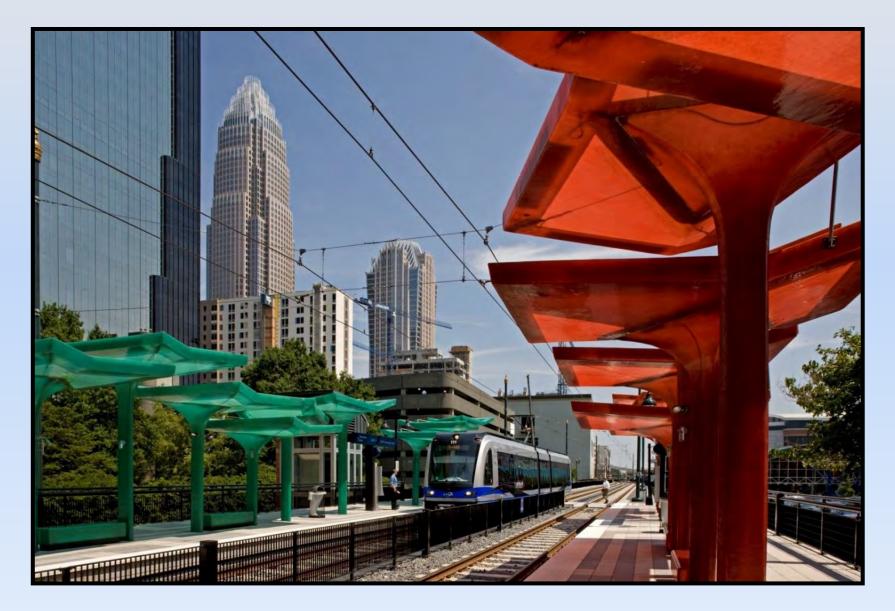
#### To Shape or Serve: Transit & Land Use Forum Tina M. Votaw, Charlotte Area Transit System (CATS)



#### What's the Strategy?

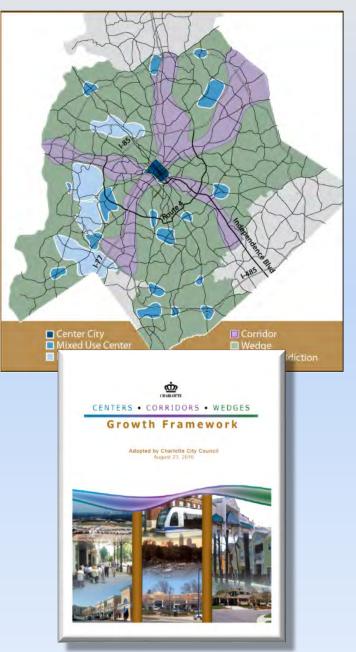
#### Balanced Approach: Invest in both Streets and Transit

First to shape, i.e. manage growth Proactive transit planning & land use

Then to serve, i.e. offer choice

**Protect and Grow** 

Long-term Economic Survivability & Competitive Advantage



#### Case Study: LYNX Blue Line Light Rail

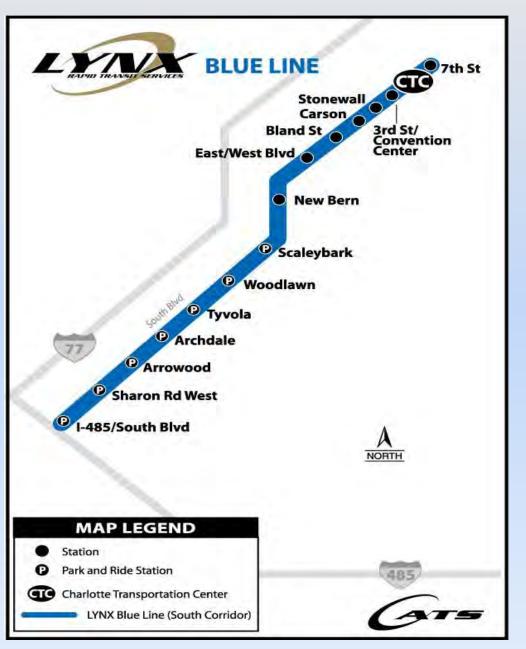
✓ Opened Nov. 2007 - \$463M

✓ 9.6 miles, 15 stations7 park and ride facilities

✓ 7 days a week
 ○ 5 a.m. to 1 a.m.

✓ Service frequency

 ○ Rush hour: 10 min.
 ○ Non-rush hour: 15 min.



