



Day 3: Finance + Development Process - Agenda

Thursday, November 8, 2018

ULI Washington
2001 L St NW, Suite 200
Washington, DC 20036

- 8:30 a.m. Arrivals and Breakfast**
- 9:00 a.m. Real Estate Finance 101/Overview of Development Process**
- Anthony Balestrieri, Director, Head of Acquisitions, MetLife Real Estate *and* Matthew Hard, Vice President, Development, LCOR
- 11:15 a.m. Break**
- 11:30 a.m. Case Study: Stevens School/ 2100 L Street, NW**
- David Toney, Vice President-Development, Akridge
- 12:30 p.m. Working Lunch?**
- 1:30 p.m. Tour: Stevens School/2100 L St NW, Washington, DC 20037**
- David Toney, Vice President-Development, Akridge
- 2:45p.m. Potentials and Pitfalls- Regulatory Process**
- Moderator: Bob Harris, Principal, Lerch, Early & Brewer
- Gwen Wright, Director, Montgomery County Planning
 - Eric Shaw, Director, DC Office of Planning
 - Jeffrey Farner, Deputy Director, City of Alexandria
- 3:45 p.m. Leadership in Community Participation**
- Evan Goldman, Vice President of Land Acquisition and Development, EYA
- 5:00 p.m. (Optional) Happy Hour: Teddy & The Bully Bar – 1200 19th St NW, Washington, DC 20036**