

# Colorado Community Development Product Council 2019 Roster

Full Name	Company	Position	Email Address
Jonathan Alpert	Westfield Company, Inc.	Partner	jalpert@westfield-co.com
Garrett Baum	Urban Frontier	Managing Partner	gbaum@urbanfrontier.com
Steven Burns	Iron Woman Construction & Environmental Services LLC	Chief Operating Officer	sburns@ironwomancon.com
Blake Calvert	CORE Consultants, Inc.	President	calvert@corecivil.com
Scott Chomiak	Koelbel and Company	Director of Development	schomiak@koelbelco.com
John Covert	Metrostudy	Director	jcovert@metrostudy.com
Scott Cox	SLC Advisors	Principal	01scottcox10@gmail.com
Robert P. Detrick	Polsinelli	Partner	rdetrick@polsinelli.com
Forrest Hancock	Brookfield Properties Development	Development Manager	Forrest.Hancock@brookfieldproperties- development.com
Jeff Handlin	Oread Capital Management	President	jeff.handlin@oreadcapital.com
Denise Hogenes	CCMC	Vice President	dhogenes@ccmcnet.com
Eliot Hoyt	BrightView Design Group	Principal	eliot.hoyt@brightview.com
William Jencks	Ranch Capital	Vice President of Real Estate	bjencks@ranchcapital.com
Jim Johnson	Otten Johnson Robinson Neff + Ragonetti, PC	Shareholder, Managing Director	jjohnson@ottenjohnson.com
Anna Jones	Clifton Larson Allen	Public Manager	Anna.Jones@claconnect.com
Darryl Jones	DEN - Denver International Airport	Chief Real Estate Officer	Darryl.Jones@flydenver.com
Mike Kboudi	Cushman Wakefield	Managing Director	mike.kboudi@cushwake.com
Andrew Knudtsen	Economic & Planning Sytstems, Inc.	Managing Principal	aknudtsen@epsdenver.com
Chetter Latcham	Shea Homes Colorado	President	chetter.latcham@sheahomes.com; cay.hassler@sheahomes.com
Sarah Laverty	EnviroFinance Group	Development Associate	sarah.laverty@gmail.com
Jon Lee	Community Development Group	Executive Vice President	JonrLee@CDGcolorado.com
William Licko	Daydream Apartments	Vice President, Accounting & Finance	wlicko@daydreamapts.com
Heidi Majerik	Southern Land Company	Vice President & General Manager	Heidi.Majerik@southernland.com
Chad Murphy	Hines	Head of Colorado Land Development	chad.murphy@hines.com
Mark Nickless	Oread Capital & Development	Partner	mark.nickless@oreadcapital.com
John Norris	Norris Design	Partner, Founder	jnorris@norris-design.com
Kim Perry	McWhinney	VP Community Design and Neighborhood Development	kimp@mcwhinney.com
William Ramsey	KTGY	Principal	wramsey@ktgy.com
Bruce Rau	Oakwood Homes	Vice President Land Development and Government Relations	brau@oakwoodhomesco.com
Trae Rigby	Saunders Development	Vice President of Development	t.rigby@saundersci.com
Sam Sharp	D.A. Davidson & Co.	Managing Director	ssharp@dadco.com
Doug Shelton	KB Home	Vice President of Land Acquisition	DShelton@kbhome.com
David Sinkey	Boulder Creek Neighborhoods	President & CEO	dsinkey@livebouldercreek.com
Kristin Sullivan	Adams County	Director of Public Works	ksullivan@adcogov.org
Arleen Taniwaki	ArLand Land Use Economics	Founder	ataniwaki@arlandllc.com
Sandi Thomas	Newland Real Estate Group	Vice President & General Manager	sthomas@newlandco.com
Tanner Tweten	FirstBank	Executive Vice President	tanner.tweten@efirstbank.com
Patrick Vaughn	Southern Ute Growth Fund	Operating Director - Non Energy	pvaughn@sugf.com
Susan Wade	Redland	Senior Planner	swade@redland.com
David Ware	McStain Neighborhoods	President and CEO	dbw@mcstain.com
Brad Weinig	Herman & Kittle Properties	Colorado Development Director	bweinig@hermankittle.com



# Colorado Community Development Product Council Member Directory



#### Jonathan Alpert Partner

Westfield Company, Inc. 4221 Brighton Blvd Denver, CO 80216 jalpert@westfield-co.com 303-887-2998 Jonathan was born and raised in Denver, embarking on his real estate career in 2003 as a retail broker for Sullivan Hayes. He went to work as a Project Manager for Shea Properties, where he specialized in retail development and generated more than \$30 million in sales, participating in the construction of more than 1 million square feet of commercial space. Jonathan subsequently created Imagine Infill where he developed and sold for-sale residences as well as having built several innovative urban apartment projects before joining Westfield. Jonathan brings a strong passion for sustainable development to Westfield Company and continues to contribute to the positive growth of Denver.



