

ULI Triangle sponsors comprise the leading real estate companies in the region.

Annual sponsors receive excellent benefits for their contributions and the satisfaction of knowing that 100% of the funds support local programs, educational activities, community outreach and research. ULI members are community builders who develop and redevelop neighborhoods, business districts and communities throughout the U.S. and the world. ULI Triangle is a self-sustaining organization that relies on the generous support of its sponsors to advance the initiatives and mission of the organization. With more than 670 members throughout the Triangle and Eastern region of North Carolina, sponsorship is a catalyst for leadership in land use.

#### Our Mission

To provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide. ULI Triangle carries forth that mission by serving the Triangle and Eastern North Carolina's public and private sectors with pragmatic land use expertise and education.

## 2020 Sponsorship Levels and Benefits

	Visionary \$10,000	Pioneer \$7,500	Champion \$5,000	Partner \$3,500	Advisor \$2,500	Friend \$1,000
<b>Company Recognition</b> <ul style="list-style-type: none"> <li>» Prominent Placement of Logo</li> <li>» ULI Website (link)</li> <li>» Newsletter e-blasts (listing)</li> <li>» Listing denoting Sponsorship Level</li> </ul>	✓ LOGO LOGO LOGO	LOGO LOGO LOGO	LOGO LOGO LOGO	NAME NAME LOGO	NAME NAME NAME	NAME NAME NAME
<b>Complimentary Registrations*</b> <ul style="list-style-type: none"> <li>» ULI Carolinas Meeting</li> <li>» Fee-based educational programs</li> <li>» Keynote Speaker Dinners &amp; Awards</li> <li>» Annual Sponsor Appreciation Event</li> </ul>	3 5 3 4	2 4 2 3	1 3 2 3	- 2 1 2	- 2 - 1	- 1 - 1
<b>Exclusive Company   Project Events</b>	3	2	2	1	-	-
<b>Credit Toward Memberships</b> <ul style="list-style-type: none"> <li>» Amount used toward complimentary memberships of your choice.</li> </ul>	\$1,220	\$880	\$660	\$440	\$220	-
<b>Promotion in E-Newsletter / E-Blast</b> <ul style="list-style-type: none"> <li>» Sponsor profile included in an e-blast</li> </ul>	✓	✓	✓	-	-	-
<b>Event Specific</b> <ul style="list-style-type: none"> <li>» Opportunity to participate in welcome</li> <li>» Acknowledgement from podium</li> <li>» Name and sponsorship level displayed</li> <li>» Sponsor name tags at events</li> </ul>	✓ ✓ LOGO ✓	✓ ✓ LOGO ✓	- - LOGO ✓	- - LOGO ✓	- - LOGO ✓	- - NAME ✓

\*Space is limited at many ULI Triangle events. Registrations are available on a first-come, first-serve basis. Lunch programs and Young Leader Receptions are not included.



**More Information**  
Learn more about ULI Triangle and our programs and events at [triangle.uli.org](https://triangle.uli.org) or call (919) 606-6030

# 2020 Programs

ULI Triangle hosts educational programs/forums that explore a broad range of issues of interest within land use.

- » Members Only Round Table programs featuring local speakers and projects.
- » Real Estate Trends with a presentation of *Emerging Trends in Real Estate®* report.
- » Strategic Action Committees focused on Housing, Transportation & Infrastructure and Technology & Innovation.
- » UrbanPlan for Public Officials.
- » Exclusive tours, targeted discussions, and mentorship programs for Young Leaders Group members.
- » Exclusive Sponsor appreciation event providing access to fellow industry leaders and ULI leaders.
- » Exclusive Sponsor Company or Project Tours.

