

2020/2021  
Application

## ULI Leadership Institute

The Leadership Institute provides a powerful local resource to help guide the responsible development of the Southeast Florida/Caribbean region by strengthening connections among area organizations that guide and influence Southeast Florida/Caribbean real estate development.

Our MISSION is to cultivate leadership and life-strategy skills by teaching emerging leaders in the real estate and land use industries how the Southeast Florida/Caribbean region gets built.

Learn more at [seflorida.uli.org](http://seflorida.uli.org).

### SUBMISSION INSTRUCTIONS

Please use this electronic form to fill out your application and email to [eralda.agolli@uli.org](mailto:eralda.agolli@uli.org)

Applications are due by close of business **Friday, March 27, 2020 by 5:00 p.m.** EDT. Additionally, one letter of recommendation must be submitted from your current supervisor indicating your leadership potential. This letter of recommendation also serves as permission from your supervisor to attend one all-day class each month of the program. Under no circumstances will applications be accepted after this deadline.

## Instructions and Program Overview

The program day topics and dates are as follow:

Day 1	Southeast Florida in Context	September 17, 2020
Day 2	Mobility & Infrastructure	October 22, 2020
Day 3	Design & Construction	November 19, 2020
Day 4	Sustainability & Resiliency	January 21, 2021
Day 5	Housing & Urbanism	February 18, 2021
Day 6	Public Private Partnerships & Leadership	March 11, 2021
Day 7	Development & Capital Markets	April 15, 2021
Day 8	Graduation	May 20, 2021

### CANDIDATE CRITERIA

1. **Leadership Institute Candidate:** Those poised to assume leadership positions in their organization or profession in the near-term.
2. **Education:** Undergraduate degree or higher degree.
3. **Work Experience:** Minimum of 7 years experience in the real estate industry or related field, including development, architecture, planning, government, transportation, engineering, finance, sustainability, and non-profits.
4. **Commitment:** The Leadership Institute requires a significant time commitment. It is an eight-month program with seven full-day seminars and a group project. If accepted to this prestigious and competitive program, you are pledging in good faith to be fully-engaged and involved. Attendance to BOTH the FIRST program day in September and the LAST program day (Graduation in May) is mandatory, and one excused absence during the other months is permitted.

### SCHEDULE

Applications Due: **Friday, March 27, 2020 by 5:00 p.m. EDT**

Finalist Interviews: April 20-May 1, 2020

Finalists Notified: by Friday, May 22, 2020

Tuition Due: Friday, September 11, 2020

### TUITION

ULI Members: \$2,000

ULI Non-members: \$2,500

### ULI MEMBERSHIP FEES:

Associate Private Sector: \$492

Associate Public Sector: 50% discount

35 & Under Young Leader: 50% discount

For membership information or to join ULI visit [uli.org](http://uli.org)

## Application

### GENERAL INFORMATION

Please provide the following information:

First Name	Last Name	
Street Address	City	State
Zipcode	Office Phone	Cell Phone
Email		

### OPTIONAL

Birth Date	Race/Ethnicity	Gender
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How did you hear about the program? If a ULI member referred you, please provide their name.

Email      Website      Newspaper      Referral (Name      )      Other

Are you a ULI member?      Yes      No

### EMPLOYMENT HISTORY

**Please provide the following information about your current employment.**

Present Title/Position	Employer
Starting Date	Street Address
City	Zip Code

**Describe your current work responsibilities. (Maximum 250 words or less).**

What sector would best describe your current employer? (for-profit, non-profit, public)

### Previous Employers

Employer	Title	From-To
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Employer	Title	From-To
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Employer	Title	From-To
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## EDUCATION

**Please complete your education background beginning with the most recent.**

College/University	Location
Field of Study	Degree
Start Date	End Date

College/University	Location
Field of Study	Degree
Start Date	End Date

College/University	Location
Field of Study	Degree
Start Date	End Date

## COMMUNITY & LEADERSHIP

**Why do you consider yourself a Leadership Institute candidate? (250 words or less)**

**List Community & Professional Organizations In Which You Have Served In a Volunteer Capacity In The Past 5 Years**

### 1. Organization

Positions Held

Date(s) of Service (mm/dd/yy)

Hours/ Month

### 2. Organization

Positions Held

Date(s) of Service (mm/dd/yy)

Hours/ Month

## **COMMUNITY & LEADERSHIP**

**Describe Your Role In One Community Activity Outside Your Employment Where You Have Been Active (250 words or less)**

**What do you think is the greatest land use/development challenge facing the Southeast Florida region? How would you address this challenge in the next ten (10) years? (250 words or less)**

## **COMMUNITY & LEADERSHIP**

**What are your career goals? How do you think this program will improve your performance or leadership abilities? (250 words or less)**

**Describe an experience or situation where you assumed a leadership role. What actions did you take? What were the results of those actions? (250 words or less)**

**Please list any honors, awards, or recognition received that would apply to this application (250 words or less).**

## PROGRAM TUITION

The program is a tuition based program. The tuition is \$2,000 for members and \$2,500 for non- members. ULI Southeast Florida/Caribbean has funds set aside for tuition assistance.

Do you anticipate you might need assistance?      Yes      No

If you checked YES, please indicate the percentage (%) of tuition assistance you are requesting and the justification/ reason for applying for this assistance below (this MUST be filled out). Please note that requesting assistance will NOT influence acceptance into the program.

## SPECIAL CONSIDERATIONS

There are several items of note related to the Leadership Institute that you should consider prior to applying:

- Sessions will be held in various venues throughout the region. The ability of the participants to travel to these venues is required.
- There will be some time requirement for activity outside of the program days. Applicants should be aware that there might be homework and the potential for working with a nonprofit or jurisdiction on a technical assistance project outside of the time spent on class.
- ULI membership is not a requirement of being accepted into the program; those who are not members will, however, pay an additional program fee to cover the cost of membership for the program year.

## SUBMISSION INSTRUCTIONS

To apply, complete the questions in this application by **Friday, March 27, 2020 by 5:00 p.m. EDT.**

In addition to completing the application, two additional submissions are required:

- A letter of recommendation from a current or previous supervisor;
- Authorization from your current supervisor granting you permission to take time off from work to attend the sessions.

These items must be submitted on company letterhead and sent via email to [eralda.agolli@uli.org](mailto:eralda.agolli@uli.org) with the application.