Garrett Baum Managing Partner

Urban Frontier 1529 Market Street Denver, CO 80202 gbaum@urbanfrontier.com 303-884-7300 Thirty years of development experience including many large master planned developments including Interlocken, Anthem (Preble Creek), Palisade Park, Green Gables as well as others. Notable deals include Sun MicroSystems, Level 3, Children's Hospital (2), FedEx, National Archives and Records Administration. Also has worked with many of the national homebuilders adding thousands of residential lots in these same developments.



## Steven Burns

Chief Operating Officer Iron Woman Construction & Environmental Services LLC sburns@ironwomancon.com 5680 Emerson St. Denver, CO 80216 303-399-5534

Steve has an extensive background in operational excellence working in organizations from Fortune 100 to startups. As the Chief Operations Officer, he oversees the support services side of the Iron Woman family of companies, including accounting, human resources, and overall daily administrative operations. His pragmatic approach to problem solving results in a sustainable business model with viable growth paths. Steve's work at Iron Woman also includes policy development, project and program management, as well as division oversight and guidance. He maintains a vigilant eye on the bottom line, focusing always on optimum profitability. As a result, Iron Woman, without benefit of a controller, completed a grueling, first-ever audit with only minor adjustments.



Blake Calvert President & CEO CORE Consultants 1950 W Littleton Blvd Littleton, CO 80120 calvert@corecivil.com 303-489-8789 Blake Calvert is President and Partner of CORE Consultants, based in downtown Littleton, Colorado. CORE is a full-service civil engineering, environmental, and land surveying consulting firm focusing on the land development, municipal, and energy sectors. Blake has 19 years of experience including master planning, development strategy, entitlements, engineering design, and construction of large master planned communities, multi-family developments, and mixed use-commercial sites in Colorado, California, and Arizona. Master Planned Community experience includes: The Canyons, Canyons South, The Meadows, Sterling Ranch, Terrain, Anthology, Founders Village, Castle Pines Village, Castle Pines North, Meridian Village, Ridgegate, The Pinery, Kings Point, Parklands (Eastern Hills), Jackson Creek Ranch, Highlands Ranch, Granby Ranch, Green Valley Ranch, and Prosper.



#### Scott Chomiak

Director of Development Koelbel and Co. 5291 E Yale Ave Denver, CO 80222 schomiak@koelbelco.com 303-758-3500 Scott is currently the Director of Development of Koelbel Urban Homes a Division of Koelbel and Company. He is responsible for all planning and development activities for several infill projects in established neighborhoods throughout the Denver-Boulder metropolitan area. Prior to this position, Scott was a Principal with Dunn and Kiley where he was part of a team planning two large ski resort developments in China. Previously, he was Vice President with Equilibrium Resorts where he managed all aspects of real estate development and resort operations for a portfolio of projects in Colorado, Texas, and Nevada. His career has been spent planning, entitling, selling, building, and operating Resort Destinations and Master Planned Communities as a full cycle developer. He has worked with companies including Design Workshop, Intrawest, Castle Rock Development Company, and Centex Destination Properties. While with these companies, Scott has created and implemented innovative land plans with sustainable operating models that position a property for sales, long term success and continued growth.



Scott Cox Principal SLC Advisors Council Co-Chair 8553 E. 49th Place Denver, CO 80238 01scottcox10@gmail.com 703-943-0592 Scott Cox has 30 years of experience nationwide in home-building, land development and real estate finance. A graduate of Cal Poly SLO School of Architecture and licensed architect, Scott received his MBA from UCLA and had experience in real estate work-outs and with a homebuilder. Scott was the Western Region Manager for Residential RE for one of the largest construction lenders in the US and also managed the Public Home Builder Group and Equity Financing Groups whose clients included Lowe, IHP, Saybrook and Hearthstone. In 2004 Scott joined IHP Capital Partners, one of the leading institutional equity managers in the for-sale housing industry. Responsible for the management and turnaround of several MPCs and new business origination, Scott was a partner and member of the investment committee. Investments underwritten and managed included home-building and land development ventures as well as entity-level investments.



## John Covert

Sr. Director, Western Region Metrostudy 9033 E. Easter Place Suite 116 Centennial, CO 80112 jcovert@metrostudy.com 720-493-2020 x 1 John Covert, Senior Director of Metrostudy's Western Region, has been researching and analyzing housing markets since 1999. He regularly meets and consults with many of the top homebuilders, as well as with lenders, developers, investors, suppliers, utilities, school districts, and local governments concerning trends in the local economy and their effect on the real estate market. John launched Metrostudy's office in the Denver/Colorado Springs market during the fall of 2001, and is responsible for all operations there including surveying, consulting and managing local client relationships.