## FY2020 Leadership

### Leadership Team

**Audie Barefoot**, Fonville Morisey Barefoot, *District Council Chair*  
**Andy Holland**, SunTrust Bank, *Governance Chair*  
 Jon Wilson, Kimley-Horn (retired), *Chair of Mission Advancement/ Housing Action Committee Co-Chair*  
**TJ Barringer**, Kane Realty, *Treasurer/Housing Action Committee Co-Chair*  
**Dwight Bassett**, Town of Chapel Hill, *Technology and Innovation Action Committee Co-Chair*  
**Ken Bowers**, City of Raleigh, *Transportation and Infrastructure Action Co-Chair*  
**Richard Adams**, Kimley-Horn, *Transportation and Infrastructure Action Committee Co-Chair*  
**Craig Cadwallader**, Avison Young, *Round Table Committee Chair*  
**Justin Parker**, Al. Neyer, *Sponsorship Chair*  
**Diana Brown**, Kimley-Horn, *Communications Chair*  
**Jane Brasier**, Clark Nexsen, *Membership Chair*  
**Mike Wilen**, Phoenix Commercial, *YLG Chair*  
**Erica Leatham**, MI Homes, *UrbanPlan Chair*  
**Laura Quinn**, Quinn Partners, *WLI Chair*

### Governance Committee

Andy Holland, SunTrust, *Governance Chair*  
 Jon Wilson, Kimley-Horn (retired) *Mission Advancement Chair*  
 Audie Barefoot, Fonville Morisey & Barefoot, *District Council Chair*  
 Ken Bowers, City of Raleigh Planning Department  
 Gordon Grubb, Grubb Ventures  
 Patricia R. Healy, Hyde Street Holdings  
 John Kane, Kane Realty Corporation  
 Scott Selig, Duke University  
 Smedes York, York Properties

# 2019 Sponsors

### Visionary

Brooks, Pierce, and  
 McLendon  
 Smith Anderson

### Pioneer

Highwoods Properties  
 JDavis Architects  
 Pinnacle Financial  
 Preston Development  
 Morningstar Law Group

### Champion

Bohler Engineering  
 Brasfield & Gorrie  
 Cline Design Associates  
 Elliott Davis  
 K&L Gates  
 Karlin Real Estate  
 Kimley-Horn  
 LeChase Construction  
 McAdams  
 Nelson Mullins  
 Parker Poe  
 Poyner Spruill  
 Summit Engineering  
 Wexford

### Partner

Avison Young  
 Cherokee  
 ColeJenest & Stone  
 Cushman & Wakefield  
 Kane Realty  
 Nexsen Pruet  
 WithersRavenel  
 York Properties

### Advisor

Brookwood Construction  
 Capital Bank  
 ECS Southeast LLP  
 HFF  
 HHHunt  
 Hyde Street Holdings  
 Longfellow Real Estate  
 RTP Foundation  
 Stewart Inc.  
 SunTrust  
 Terracon  
 UNC/UNC Foundation  
 Whiting-Turner Contracting

### Friend

Alliance Architecture  
 BE&K  
 Centrex Properties  
 Clancy & Theys  
 Codd's Creek Capital  
 Cross Street Partners  
 Downtown Durham Inc.  
 East West Partners  
 First Bank  
 Fonville Morisey & Barefoot  
 Foundry Commercial  
 Grubb Ventures  
 LS3P Associates  
 NAI Carolantic  
 NC State University  
 S&ME  
 Samet Corporation  
 SEPI Engineering  
 Shelco  
 Thomas, Judy & Tucker  
 Woodfield Development

## Regional Sponsorship

Regions have become the most important geographies in the global economy: cities and counties have political boundaries but no economic boundaries. North and South Carolina have tremendous regional assets: natural, cultural, economic and social. Investing as a Regional Sponsor and receiving benefits in three ULI District Councils is a phenomenal opportunity extend your reach within the Carolinas. Ask us how you can become a regional sponsor and multiply your benefits by more than three.

## Sign Up Form

### Sponsorship

Visionary - \$10,000

Pioneer - \$7,500

Champion - \$5,000

Contact me  
 about regional  
 opportunities

Partner - \$3,500

Advisor - \$2,500

Friend - \$1,000

### Contact Information

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_

Telephone \_\_\_\_\_

Email \_\_\_\_\_

Please return this completed form to ULI Triange at [triangle@uli.org](mailto:triangle@uli.org).

A portion of your sponsorship may be tax deductible. Please check with your tax advisor for more information.