

Spotlight:

SE Florida **Public Sector Workshop Fees**

Public Sector Workshop		Charge
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Southeast Florida Public Sector Workshop	Julie.Medley@uli.org	\$5,000
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Public sector workshops are quick, easy, flexible, and cheap. These customized workshops educate the public and elected officials of a specific municipality on a land use topic relevant to their work, such as density, affordable housing, P3 projects, TOC, etc. The 2-4 workshops focus on the big picture rather than specific recommendations and consist of a panel presentation from ULI members followed by a Q&A session.

Engages the public sector and provides small leadership opportunities for members

Flexible - topics are flexible and variable, customized to each community's needs

Future opportunities - these workshops can lead to future TAPs and Advisory Panels, plus business for the presenters

Quick, Cheap, & Easy - require little staff time and have nearly no expenses.

Spotlight:

TAP Fees for 10 District Councils

District Council TAPs	Charge	Duration	Notes
San Diego	\$25,000	2 day	Inclusive of expenses
	\$35,000	2.5 days	Inclusive of expenses
Washington	\$25,000	1.5 days	Sponsor is responsible for logistical costs (meeting room, supplies, transportation for site tour, etc)
Southeast Florida TAP	\$22,500	1.5 days	Inclusive of expenses
San Francisco	\$20,000	2 days	Sponsor pays expenses (just increased by \$5,000; template for “ client obligations ” in application)
Orange County	\$20,000	2 days	Sponsor pays expenses (just increased by \$5,000)
Chicago TAP	\$20,000	2 days	
Chicago Technical Analysis Workshop	\$10,000	1 day	interactive workshop with ULI member experts and sponsoring organization
Chicago Development Dialogue	\$1,000	2 hours	presentation and panel by ULI member experts (hosting paid by sponsor)
Colorado	\$15,000 (\$10,000 is covered by the COG, the rest is a match)	2 days	Sponsor pays expenses Uses an annual RFP
Houston	\$15-25,000	2 days	Sponsor pays expenses
New York	\$15-25,000	2 days anywhere in NY outside of NYC (final price driven by location)	Inclusive of expenses
New York	\$10,000	1 day in NYC	Inclusive of expenses
Atlanta	\$10,000/day	1 to 2 days	Shared expenses (sponsor typically covers breakfast and lunch; dinner included in fee)