#### Robert Detrick Shareholder

Polsinelli 1401 Lawrence St, Ste 2300 Denver, CO 80202 rdetrick@polsinelli.com 303-256-2761 Robert Detrick has practiced real estate law in Colorado for over 25 years. He was named the Best Real Estate Lawyer in Colorado by Law Week Colorado, and a Colorado SuperLawyer for 8 years. Bob's practice focuses on master planned communities, resort, and mixed- use projects. He has extensive experience guiding developers throughout the life cycle of large development projects, including parcel assemblages, annexations, rezonings, development agreements, tax-advantaged structurings, construction, sales, leasing and operation. Bob has substantial experience with condominiums and planned communities across and outside the United States



## Forest Hancock

Development Manager Brookfield Properties Development 370 17th St # 3700 Denver, CO 80202 Forrest.Hancock@brookfield propertiesdevelopment.com 303-595-7000

My experience with development spans from the day to day management of the projects in the field to the long term planning and individual neighborhood designs on the more intimate level. Additionally, my role in the Stapleton project includes the entitlement process and working closely with the local municipalities. I have a strong interest in expanding my knowledge in land development as well as hopefully contributing to the council by offering my experiences. I have worked in land development for 13 years in multiple roles. I started my career as a land superintendent for Lennar in Tucson, AZ. Upon my transition to Forest City I continued my role as a superintendent for multiple communities in Tucson and then expanded to managing the construction of our projects in San Antonio, Texas. After transferring to Denver to join the Stapleton Project my role haschanged from the day to day construction management and has now evolved into the entitlement, land planning and forward planning of the Stapleton Project.



## Jeff Handlin

President L Oread Capital & Development t 9033 E. Easter Place C Suite 110 Centennial, CO 80112 C Jeff.handlin@oreadcapital.com 813-787-9000

Jeff Handlin is the Founder and President of Oread Capital & Development, a Denver-based company that has acquired, developed and managed some of the largest and most successful master planned communities in the Denver and Boulder markets. Jeff also serves as an adjunct professor at the Daniels College of Business at the University of Denver, where he teaches residential development to undergraduate and graduate students.



## Denise Hogenes

Vice President CCMC 400 E. Simpson St. Suite 200 Lafayette, CO 80026 dhogenes@ccmcnet.com 303-263-6474

Denise Hogenes serves as vice president for the western division, overseeing all CCMC communities in Colorado and Salt Lake City, Utah. She is known for her professional poise, proactive communication, and expertise in policy and procedure implementation. Equipped with more than a decade of experience and her M.S. degree from Colorado State University, Denise has the ability to turn complex organizations into well-oiled machines. She is recognized as a Certified Manager of Community Associations (CMCA) by Community Association Managers International Certification Board (CAMICB) and holds the Association Management Specialist (AMS) and Professional Community Association Manager (PCAM) designations from Community Associations Institute (CAI). As an active member of the Rocky Mountain chapter of CAI, Denise has served on the fall conference committee, and as the chapter spokesperson. Denise joined CCMC in 2008, as community manager for Anthem Highlands, Colorado. Under her exceptional leadership, the community was named 2010 Community Association of the Year by the Rocky Mountain Chapter of CAI. In 2011, she was promoted to community manager for Anthem Ranch, an active adult neighborhood in Broomfield, Colorado. Once again, the community in her care would be named 2013 Community Association of the Year by the Rocky Mountain Chapter of CAI. In 2013, Denise was named CCMC director of client fulfillment for the central division. In this role, she was responsible for the training and development of eight community mangers and their teams. Prior to joining CCMC, Denise served as recreation facilities manager for the city of Lafayette, Colorado.

Eliot Hoyt is a principal at ValleyCrest Design Group, with expertise in project management, urban design, and planning for resort and new community developments. In addition to his planning experience, Eliot has an MBA from University of Colorado Denver (UCD), and has worked as a market and financial analyst for real estate projects across the country. He brings many perspectives to every new project with his project management skills, abilities as an interpreter of complex content, and understanding of the business of real estate development. As a part of the Brickman ValleyCrest Companies, a \$2 billion landscape services company, the ValleyCrest Design Group has access to expertise in construction, maintenance, tree propagation and care, golf course design and more; enabling the design team to provide unparalleled services to its clients. With projects across the U.S. and in select foreign markets, Eliot has worked on master planned communities, warm and cold weather resorts, industrial parks, mixed use centers, and urban redevelopments. In each case, he has applied a quadruple bottomline perspective to achieve a market feasible, environmentally sound, socially engaging, and aesthetically pleasing results for his clients. The most satisfying projects are those that continue from feasibility, through planning and design, into brand identity and marketing, and ultimately construction and implementation.



## William Jencks

Eliot Hoyt

1645 Grant Street

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BrightView Design Group

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Principal

VP Real Estate Ranch Capital 11452 El Camino Real Suite 120 San Diego, CA 92130 bjencks@ranchcapital.com 858-925-8246



**Jim Johnson** Managing Director Otten Johnson Robinson Neff + Ragonetti, P.C. **Council Co-Chair** 

950 17th Street Suite 1600 Denver, CO 80203 jjohnson@ottenjohson.com 303-575-5796 Mr. Jencks joined Ranch Capital in 2016 and is responsible for managing activities in Real Estate acquisition, development, and operations for Ranch Capital and its affiliates. Prior to joining Ranch, Mr. Jencks worked for Merlone Geier Partners in varying roles culminating in a partnership interest as Director of Development, where he led the entitlement and development efforts for multiple large, mixed use development projects in excess of \$200 million each including office, retail, entertainment, hotel, and residential uses. In total he has been responsible for the design or development of over \$1.5 billion of real estate. Mr. Jencks is a licensed Architect and Real Estate Broker, a LEED Accredited Professional and active member of the American Institute of Architects, Urban Land Institute, and International Council of Shopping Centers. He received his MBA and Bachelor's of Architecture from Cal Poly, San Luis Obispo.

