



Anne Fletcher
Managing Principal
HOK

Anne Fletcher leads HOK Los Angeles as Managing Principal, where she is responsible for the strategic direction and overall performance of the multidisciplinary practice. As an architect with over two decades of project management and design experience, she has led teams through significant projects including dozens of mixed-use, hospitality, residential and transportation projects. Anne has a unique ability to guide teams in translating client priorities, expectations and requirements into elegant, efficient and buildable design solutions.

Anne is active in the Urban Land Institute (ULI) on the National Urban Development Mixed-Use Council (UDMUC-Red) and was a ULI Los Angeles Women's Leadership GROW mentor for 2018. She is an active member of the LAX Coastal Chamber as well as on the Executive Board of the LAEDC and the LABC. She is also a member of HOK's Global Board of Directors and Management Board.

Before relocating to Los Angeles in late 2017, she ran the HOK New York mixed-use practice and led The New LaGuardia Airport Masterplan, guiding the complex design and implementation of over \$9.5 billion of simultaneous redevelopment, while directly reporting to the Governor.



John D. McClelland
Principal Investment Officer
LACERA

Mr. McClelland is a Principal Investment Officer at the Los Angeles County Employees Retirement Association (LACERA) with overall responsibility for the global real estate investment activities of the pension fund. LACERA is a public pension fund benefiting the active and retired employees of Los Angeles County. LACERA's net real estate investment holdings approximate \$6.6 billion, and include office, retail, industrial, multi-family, single-family and hotel assets situated throughout the United States, Western Europe and Asia.

Prior to re-joining LACERA in 2006 (a position he previously held from 1995-2002), Mr. McClelland was President of CS Capital Management, Inc., the investment management affiliate of Chadwick, Saylor & Company, a real estate investment bank. Mr. McClelland is a 34-year veteran of institutional real estate investing. Prior to joining LACERA, Mr. McClelland served seven years as an Investment Officer for the California State Teachers Retirement System and four years in the acquisitions group of a major real estate investment advisor to pension funds.

Mr. McClelland is a member of the Pension Real Estate Association (PREA) where he served five years as a member of the association's Board of Directors. Mr. McClelland received a BS degree from UCLA and an MBA from California State University, Sacramento.

**Amy Pokawatana****Director – Development
Hudson Pacific Properties**

Amy Pokawatana serves as Director of Development at Hudson Pacific Properties and oversees the development, design and construction of multiple commercial office buildings ranging from redevelopment to new construction in Southern California. Ms. Pokawatana has over 19 years of architecture and construction experience which includes commercial office buildings and higher education projects. She is currently working on the conversion of over half a million square feet of retail into creative office at Westside Pavilion and construction of a 106,000-square-foot office building at Sunset Las Palmas Studios

in Hollywood.

Prior to joining Hudson Pacific Properties, Ms. Pokawatana was a Senior Associate / Project Manager for the Commercial Office Buildings and Media & Technology studios at Gensler focusing on Class A office buildings and creative office workplace for Media & Technology clients. She managed projects such as the ICON and CUE creative office buildings at Sunset Bronson Studios, EPIC office building, Time Warner Cable Regional Sports Network offices, IMAX headquarters and Hyundai Capital Convention Hall. Prior to coming to Gensler, she worked with Ehrlich Architects and Koning Eizenberg Architects on various commercial office buildings and higher education projects with East Los Angeles College, LA Valley College, Moorpark College and Arizona State University.

Ms. Pokawatana is member of the Urban Land Institute, American Institute of Architects, NAIOP and currently serving on the Executive Committee of the University of Southern California Architectural Guild Board of Directors.

Ms. Pokawatana is a licensed Architect in the state of California and a LEED Accredited Professional. She earned a Bachelor of Architecture degree from the University of Southern California.

**Marie Rumsey****Vice President, Public Policy
Central City Association**

Marie Rumsey is the Vice President of Public Policy for Central City Association (CCA). She oversees legislative affairs and government relations and works on a broad range of issues. She oversees CCA's committees, advocates on the members' behalf and sets CCA's policy agenda.

Marie is currently on the Board of Directors for Clifford Beers Housing. She received a Bachelor of Arts in political science from Loyola Marymount University and a Master of Arts in humanities from Mount St. Mary's College.