## Development and the LYNX Blue Line



#### Park Avenue Condos and Retail







#### Mosaic South End



Approx. 270 apartments

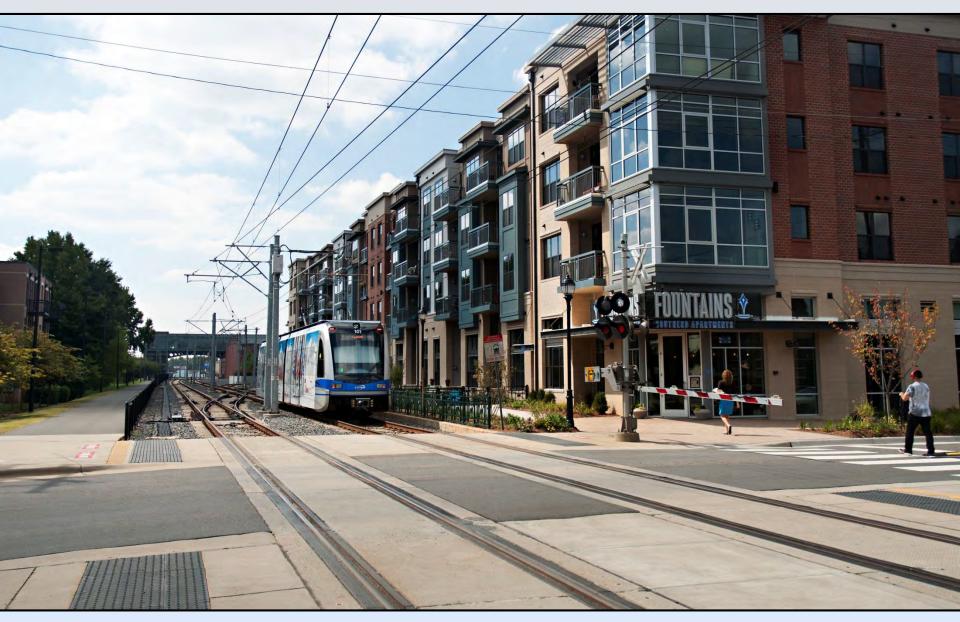
# \$ FERGUSO ( ) THE RESIDENCE HEATING PLUMBING

#### The Ashton



#### Approx. 310 apartments

#### The Fountains at New Bern



#### The "C" (The Circle) LEED Certified



#### 3030 South



#### Woodfield Silo's at South End



#### Colonial Reserve at South End







#### Cambridge Properties Carson Street Station



New Publix Grocery Store + Retail

Camden Southline Apartments



Shops at Southline Publix

Image # 150220 0163 Acce Date : 02.20.2015 Note 888.542.0231





#### New rehab 8 condo/office suites



#### Transit, TOD - Lessons Learned

+ Attractive, high quality transit is a key ingredient to city building

+ Recognize significant demographic shifts

- ✓ Millennials
- ✓ Baby boomers

+ Providing Choices

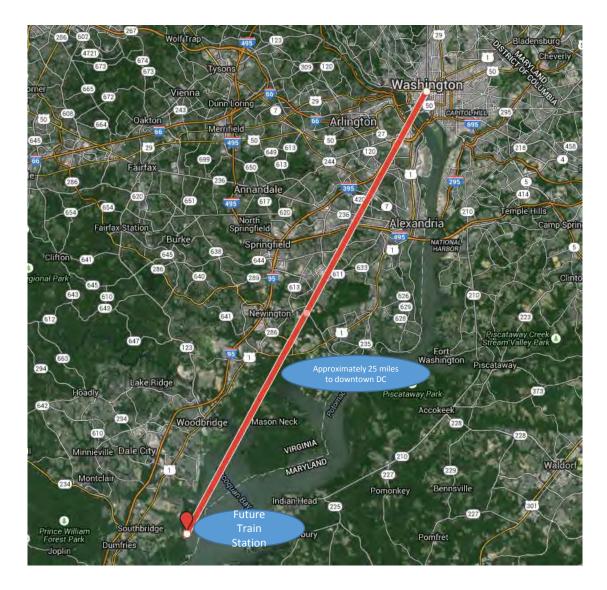


+ Private sector -

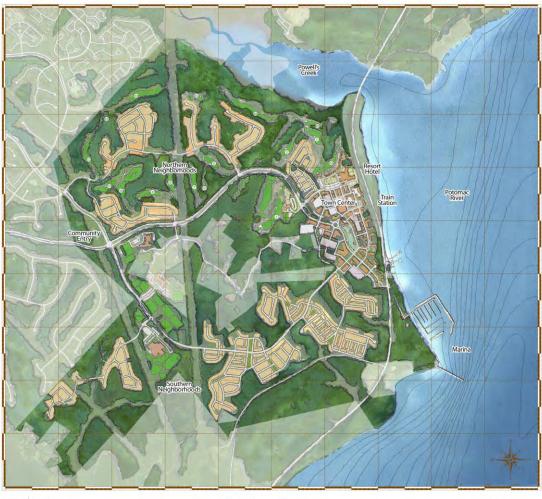
- ✓ Has a sense of urgency & need for some level of predictability from public sector
- ✓ Values permanence of infrastructure (fixed -- Rail? BRT?)
- Market readiness TOD has to "make sense" –
   3 different market cycles in 10 years