Jim Johnson assists real estate owners and developers in complex land use and development matters, including disputes regarding entitlement approvals and eminent domain. As part of Jim's practice, he often represents clients in the acquisition of real property, in securing annexation, zoning, subdivision or other local governmental approvals and in the negotiation of construction and design contracts. Jim's litigation practice includes representing land owners in Rule 106 actions challenging local government decisions surrounding annexation, zoning and subdivision issues. Jim also represents land owners facing the threat of eminent domain, in pre-condemnation planning, valuation issues and condemnation proceedings. Before commencing his legal career with Otten Johnson, Jim was a judicial clerk for the Honorable Gregory Hobbs of the Colorado Supreme Court. Prior to starting law school, he was an engineer with an international environmental consulting firm. In addition to his client work, Jim serves as the firm's Managing Director and on the firm's Executive Committee. Jim is a frequent contributor to the firm's blog, www.rockymountainrealestatelaw.com, where his posts cover a variety of land use and development issues.



### **Daryl Jones** Chief Real Estate Officer. **Executive Vice President** Airport 8500 Peña Blvd. Denver, CO 80249 Darryl.Jones@flydenver.com 303-342-2037

Darryl Jones was named Chief Real Estate Officer and Executive Vice President of Denver International Airport (DEN) in June 2016. He is responsible for the continued development and economic expansion of the airport's real estate program on 17,000 developable acres. The program includes the transit-DEN - Denver International oriented communities at two on-airport, commuter rail stations, and the 1,500acre commercial-use pilot program, ratified by voters in November 2015. Prior to his service at DEN, Jones was Vice President and Development Manager of Coventry Development Corporation, where he managed major land planning and development projects in Colorado, Florida and Texas. Jones has also served as the Director of Planning and Government Affairs for Oakwood Homes and as Planning Manager for the Community Development Department of the City of Greenwood Village, Colorado. He holds a Master of City Planning from the Massachusetts Institute of Technology and a Bachelor of Arts in Landscape Architecture from the University of California, Berkeley. He currently serves as a member of the Greenwood Village city council.



Anna Jones **Public Manager** Clifton Larson Allen 1600 Broadway

Denver, CO 80202 Anna.Jones@claconnect.com 303-831-6601

In her role, Anna Jones provides special district management, oversight, strategy and advocacy throughout the front range. CLA provides outsourced accounting/ finance, management, and administrative services to commercial, government, and not-for-profit organizations.



Mike Kboudi Senior Managing Director Cushman Wakefield 1401 Lawrence Street Suite 1100 Denver, CO 80202 mike.kboudi@cushwake.com 303-312-4262

Mike Kboudi is a land specialist in Colorado and has been selling finished and vacant tracts for over 19 years. Mike has sold more than 11,000 residential lots as well as thousands of acres of raw ground for future development. His sales include transactions with every ac-tive national homebuilder in Colorado. He has received the award for NAIOP Land Broker of the Year five (5) times since the award was originated 9 years ago. In his free time, Mike is very involved in community service including volunteering for Junior Achievement, the Maccabi Games, The Allied Jewish Federation, the Rose Foundation and coaching numerous sports.



#### Andrew Knudtsen Managing Principal Economic & Planning

Systems, Inc. 730 17th St., Suite 630 Denver, CO 80202 aknudtsen@epsdenver.com 303-623-3557

Andrew Knudtsen is the Managing Principal for the Denver office of Economic & Planning Systems. He is a planner and economist with 20 years' experience addressing the full range of economic issues related to real estate development, including market analysis, financial feasibly, public finance, redevelopment strategies, fiscal balance assessment, affordable housing, and P3 term sheet negotiations. Andrew's client base is approximately half private sector developers and half public sector entities, with much of his work involving the intersection of the two. The direction of most of his work is to ground decisionmaking with solid data, vetted through sensitivity analyses, and leading to viable projects that advance community goals.



#### Chetter Latcham President Shea Homes 9380 Station Street, Suite 600 Lone Tree, CO 80124 chetter.latcham

@sheahomes.com 720-348-3001

Chester T. "Chetter" Latcham is President of the Colorado Division of Shea Homes. In this capacity, he oversees the build-out of the master-planned communities of Highlands Ranch, Reunion in Commerce City, Stepping Stone in Parker and the recently acquired Canyons - a 2,000 lot masterplan in Castle Pines, as well as other new home communities throughout the greater Denver metropolitan area. Before becoming President in 2002, Chetter was VP of Shea Properties for four years supervising all commercial development within Highlands Ranch, as well as other build-to-suit projects in the Denver area. Under his tenure, Shea Homes Colorado has built over 3,500 homes and 1.5 million square feet of commercial projects; and has acquired 4,700 acres of land and over 1 million square feet of commercial property. Chetter is a third generation Colorado native, a CU graduate and serves on the boards of the Downing Street Foundation and Mountain States Employers Council. Chetter also maintains active memberships in the Urban Land Institute and Colorado Concern.



