

## 2018 ULI Nominees for Member of the Year Award:

### **Greg Weaver, Executive Vice President** **Catellus Development Corporation**



As an executive vice president of Catellus Development Corporation, Greg Weaver is responsible for the company's new project pursuits as well as redevelopment efforts of public-private partnership developments throughout the United States. He currently oversees:

- The Mueller airport redevelopment, a 700-acre mixed-use development located just three miles from downtown Austin, Texas;
- Novus Innovation Corridor at ASU, the 330-acre redevelopment of the Arizona State University Athletic Facilities District adjacent to Tempe Town Lake;
- Prairie Glen Corporate Center, a 92-acre corporate campus that is part of the 1,200-acre Glenview Naval Air Station redevelopment in Glenview, Illinois;
- Willow Grove Naval Air-Station, an 862-acre redevelopment in Horsham, Pennsylvania; and

Greg joined Catellus in 2000 as director of development. He was introduced to mixed-use redevelopment with the development of commercial deals for the Stapleton Business Center, part of the Stapleton airport redevelopment in Denver, Colorado. During Prologis's ownership of Catellus from 2006 to 2011, Greg was a managing director and president of Catellus Development Group. Greg began his career in 1992 with CBRE before joining Cornish & Carey as a founding partner in its Oakland/East Bay office. He earned a degree in business from the University of San Diego.

Beyond his responsibilities at Catellus and on behalf of the company's public partners, Greg is actively involved with the Urban Land Institute (ULI), both at a local and national level. He is the past President and past Governance Chair of the Austin District Council and is a member of the Public/Private Partnership Council (Blue Flight).

Greg is also civically engaged in his hometown of Austin, where he serves on the nonprofit boards of the Austin Parks Foundation, the Mueller Foundation, the Austin American Heart Association and St. Andrew's Episcopal School. He and his wife Jessica are also active contributors to variety of civic organizations and programs, including ZACH Theatre, Leadership Austin, the Austin Community Foundation, the Thinkery children's museum and A Legacy of Giving. They enjoy traveling the world, skiing, running, Tex-Mex and Texas barbecue, live music and the performing arts with their two sons.

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**Chip Mills, AICP, Vice President**  
**[RVI Planning + Landscape Architecture](#)**



Chip Mills has over 15 years of experience in land planning and real estate development for large scale mixed-use communities and various real estate and economic development projects. His education and professional experience provide him with unique insight in the creation of land use solutions, facilitation of development approvals, and design of open space and transportation systems. A significant portion of Chip's design experience is in master planned communities of 500 to 8,000 acres. Developments of this scale possess a significant level of complexity, typically involving multiple jurisdictions, requiring creative financial, infrastructure and design solutions and provide long lasting economic impacts in the regions where they are located.

**Michael Wilt, External Relations Manager**  
**[Texas State Affordable Housing Corporation](#)**

Michael Wilt is the External Relations Manager for the Texas State Affordable Housing Corporation. In this role, he leads the organization's government, community, and peer organization relations activities while also supporting marketing and communications efforts. His more than nine years of affordable housing and commercial real estate policy expertise include representing a prominent industry organization, working in both chambers of the Texas Capitol and for the former Mayor of San Francisco.

Michael is the current Chair of ULI's Housing Local Member Council, a member of ULI's Affordability Strategic Council, and a former ULI NEXT participant. He serves the community by sitting on the Executive Committee of the Austin Housing Coalition and Board of the Chestnut Neighborhood Revitalization Corporation, the entity that developed Austin's first mixed-income, mixed-use community on a land trust designated site. He holds a J.D. from the University of San Francisco School of Law and a B.A. in Government and Latin from the University of Texas at Austin.



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**Amie Henry, Senior Vice President**  
**[Hawkeye Partners LP](#)**

Ms. Henry has over 18 years of extensive real estate investment management experience, including deep expertise in institutional management infrastructure development and management of joint venture relationships and investments. Ms. Henry is currently a Senior Vice President of Portfolio Management at Hawkeye Partners, LP where she works on the Scout Fund program, which has over \$1.3 billion in assets under management. Ms. Henry is responsible for investment activities related to Scout Funds' institutional investment managers, including infrastructure development, portfolio and asset management and investor reporting. Additionally, Ms. Henry oversees investment management of a \$100 million discretionary separate account.

Prior to joining Hawkeye, Ms. Henry was an investment manager with Cypress Real Estate Advisors in Austin, Texas. At Cypress, she was responsible for oversight of 16 investment strategies, including joint venture partnerships and mezzanine debt structures, for residential, industrial, retail and land assets. Prior to Cypress, Ms. Henry was with the Archon Group in Irving, Texas. Her experience included asset management for commercial assets throughout the southern United States. She also spent time working in the Portfolio and Structured Finance and the Multifamily Asset Management divisions of the company.