+ Public Sector -

- Set realistic expectations about development pace
- Strive for urban design excellence including the first 20 feet
- ✓ Promote a better understanding of "density"
- Consider targeted infrastructure investment (complete streets, trails, open space, signage)



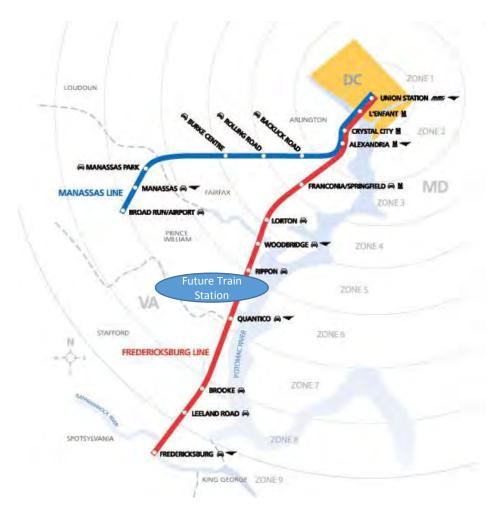
Potomac Shores, Virginia Casey Tischer, Freehold Capital Management

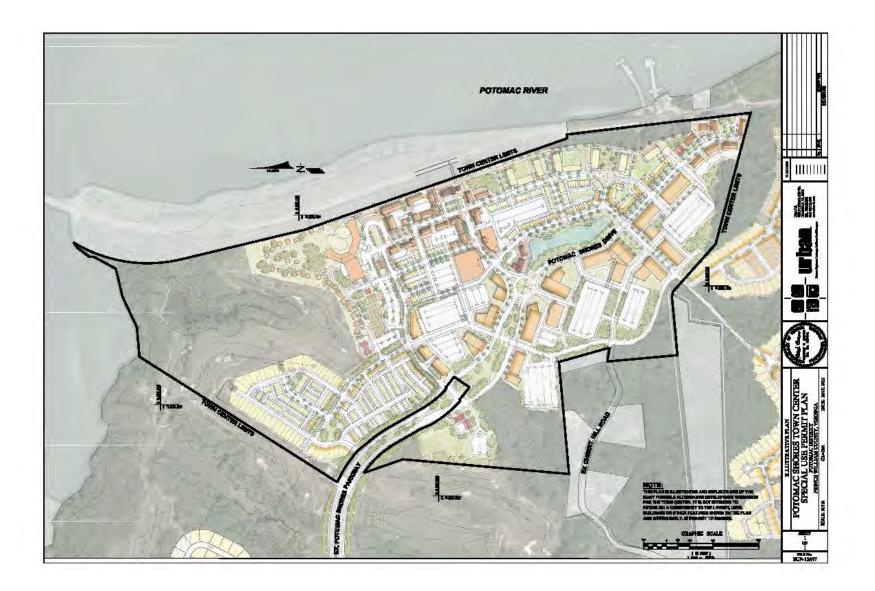


HART HOWERTON

POTOMAC SHORES Prince William County, Virginia

Community Map







#### To Shape or Serve? Transit, Government Policies and Impacts on Land Use June 3, 2015



#### Metro Washington, DC Region





#### Rapid Transit Montgomery County, Maryland

24



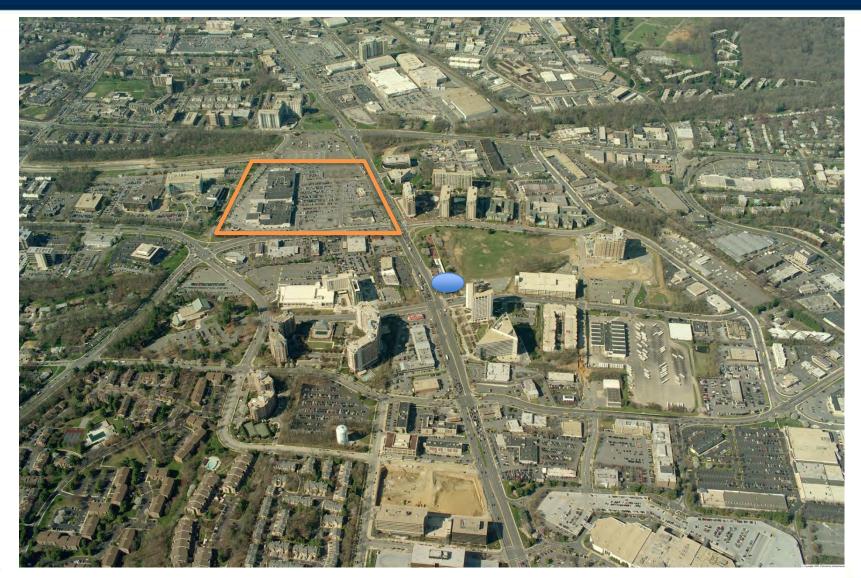