Sarah Laverty Development Associate EnviroFinance Group 4601 DTC Blvd., Suite 130 Denver, CO 80237 slaverty@efg-bp.com 970-319-1997 Sarah Laverty is a Development Associate for EnviroFinance Group (EFG), a land development company focusing on the remediation and repositioning of brownfield sites. Ms. Laverty specializes in entitling multi-jurisdictional projects, implementing public financing tools, forming Metro Districts, managing infrastructure construction, and negotiating development agreements and sales contracts. Recent project work includes SLOANS, the redevelopment of the former St. Anthony's Hospital into a 7-block mixed-use community, and Crossroads Commerce Park, the remediation and redevelopment of the 77-acre former ASARCO site. Prior to joining EFG, Ms. Laverty was a Manager of Bio-Logical Capital where she was responsible for due diligence, underwriting, and investment evaluation for projects ranging in size from 1,000-6,000 acres and valued at \$50-\$200 million. Before Bio-Logical Capital Ms. Laverty developed environmental policy and programs for the City of Aspen.



#### Jon Lee

Executive Vice President Community Development Group 2500 Arapahoe, Suite 220 Boulder, CO 80302 Jonrlee@CDGColorado.com 303-588-4102 As the Executive Vice President of Community Development Group, I have been involved in developing Master Planned Communities in the Denver area for over 25 years. I have both an undergraduate degree and a Masters in community planning. I have also served on the Community Development Council for three terms and thoroughly enjoy discussing relevant issues with other members.



William Licko Vice President, Accounting & Finance

Daydream Apartments 1550 Wewatta St Denver, CO 80202 wlicko@daydreamapts.com

720-283-6120

Bill Licko is a dynamic CRE executive experienced in Financial Operations, Multifamily Investments, Mixed-Use development, and Asset Management. Bill is currently the Vice President of Accounting and Finance with Daydream Apartments, a company who owns and manages Class A apartment properties and facilitates homesharing for residents. The Denver-based firm was founded in 2018 to create a new type of urban residential community, one with real opportunities for residents to lower their housing expenses with managed homesharing. Formerly Vice President in the Investments division at UDR, Bill was responsible for overseeing financial operations for UDR investments as well as managing UDR's national commercial/retail portfolio comprising approximately one million square feet spanning 20 different markets. Mr. Licko is a Certified Public Accountant (CPA) and began his career working for Deloitte & Touche LLP. He has served in one capacity or another for various not for profits including Goodwill of Colorado, the Youth Opportunity Foundation affiliated with the Byrne Foundation, and Mile High United Way of Colorado.



Heidi Majerik Vice President Business Development Southern Land Company Heidi.Majerik@southernland. com

As Vice President of Community Development, Heidi manages Southern Land Company's new development in Erie, CO. near Denver that will include over 1,100 parcels. Heidi has spent the last couple of years with Wonderland Homes in Denver running land acquisition and lending. Prior to that Heidi worked for almost 14 years on the development team with the Forest City Group developing Stapleton in Denver. Stapleton was one of the largest TND's built in the country over the last 30 years and encompassed over 4,700 acres.



Chad Murphy

Director Hines 1125 17th Street,Suite 700 Denver, CO 80202 chad.murphy@hines.com 720-932-0522 Chad joined Hines in 2012 and leads residential land development for Hines in Denver, Colorado. Chad is responsible for sourcing new land acquisitions, analyzing project opportunities, managing financial partner and homebuilder relationships, and executing development projects. Chad has an MBA in Real Estate from the University of Colorado and an undergraduate degree in Landscape Architecture form the University of Illinois. Chad is a member of the CU Real Estate Center International Advisory Board and the CU Real Estate Council.



Mark Nickless Partner Oread Capital and **Development** Centennial. CO 80122 mark.nickless @oreadcapital.com 720-470-0337

Mark has 27 years of experience in mixed-use and residential development. Prior to joining Oread, Mark managed the overall vision and implementation for The Canyons community. Over his career, Mark has obtained entitlements on over 10,000 homes and 7,000,000 square feet of mixed-use development and has been responsible for over \$60,000,000 in land sales. 9033 E. Easter Place, Ste 110 Prior to The Canyons, Mark was a Project director for a local homebuilder

and the Development Manager at The Meadows while working for Castle Rock Development Company. He has a BS in Civil Engineering from the University of Colorado and is a registered Professional Engineer in Colorado.



John Norris Principal

Norris Design 1101 Bannock Street Denver, CO 80204 inorris@norris-design.com 720-810-4830

John Norris is the founding partner of Norris Design, a planning, landscape architecture and branding firm established in Denver in 1985. Under John's leadership, the firm has become a significant planning and design force along the Front Range. His firm currently has more than 135 professionals in Colorado, Arizona and Texas. Known for his enthusiasm for the design industry and his clients, John has worked on nearly every size and type of placemaking project in Colorado, across the U.S. and abroad. His ability to quickly grasp the complexities of a project has resulted in John's recognition locally and nationally for his creative, dramatic and functionally sound design solutions. His bold statements in landscape architecture are strikingly unique, yet fully respond to the possibilities of the site and specific criteria of the user.