Gary Mozer
Principal/Managing Director
George Smith Partners

Gary Mozer is a Principal/Managing Director of George Smith Partners, a leading national real estate investment banking firm. He has arranged in excess of \$30 billion of debt and equity financing for a broad array of real estate transactions. Appointed CEO in 1999, Gary has consistently ranked as GSP's largest individual producer, placing up to \$2 billion annually. He most frequently works in retail, multi-family, office, and industrial products, but is also an accomplished financier of hotels, assisted living and skilled nursing

facilities, marinas, RV parks, and self-storage sites. His team at GSP is recognized for expertise in structuring complex transactions, mezzanine and equity.

Gary is involved in the below Professional Real Estate Associations:

- Urban Land Institute (ULI)
 - Commercial and Retail Council - 15 years
 - Mentor for Young Leadership Group - 12 years
- International Council of Shopping Centers (ICSC)
 - Speaker at conventions, local programs
 - Past faculty member, University of Shopping Centers
- Association of Corporate Real Estate Executives (ACRE)
 - Past President, Southern California Chapter
- National Association for Industrial and Office Parks (NAIOP)
- YPO
 - Chair of local and national events
 - Founded Gold Chapter
 - Co-Founder of the Real Estate Network
 - Chaired four real estate roundtables
- Chief Executive Organization (CEO)
 - Chaired Real Estate Seminar

Gary is an active or past member with:

- Board of Governors at Cedars-Sinai Medical Center
- Los Angeles Fire Department Foundation
- West coast Sports Association
- Defense Orientation Conference Association
- The Navy League

Gary holds two graduate degrees from the University of Wisconsin: a Master of Real Estate and a Master of Finance. His undergraduate education took place at the University of Michigan, where he earned a Bachelor's of Science in Computer Science and Mathematics. Gary has remained involved with both Alumni associations.

Gary is married to Bianca and has two children, Phillip and Joan. He is a photographer, an avid collector of fine watches, and enjoys a variety of recreational activities, including travel and racing sailboats.



Ricardo Pagan

**Founder & CEO
Claridge Properties**

Ricardo is the founder and CEO of Claridge Properties, and has over 18 years of experience acquiring, developing, and re-positioning real estate assets nationwide. He has successfully developed or re-positioned over 5 million square feet of assets ranging from Residential to Mix-Use in markets including New York, Los Angeles, Detroit, and Miami. Known as a visionary in the industry he has tackled some of the most complex projects in some of the Nations most complex markets including The Westin Book Cadillac Hotel and The Book Tower in Detroit, The Greenpoint in New York as well as Angels Landing in Los Angeles.

Ricardo has been a frequent industry panelist and has spoken for organizations including the Urban Land Institute (ULI), Bisnow, and the Real Estate Executive Council (REEC), New York University, and the University of Southern California. He has also appeared in national publications including Crain's Magazine, Los Angeles Times, The Detroit Free Press and Real Estate Alert.

Prior to founding Claridge, Ricardo was an Analyst at Lehman Brothers, where he participated in over \$2 billion in transactions. Ricardo earned an Associate Degree in Business Administration from The Catherine Gibbs School.



Rick Vogel

**Senior Vice President
Related Urban**

Richard Vogel is a global real estate executive with a proven success record in establishing vision, defining strategy, and executing large and complex projects in both developed and emerging markets. Recognized globally for his disciplined approach to real estate investment, he is a comprehensive strategist with experience managing real estate development, investment and operations in the US, Asia and the Middle East.

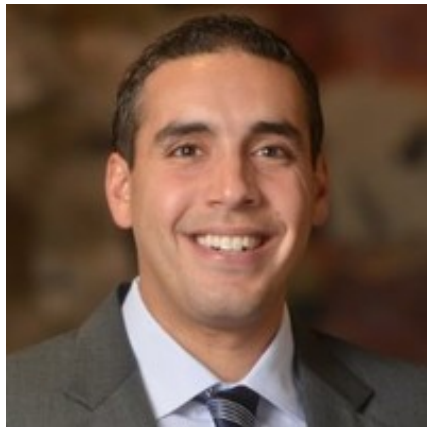
Mr. Vogel joined Related in January, 2017 to lead the company's 3.2 million square foot Grand Avenue redevelopment project, a visionary public-private partnership to revitalize downtown LA's cultural and civic core with a mix of commercial, retail, cultural and residential units. Prior to joining Related, Mr. Vogel was President of Silverstein Asia, a subsidiary of Silverstein Properties

out of New York City, Senior Vice President and General Manager with Ivanhoe Cambridge and Vice President with Hines.

Mr. Vogel received his Masters of Business Administration from the University of Southern California, Marshall School of Business and his Bachelor of Architectural Engineering degree from the Pennsylvania State University, and completed post graduate studies in economics and finance at the University of California, Berkeley. He is an active member of the Urban Land Institute (ULI) where he has chaired various ULI committees.