Ms. Henry received her Bachelor of Arts in International Relations from the University of Pennsylvania and Master of Business Administration from the McCombs School of Business at The University of Texas at Austin. She currently serves on the Advisory Council for the Real Estate Finance and Investment Center at the University of Texas and is a member of the Urban Land Institute.

**Vaike O’Grady, Austin Regional Director**  
**[Metrostudy I A Hanley Wood company](#)**

As Austin Regional Director for Metrostudy, Vaike O’Grady provides expertise to her clients with data, research, analysis and consulting services related to housing and residential construction. Vaike is a real estate veteran, having worked with developers and homebuilders across five states in a variety of market conditions. She started her career at the Home Builders Association of Maryland, then moved on to hold various sales and marketing roles in Maryland and in Florida with The Ryland Group.



After working with a local Florida homebuilder, Vaike joined Newland Communities, leading marketing strategies and execution for master-planned communities throughout the Southeast. Vaike moved with Newland to Austin in 2010, where she led marketing efforts for the award-winning communities of Teravista, Falcon Pointe, and most recently, Rancho Sienna. She joined Metrostudy in 2016.

Vaike actively participates in several industry associations and non-profit organizations, including holding leadership roles at ULI Austin, the Home Builders Association of Greater Austin, and the Williamson County Association of Realtors. She is on the Outreach Board at Peace Lutheran Church, and she volunteers with Austin Pets Alive and Mobile Loaves and Fishes. Vaike is a licensed Texas Realtor and an accomplished public speaker. She received her Bachelor of Arts Summa Cum Laude from Loyola University in Maryland.

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**Su Kosub, Director of Business Development**  
**[Pape-Dawson Engineers, Inc.](#)**



Su joined ULI Austin in 2005, and is currently involved in the following Committees: Sponsorship Committee – Vice-Chair (Acting Chair for the last four months), Public Membership Committee, Commercial Local Member Council, Suburban Outreach Committee, Texas Forum Committee, and until recently, the Programs Committee. She is also an active member of ULI North Texas and ULI Houston.

A native of Baton Rouge, LA, Su moved to Austin in 1993. She holds a BS from LSU, and an MBA from St. Edward's University. She is a Licensed Texas Commercial Real Estate Agent since 2003. Su worked 8 years as an Industrial/Technical Outside Salesperson in the petrochemical and semiconductor industries. She has 21 years of commercial real estate experience in Austin as a business development, sales and marketing consultant, working with commercial general contractors, architects, and engineers (mechanical, electrical, civil); and as an Industrial Tenant Representative.

She joined Pape-Dawson Engineers as Director of Business Development in July 2015, supporting all service groups – Land Development (Residential and Commercial), Water Resources, Transportation, Environmental, Surveying – in Central Texas, and Commercial Land Development in Pape-Dawson's other 5 offices.

Her community involvement includes the Boy Scouts of America (since 2005), as Assistant Scout Master, Committee Member, Wood Badge 2012. Su also volunteers with Heroes On the Water (HOW), serving veterans by getting them out on the water, kayak fishing, to Paddle.Fish.Heal.



**Edjuan Bailey, Vice-President, Branding**  
**[Milestone Community Builders](#)**

For the past year, Edjuan D. Bailey, 52, has held the title of the Vice President of Branding and Strategy for MileStone Community Builders, Austin's 3<sup>rd</sup> largest homebuilder and largest privately held builder. His duties include development and management of M Signature and The Grove, Milestone's upscale brand and flagship property, respectively. Prior to joining MileStone, Edjuan served as the Vice President of Marketing and Sales for Brookfield Residential Properties where he was responsible for bringing to market Easton Park, the largest master-planned community launched in Austin in the last 10 years and Kissing Tree, a one-of-a-kind active adult community designed for leading edge baby boomers. Mr. Bailey has been in homebuilding and development since 2002, when he joined Centex Homes in Dallas as Senior Vice President of Marketing.



Prior to that, Mr. Bailey worked 15 years in logistics, including managing heavyweight freight service for FedEx in Memphis, TN. Mr. Bailey holds a BA degree from The University of Texas=Arlington and an MBA from the University of Tennessee, along with a Certificate in Executive Leadership from the University of Virginia. Mr. Bailey has been very active in ULI, including serving on the national Council for Community Development (CDC) Silver since 2013. Locally, Mr. Bailey has served and led the ULI Programs committee and served as District Chairman for Austin from 2016-2018. Mr. Bailey also volunteers in Government Affairs for the Austin Board of Commerce. Mr. Bailey has been married to Kim Turner since 1990 and has three daughters, Nia24, Joy, 22 and Khari, 17.

