

GET TO KNOW OUR PANELISTS



Christine Chea, Development Manager, Graywood Developments

Christine Chea joined Graywood Developments in late 2016. As a Development Manager, she manages the land approvals process for low- and high-rise buildings. Prior to joining Graywood, Christine spent two years as a Development Planner at Diamond Corp. Christine graduated from Ryerson University in 2013 and holds a Bachelor of Urban and Regional Planning.

In addition to her work as a Development Planner, Christine volunteers on three different committees for the Urban Land Institute including the Connect Committee (formerly known as the Young Leaders Committee) of the Toronto Chapter and acts as the Toronto representative for the Young Leaders Coordinating Committee of ULI Americas. Christine is currently working towards becoming a Full OPPI member and a Registered Professional Planner



Lillian D'Souza, Planner, Strategic Initiatives, City of Toronto

Lillian is currently a Planner in Strategic Initiatives where she is working on the Don Mills Crossing study, King Parliament Secondary Plan Review, TCHC large sites revitalization and the Housing Now initiative. As the Community Services and Facilities and Engagement lead for Don Mills Crossing, she developed a comprehensive and innovative strategy to engage with local service providers and equity-seeking groups such as new immigrants, youth, and seniors in Neighbourhood Improvement Areas.

Lillian joined the City in May 2016 as a Work Term Student in SIPA's Policy unit. In this role, she completed a CS&F Profile for the Don Mills Crossing Study. Prior to this, Lillian worked on the Toronto Employment Survey in 2015. Lillian holds a Master of Science in Planning from the University of Toronto and an undergraduate degree in International Studies from Simon Fraser University. She is currently a candidate member in OPPI and CIP pursuing full membership.



Bradley Hendriks, Senior Account Executive, Montana Steele Strategic Marketing

Bradley Hendriks is a Senior Account Executive at Montana Steele Strategic Marketing, a full-service agency specializing in real estate. He is responsible for creating marketing strategies that turn a development into a brand or place where people want to live. This includes everything from creating the name of a development all the way through to the execution of all marketing campaigns and materials required to bring a development to market. When he is not at work, you can find him playing trampoline dodgeball or volleyball, at the gym or planning his next hiking vacation.



Dev Mehta, Senior Associate, Quadrangle

Dev is equal parts creative and pragmatic which leads to inspired and functional designs.

He pursued his architectural studies at Carleton University, where he received his Bachelor of Architectural Studies and Masters of Architecture. Since joining Quadrangle in 2013, Dev has continued to grow his career and lead teams on increasingly complex and demanding projects such as the Bata Shoe Factory, a conversion of a historic factory building into a contemporary mixed-use commercial and residential property in Batawa; The Wynford, an addition of two condominium towers to an existing hotel; The Charles, a 48-storey condominium tower in downtown Toronto; and Indigo Phases I, II and III, a series of mid-rise buildings that define a transit-oriented development in the City of Vaughan. Dev is well respected for his articulate communication and design strategies by team members and clients alike and is known for his leadership within the studio, strong design sensibilities and the attention he devotes to project management.



Harley Nakelsky, Vice President, Baker Real Estate

Harley is the Vice President of Baker Real Estate. Harley is directly involved in the operations of sales and marketing for developments, establishing and managing sales offices, selling out condominium projects and increasing the developer's top line. Harley has been running sales and marketing campaigns for 15 years, previously working as the Vice President of Sales and Marketing for a well known international development company, as well as a Toronto-based real estate consulting firm which implemented marketing and sales programs for multi-family projects in Canada, the United States and Mexico. This distinctive background allows him to bring a developer's mentality to his role at Baker. Additionally, his skill set is even further complemented by his extensive experience developing software systems that have formed the backbone for real estate sales lead generation and database management.



Tina Panagoulia, Development Manager, CreateTO

As a Development Manager with CreateTO, the City of Toronto's new real estate agency, Tina Panagoulia is responsible for preparing development concepts and site analyses while working with various stakeholders and partners to create opportunities through the repurposing of underutilized lands.