### Kim Perry

Vice President Community Design & Neighborhood **Development McWhinney** Suite 200 Loveland, CO 80538 kim.perry@mcwhinney.com 970-776-4055

Kim Perry joined the McWhinney team in 2003, bringing more than twenty years experience to her role as Vice President of Community Design. Kim's expertise and commitment to quality is integral in the master planning, master entitlements, design standards and development integrity of all McWhinney communities, most notably Centerra in Loveland and North Park in Broomfield. Kim spearheaded Centerra's Sustainable Development 2725 Rocky Mountain Avenue Implementation Plan in 2008, which provides guidelines for incorporating the company's values regarding care of the environment, promoting ecological stewardship, and environmentally responsive building. In addition, Kim serves on the boards of Centerra's community associations and metropolitan districts. Previously, Kim was the Assistant Vice President and Development Manager for Stonebridge Ranch, a 5,000-acre masterplanned community in McKinney, Texas. Kim's career experience includes project management and landscape architecture; zoning, design, engineering, planning, and construction; managing and serving on design review boards; and managing commercial and residential associations. Kim graduated from the University of Illinois with a Bachelor of Landscape Architecture degree and from George Washington University with an Executive Graduate Business Degree. She is also a Registered Landscape Architect, is certified by the Council of Landscape Architectural Registration Boards, serves on the L.A.R. Exam Development Committee, and is a member of the Urban Land Institute.



## William Ramsey

Principal KTGY Architecture + Planning 820 16th St #500

Denver, CO 80202 wramsey@ktgy.com 303-825-6400

Bill Ramsey brings over a decade of market experience to his position as a Principal at KTGY. From design guidelines and site planning, to programming, schematic design and construction documents, Mr. Ramsey understands the many facets of a successful project. Licensed in California, Colorado, Nevada, Utah, Washington, Idaho and Texas, Mr. Ramsey recognizes how various trends and market-specific intricacies effect how a project is perceived. The ability to align all aspects of a project with the target demographic has made him a wellrespected expert in his field. In addition to his understanding of market trends, Mr. Ramsey is highly skilled at coordinating projects with multiple consultant teams, various jurisdictional requirements and building codes.



### **Bruce Rau**

Corporate Senior VP of Land Development and Government Relations Oakwood Homes

4908 Tower Road Denver, CO 80249 brau@oakwoodhomesco.com 303-596-5993 Mr. Rau has over 25 years experience in residential, retail and commercial development in the Denver Metro area and nationally. Mr. Rau has been with Oakwood Homes for 14 years and is Corporate Senior VP of Land Development and Government Relations with responsibilities across three divisions in Colorado and Utah. Oakwood Homes has over 18,000 home sites owned or under control and will develop over 1,400 home sites across eight master planned communities. Bruce is active in all phases of land development from initial acquisition and underwriting through entitlement, permitting and construction. He also has responsibilities in management of the master planned communities, management of metropolitan district operations and financing and government relations activities. Prior to Oakwood Homes, Mr. Rau was Director of Development for ServiceStar Development and Management Services doing retail and commercial development and prior to that was Senior Project Manager for CLC Associates a multi-disciplinary A&E firm involved in retail, commercial and residential development. Mr. Rau has a BS in Landscape Architecture with a minor in Regional and Community Planning from Kansas State University and is a registered Landscape Architect (retired status) in the state of Kansas. Recent associations include: Chairman Colorado Association of Home Builders, CAHB Government Affairs Committee, Board Member Denver Homebuilders Association, DHBA Government Affairs Committee, Metro Housing Coalition, Governor's Oil and Gas Taskforce, Aurora Oil and Gas Taskforce and Thornton Affordable Housing Committee.

Trae Rigby brings nearly 15 years of private real estate development experience to Saunders. As Vice President of Development he manages Saunders' real estate development while maintaining close relationships with industry and community stakeholders. In addition, he leads the company's development strategy, operations and business development opportunities. Rigby played an important part in leading the construction and redevelopment of the historic Union Station transportation hub in Denver's Lower Downtown in partnership with Sage Hospitality, Larimer Associates, REGen LLC and Dana Crawford. He also oversaw the development of the \$285 Million Great Wolf Resorts project in Southern California, which included a seven-year pre-development initiative that required navigating local, state, and national governing bodies to create a multi-tiered capital stack to finance the project. Rigby earned a Bachelor of Science in Business Administration from Arcadia University in Philadelphia. He serves on the Jefferson County Economic Development Corporation and has been an engaged member in the Urban Land Institute and International Council of Shopping Centers.