**Theresa Jones****Managing Director
PAG Real Estate**

Ms. Jones joined PAG in 2019 as Managing Director and oversees investor relations for PAG Real Estate. Prior to joining PAG, Ms. Jones worked at Hackman Capital Partners, a US-based commercial real estate firm, most recently as Head of Investor Relations. Earlier in her career at Hackman, Ms. Jones had multiple operational and transactional roles, including completing over US\$2 billion in real estate acquisitions and capital market transactions. Ms. Jones also served for seven years as Chief Operating Officer at a private financial services firm providing marketing, processing and funding of student loans for Fortune 500 banks. Ms. Jones holds a Bachelor of Arts in English from the University of California, Los Angeles (UCLA).

**Bradley Ross****Vice President
Madison Realty Capital**

Mr. Ross has over a decade of experience sourcing and underwriting real estate investment and lending opportunities nationwide, including senior, mezzanine, and structured bridge debt financing.

Prior to joining Madison Realty Capital, he served as a senior originator at Calmwater Capital, a real estate debt fund. He also spent three years at their parent company Karlin Real Estate, an opportunistic investment firm operating on behalf of a high net worth family office. He began his career as a top producing broker with Major Properties Real Estate, a Los Angeles based commercial brokerage, where he won such awards as Rookie of the Year and later Salesman of the Year.

Mr. Ross sits on the Board of the UCLA Real Estate Alumni Group and the Los Angeles Mortgage Association and was elected as one of Southern California's "Tomorrow's Leaders" by Real Estate Forum Magazine. He is a graduate of the University of Michigan (B.A.) and the UCLA Anderson School of Management (M.B.A.), and is a licensed California real estate broker.



Jacqueline Denning
Head of Los Angeles Regional Office - Real Estate
MetLife

Jacqueline Denning is head of the Los Angeles regional office. She oversees commercial real estate debt and equity activities, including mortgage origination, property acquisitions and dispositions and joint venture investments. Since 2013, Denning has overseen mortgage origination volume exceeding \$8 billion, over 30 real estate

transactions with a total capitalization of more than \$1.5 billion, and the disposition of over 30 properties valued at more than \$1 billion.

Denning joined MetLife in 2005 and held a variety of positions, including debt origination, acquisitions and asset management. During Denning's over 25 year career in commercial real estate, she has worked in various management and origination capacities at New York Life Investment Management, CapMark (formerly GMAC) and Ernst & Young. Her responsibilities included portfolio management, acquisitions, dispositions, mortgage production, brokerage, appraisal, corporate relocation, and litigation due diligence. She is a past president of the Bay Area Mortgage Bankers Association and former board member to the San Francisco Bay Area Chapter of NAIOP.

Denning has a Bachelor of Science in real estate, finance and law from California Polytechnic University in Southern California.



Courtney Trujillo

Vice President

Watt Companies

As part of the Watt team, Courtney manages a diverse portfolio of assets which include a mix of retail, office and industrial totaling 1.3 million square feet.

Courtney brings extensive commercial real estate experience to her role at Watt, having managed commercial retail portfolios for companies such as Burnham Pacific Properties, Center Trust Properties, Summit Commercial and Red Mountain Retail Group. Highlights of her career include

executing the strategic plan of assembling portfolios of grocery-anchored centers through acquisition to disposition, completing several retail redevelopment projects and overseeing the construction and leasing of a one million square foot regional shopping mall.

Courtney holds a B.S. in Finance from Virginia Tech and is an active participant in ICSC. She also sits on the PVPUSD school site council and is an active member of the National Charity League.



Paul Vacheron

Managing Director, Asset Management

American Realty Advisors

Paul Vacheron is ARA's Managing Director, Asset Management, responsible for directing all aspects of the firm's nationwide asset management operations. In this capacity, Mr. Vacheron is actively involved with the management, leasing, financing and disposition of assets within the firm's real estate investment portfolio. He is also a member of the firm's Investment, Management, Valuations, and Operations Committees. Prior to joining ARA, Mr. Vacheron was Senior Vice President - Asset and Portfolio Management for PM Realty Advisors, where

he served as Co-Head of Asset Management for the company's national real estate investment portfolio, as well as Portfolio Manager for several pension fund separate accounts. Prior to that, he held the position of Senior Vice President - Asset and Portfolio Management for KBS Realty Advisors, where he served as Portfolio Manager for both commingled and separate accounts, as well as handling asset management responsibilities. Mr. Vacheron was a former Certified Public Accountant in the state of California.