Higher-Density Development: Income Groups

**MYTH**
Higher-density housing is only for lower-income households.

**FACT**
People of all income groups choose higher-density housing.

“Providing balanced housing options to people of all income groups is important to a region’s economic vitality. The availability of affordable multifamily housing helps attract and retain the workers needed to keep any economy thriving.”
Condominiums, for instance, are often the most sought after and highly appreciating real estate in many urban markets… higher density development can be a viable housing choice for all income groups and people in all phases of their lives.

Higher-Density Development: Myth and Fact examines widespread misconceptions related to higher-density development and seeks to dispel them with relevant facts and information.

ULI Nashville Civic Leadership Forum Mission Statement:
To provide elected officials with valuable information for the decisions they make on complex issues that affect our city’s development and growth. Participants will gain a deeper understanding of their role in shaping the built environment and learn tools, strategies and talking points to make the best decisions for their constituents, the city and its future.

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