#### Trae Rigby Vice President

Saunders Commercial Development 86 Inverness Place North Englewood, CO 80112 t.rigby@saundersinc.com 970-310-6136



## Samuel Sharp

Managing Director, Head of Special District Group D.A. Davidson & Co. 1550 Market Street, Suite 300 Denver, CO 80202 ssharp@dadco.com 303-764-5768

Sam Sharp leads the Special District Group at D.A. Davidson & Co., which focuses on Special District Finance primarily in Colorado. Mr. Sharp has experience underwriting bonds for a broad range of development types and in turbulent credit environments. His expertise is often called upon early in the lifecycle of projects to assist clients in long-range public finance planning and 0 in negotiating the terms of public/private partnerships with local municipalities.

Under Mr. Sharp's leadership, the group has underwritten or privately placed more than \$4 billion in total bond principal since 2001. The Special District Group has underwritten or placed more Special District bonds in Colorado than every other firm combined over the past 10 years and more than five times the next closest competitor over that time frame. Mr. Sharp served on the Colorado Municipal Bond Dealers Association Board of Directors for three years, including one year terms as Treasurer and President. Mr. Sharp attended Columbia University in New York City, earning a Master of Public Administration (MPA) degree with a concentration in Public Finance. He also holds a Bachelor of Arts degree from Occidental College in Los Angeles.



## Doug Shelton

VP - Land Acquisition KB Home Colorado 7807 E Peakview Ave, Ste 300 Centennial, CO 80111 DShelton@kbhome.com 303-323-1141 Doug is the Vice President of Land Acquisition for KB Home Colorado and has been with KB Home in Denver for over 15 years. During that tenure, Doug has managed acquisitions, entitlements and development from Fort Collins to Colorado Springs. His current role focuses on residential land acquisition for the Colorado Front Range. Prior to joining KB, Doug served as an Armor and Cavalry officer in the US Army.



## **David Sinkey**

President & CEO **Boulder Creek** Neighborhood 712 Main St. Lousiville, CO 80027 303-544-5857

David Sinkey, President and Co-Founder of Boulder Creek Neighborhoods, is a highly re-garded business leader who has been recognized for his innovation, expertise and continued success in the residential home building industry. Sinkey is responsible for the high-level business direction of the company and identifying, structuring and financing development opportunities. Sinkey has received several awards for his work at Boulder Creek, including a national award from Professional Builder Magazine as one of the Top 40 Under 40 dsinkey@livebouldercreek.comBuilder Professionals in the country. He is the recipient of 40 Under 40 Awards from the Denver Business Journal and the Boulder County Business Report, and was named one of ColoradoBiz Magazine's Top Young Professionals. Additionally, he is a member of the Young Professionals Organization and several local and national Home Builders Associations.



Kristin Sullivan **Director of Pubilc Works** Adams County

4430 Adams County Parkway Brighton, CO 80601 ksullivan@adcogov.org 720.523.6857

Kristin Sullivan is a local government leader with 15 years experience in planning, economic development, government affairs, public works, and capital project delivery. Kristin holds a bachelor's degree in geography from Colgate University and a master's degree in urban and regional planning from the University of Colorado – Denver. In her prior role as a planning director, Kristin implemented electronic permitting, instituted performance metrics, and led planning and regulatory efforts within a diverse array of land uses. Kristin is currently the Director of Public Works at Adams County, where she leads a team of civil engineers, construction professionals, inspectors, stormwater professionals, and an operations staff, all of whom develop and maintain the infrastructure throughout the County.



#### Arleen Taniwaki Principal ArLand Land Use

**Economics** 1221 Auraria Parkway Denver, CO 80204 ataniwaki@arlandllc.com 720-244-7678

ArLand Land Use Economics, an economics consulting firm which focuses on market and financial feasibility, and economic development issues for private developers and public agencies. I have about 25 years of experience in community development either consulting in land use economics or in project management for development companies. While I have worked in California, New Mexico, and Utah, I currently focus on the Colorado Front Range, and often work closely with designers, developers, planners, and engineers on helping to define "place". I have worked on dozens of small area / subarea / TOD plans including Denver Union Station, the Mariposa community at 10th and Osage, and the Welton Corridor. I've also worked on a number of suburban TODs, suburban master planned communities including Ken-Caryl and the (future) Aurora Highland, suburban and rural downtowns, and redevelopment areas. I was recently the Co-Chair of the ULI TAPs Committee, and have been a member of the ULI TOD Committee. I recently served a 6-year term on the Denver Planning Board.



## Sandi Thomas

Vice President & General Manager Newland Communities Suite 435N Sthomas@newlandco.com 303-929-0261

Sandi Thomas is the Vice President and General Manager of the Denver Division of the Newland Real Estate Group and specializes in outsourced development management and strategic marketing and advisory services for planned communities. Thomas is currently working on Terrain and The Canyons in Douglas County and on Granby Ranch in Grand County, Colorado. Past projects 6312 S. Fiddlers Green Circle in the Denver area include The Meadows, Stonegate, Copperleaf, Kingspoint, and The Parklands. Thomas is a past national chair and a current member of

Greenwood Village, CO 80111 the ULI Community Development Council (Gold Flight), a former member of the Residential Neighborhood Development Council and has served on a number of boards including as a Trustee for the Southeast Business Partnership, a national President of the Institute of Residential Marketing, and a Trustee for the National Sales and Marketing Council.