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**Clinton Sayers II, CCIM, Associate Broker**  
**[Sayers Real Estate Advisors](#)**



Clinton Sayers and Paul Byars operate as a team to facilitate the highest and best use of urban commercial properties by working with developers, investors and property owners in Central Texas to broker new opportunities for investment in Austin and San Antonio's CBD and surrounding central submarkets. The team's top priority is to add value to their clients' business plans by understanding industry trends, the land development code, engaging in the community and participating in local initiatives.

Since joining Sayers Real Estate Advisors in 2011 as an Associate Broker, Clinton has closed over 65 urban land transactions with plans for development for a wide range of commercial and multifamily projects.

Clinton began his real estate career in the Investment Banking Group of Henry S. Miller Commercial in Dallas, TX. The Investment Banking Group specialized in arranging debt and equity financing for existing and to-be-built commercial and multifamily properties.

Clinton earned a Bachelor of Business Administration with a major in Finance and minor in Spanish from Southern Methodist University's Cox School of Business.

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## 2018 ULI Nominees for Young Leader of the Year Award:



### **Dominic Padilla, Director of Relationship Management, LEED AP** **[White Construction Company](#)**

Dominic joined White Construction Company in 2016 after successful leadership roles in facilities management and construction. Dominic earned a Construction Science degree from Texas A&M University and an MBA from the University of Texas at El Paso. Supporting the Company's business development and marketing efforts, Dominic is passionate when describing to clients the tremendous benefit of partnering with White Construction Company. "I enjoy gaining the trust of our clients," says Dominic. "Our integrity is truly unique and should not be underestimated." As a LEED® Accredited Professional, Dominic has had an active role ensuring the sustainability of several projects. When not pursuing his career ambitions, Dominic spends time outdoors, fly fishing, backpacking and flying with his wife.

### **Caitlin Admire, Urban Designer III** **[Perkins + Will](#)**

Caitlin Admire is an Urban Designer in the Austin office of Perkins+Will. After graduating with a Master of Landscape Architecture from Kansas State University, she gained experience spanning a variety of landscape architecture and design fields. She now applies that knowledge to urban design and campus planning, often focusing on communities of innovation. Her current projects include UC Davis Aggie Square in Sacramento, California; The Medical Center of the Americas in El Paso, Texas; NeoCity in Osceola County, Florida; The Oklahoma City Innovation District and Capitol Environs in Oklahoma City, Oklahoma; and the Churchill Business and Technology Park in Jefferson Parish, Louisiana. Her inspiration lies in the power of a shared vision and strong framework to provide the foundation of a great place, adding in elements of placemaking and urban design to make it really come alive. Through this, Caitlin helps her clients to maximize the potential of their land and add value to development projects through thoughtful planning and design.



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**Dustin Cosper, Vice President**  
**[Texas Capital Bank](#)**



Dustin Cosper is a Vice President in Texas Capital Bank's commercial real estate division. Dustin specializes in all types of commercial real estate lending. He focuses primarily on construction, rehabilitation/repositioning, and development lending on market-risk real estate. Projects have included multi-family, office, industrial, self-storage, retail and hotel.

Prior to his position with Texas Capital Bank, Dustin was Vice President-Special Assets for a community bank in Houston, Texas. As their Senior Workout Officer, he oversaw the liquidation of criticized and non-performing assets, negotiated real estate sales, and devised litigation and bankruptcy-related strategy.

Dustin earned a Bachelor of Business Administration in Business as well as a Master of Business Administration in Finance and Banking from Sam Houston State University.

Dustin believes in community involvement and is currently a board member and treasure of Keep Austin Beautiful, a board member of the Real Estate Council of Austin (RECA) and a member of the Urban Land Institute (ULI).

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**Lance Coplin, Relationship Manager**  
**[Frost Bank](#)**



Lance Coplin is a Relationship Manager with Frost Bank (NYSE: CFR) and provides debt capital to the real estate development community in Texas. He knows how valuable it is to have a transparent, experienced and reliable partner when managing a complex construction project, and his extensive real estate background has helped shape his logical, data-driven approach to construction financing. Prior to joining Frost Lance was a loan officer for Bank OZK's Real Estate Specialties Group (NASDAQ: OZK; formerly Bank of the Ozarks) where he originated construction loans for condo, hospitality, multifamily and office projects.

Before pursuing an MBA he was a certified general appraiser at Butler Burgher Group, Inc. for eight years performing valuation services for private equity clients reporting to the NCREIF Property Index (NPI). Lance currently serves as a member of the Urban Land Institute's Programs Committee and had the opportunity to moderate ULI's April breakfast on Building Equitable Cities. He is also a mentor for teams competing in the national ULI Hines Student Competition; was a team mentor for ULI Austin's 2018 "Battle of the Plans" development challenge; is a recipient of the ULI Fellows Certificate; and is a member of the Real Estate Council of Austin's Leadership Development Council.

Lance holds an MBA in public and private real estate from the University of Texas - McCombs School of Business, and a BBA in real estate finance from Texas Christian University - Neeley School of Business.

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