Tina began her real estate career at DiPoce Management as a Development Coordinator where she led municipal approvals through southern Ontario within a multidisciplinary real estate portfolio. In 2012, following her role at DiPoce, Tina joined the Toronto Port Lands Company, now part of CreateTO, as a Project Coordinator, responsible for overseeing the revitalization of approximately 500 acres of underutilized industrial lands which included various real estate, development and infrastructure responsibilities.

Tina received a Bachelor of Arts in Urban Studies at York University in 2009. She has been a member with the Urban Land Institute (ULI) since 2012 and recently joined the ULI Connect Committee in 2018.



Kailey Sutton, Associate, McMillan LLP

Kailey is an associate in the Commercial Real Estate and Municipal and Land Use Planning Group in the firm's Toronto office. She is building a practice focused on construction law, municipal land use planning and development law. Kailey joined McMillan as a summer student in 2015 and completed her articles with the firm in 2017.

Kailey received her Juris Doctor from the University of Toronto in 2016. While at law school, Kailey volunteered as a case manager with Advocates for Injured Workers legal aid clinic, where she represented clients at the Workplace Safety and Insurance Board. She acted as Co-Director of Communications for the Students' Law Society, and was an executive of the Peer Mentorship Program.

Prior to law school, Kailey completed both her Bachelor of Arts (High Distinction) and Master of Arts in Criminology and Socio-Legal Studies at the University of Toronto.



Devin Tu, Chief Executive Officer, MapYourProperty

Devin Tu is the founder of one of the fastest real estate tech startup called MapYourProperty. MapYourProperty (MYP), an online mapping platform with the largest high-rise developers, municipal law firms, and planning consultant firms in the Greater Toronto Area using MYP on a daily basis. MapYourProperty is a "Zillow" for real estate land development industry. In three simple clicks, anybody can identify key planning, development, or environment information using our online mapping systems. The firm was 1 of 10 startups selected for the first Colliers Proptech Accelerator powered by Techstars (1% acceptance rate) with investment from Silicon Valley angels and Colliers International.

Devin has over 10 years of experience in public policy and real estate ranging from aggregate pits, biodiversity offsets, source water protection to land development and planning analysis at Arup, Australia Department of Natural Resources, and Ontario Natural Resources and Environment. He has experience as an urban planner in both the public government services and the private sector in three different countries.



Eunice Wong, Vice President, Real Estate, Ernst & Young Orenda Corporate Finance Inc.

Eunice is a Vice President in the Transaction Real Estate practice where she provides strategic real estate advisory services. With over 8 years of commercial real estate experience, she mainly focuses in complex real estate valuations of various asset types and industries across Canada – i.e. cannabis facilities, public-sector institutions, gas stations, waste management facilities, and other special-purpose assets. Eunice holds a Bachelor of Business Administration (Honours) from York University's Schulich School of Business. She is currently a Candidate Member of the Appraisal Institute of Canada, pursuing the AACI designation. Based in the Toronto office, Eunice has a broad finance and real estate background that has involved portfolio and asset level strategies, due diligence, valuations, transaction structuring, and other consulting assignments. Registered under the brokerage, Ernst & Young Real Estate Services Inc., Eunice is a licensed salesperson with the Real Estate Council of Ontario.



Yiwen Zhu, Senior Associate & Urban Designer, Urban Strategies Inc.

Yiwen Zhu is a senior associate and urban designer with Urban Strategies. She has 15 years of experience in Europe, Asia and North America. Trained as architect, Yiwen uses a systematic approach to understand urban complexity. She works with multi-disciplinary teams on a broad range of urban projects, including waterfront development, brownfield redevelopment, heritage preservation, recreational urban district planning, regional tourism planning, new town development planning and campus planning. In early 2018, Yiwen was selected as a member of Design Review Panel for Toronto Community Housing.