## Tanner Tweten

**Executive Vice President** FirstBank 12345 W. Colfax Ave. Lakewood, CO 80215 Tanner.Tweten

@efirstbank.com 303-626-6718

Tanner Tweten is an Executive Vice President at FirstBank and currently works out of the Corporate Headquarters in Lakewood. He began his career at the bank's Boulder market in 2001 and transferred to the North Denver Metro market in 2008 and the Corporate Headquarters in 2017. Tanner's background includes commercial real estate lending, treasury management, business development, and overall retail branch management. Over the years he has been involved in lending on various development projects in the metro area including small projects as well as large master-planned communities. Tanner also serves on the Board and is Treasurer of CASA of Adams and Broomfield Counties, which is an organization that helps abused and neglected children that enter the court system through no fault of their own. Tanner also serves on the Board of Colorado Lending Source and the Family Services Committee of FlatIrons Habitat for Humanity.



Pat Vaughn **Operating Director -**14929 Highway 172 Ignacio, CO 81137-0367 pvaughn@sugf.com 970-749-0863

Patrick Vaughn is responsible for overseeing the Southern Ute Indian Tribe's off-reservation real estate and private equity business units with a combined market value in excess of \$1.4 billion. Serves as a director on the Growth Southern Ute Growth Fund Management Committee which advises the Tribal Council on all of its enterprise business investments which include real estate, private equity, energy exploration and production and midstream companies. Pat has been directly involved in developing and managing income properties and large scale land development projects for over 34 years. Pat also served as Vice President and Mountain Region Manager for Terrabrook, the largest developer of master-planned communities in the United States at the time. His responsibilities included managing local project teams in Denver, Phoenix, Salt Lake City and Southern California in charge of ten planned communities. Pat also served as the President of Park Land Company, a Denver based income property owner/manager and land developer. Pat earned a Bachelor's degree in Geophysics from the University of Arkansas at Fayetteville.



## Susan Wade, PLA

Senior Planner Redland 1500 W. Canal Court Littleton, CO 80403 swade@redland.com 720-283-6783

As a Senior Land Planner and Landscape Architect, Susan has over 25 years of design experience. Early in her journey, Susan was given an opportunity to work on a wide range of land development projects and locations, her travels brought a new understanding of creative problem solving. Working alongside architects and civil engineers, Susan developed her design and technical skills and understanding on how buildings and roads best work with the land. "Each project, each site, has its own unique set of challenges and opportunities. I want to relate to the land and offer the best solution based on program goals, view opportunities, topography, vegetation, surrounding context and experience" states Susan. Growing up in Colorado, Susan realized the importance of an outdoor lifestyle, while her travels introduced her to many other regions and environments. Susan quickly grow into a leadership role where she thrived with great opportunities in project management, client relationships and lead site designer. During this time, Susan worked on large scale master plans for both primary housing and high-end resorts as well as smaller infill projects for housing and commercial uses. Susan's passion, experience and expertise in master planning and site design continues to prove invaluable as she assists the development community to express their vision for the future.



## **David Ware**

President & CEO cStain Neighborhoods 7100 Broadway Suite 5H Denver, CO 80221 dbw@mcstain.com 303-591-2937

As an innovative and seasoned Land Planner/Landscape Architect, Susan is fortunate to have worked on many successful and reward winning residential and mixed use communities locally, nationally and internationally. Clients appreciate her practical, buildable and marketable solutions, and coworkers value her teamwork approach and honest mentoring techniques. Her core strengths focus on creating thriving communities by integrating versatile design strategies and successfully working across disciplines. Currently with Redland, Susan is leading their land planning studio in conjunction with Redland's reputable civil engineering services.



**Brad Weinig** 

Colorado Development Director Herman & Kittle Properties 1150 Delaware St., Suite 208 Denver, CO 80204 bweinig @enterprisecommunity.org 303-506-3461

Brad joined Herman & Kittle in January 2018. In his role as a Development Director, he is responsible for advancing development opportunities in Colorado through the Low Income Housing Tax Credit Program. He leads the development process, which includes market analysis, site selection, contract negotiation, deal structuring, applications for financing, and managing the closing process. Prior to joining HKP, Brad worked at Enterprise Community Partners, Inc., a national non-profit organization specializing in financing and policy solutions for affordable housing. While at Enterprise, Brad oversaw the organization's Denver programs, including the expansion of the Denver Regional Transit Oriented Development Fund. Brad also has experience in underwriting and closing loans for affordable housing through his prior work as an Assistant Vice President with Citi Community Capital. Brad earned his Bachelor's Degree in Business and Finance from the University of Colorado in Boulder. He also earned his Master's degree in Business with a focus in Real Estate from the University of Colorado's Real Estate Center. He remains an active member of the CU Real Estate Center as well as Housing Colorado and ULI Colorado. Outside of work, Brad, his wife Annie, and their sons Pete and Connor, enjoy all that Denver and the beautiful state of Colorado have to offer, including skiing, hiking, and golf.