
- ☒ 4. Crime Rate
- ☒ 5. Environmental Effects
- ☒ 6. Attractive Development
- ☒ 7. Suburban Preference
- ☒ 8. Income Groups

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