#### **Rapid Transit System Map**

#### Metro Washington, DC Region





#### North Bethesda, MD White Flint Sector Plan



#### Pike & Rose North Bethesda, MD



SUMMER HOUSE



### sport&health



iPic

SANTA MONICA"







#### Pike & Rose North Bethesda, MD





#### Pike & Rose North Bethesda, MD



#### Rockville Pike Today North Bethesda, MD



#### Rockville Pike Tomorrow North Bethesda, MD



Source: Glatting Jackson, etal

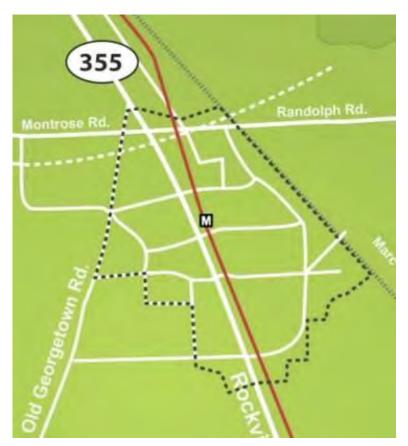
#### Rockville Pike Tomorrow North Bethesda, MD





Source: Glatting Jackson, etal

#### Street Grid North Bethesda, MD



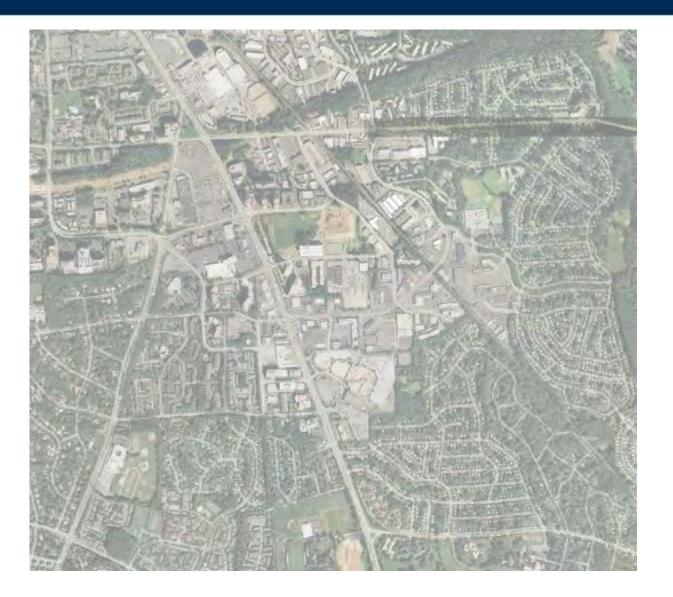
Sparse existing road network

Source: Glatting Jackson, etal



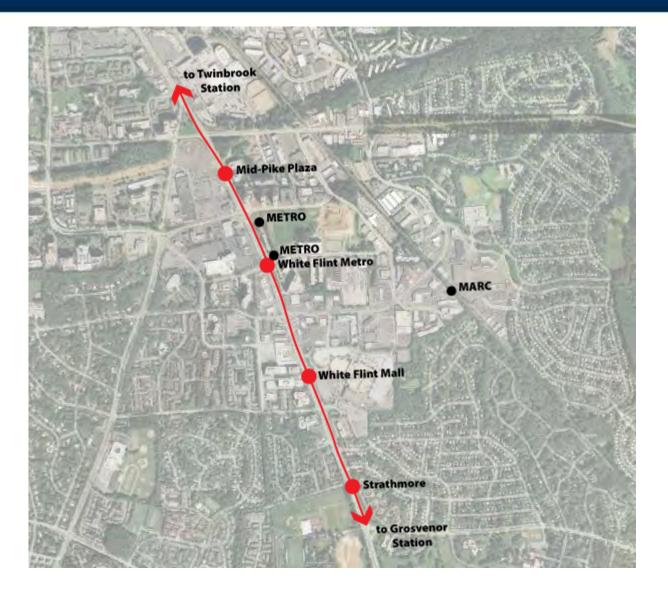
10 Additional Lanes East/West 6 Additional Lanes North/South

#### Existing Transportation Conditions North Bethesda, MD



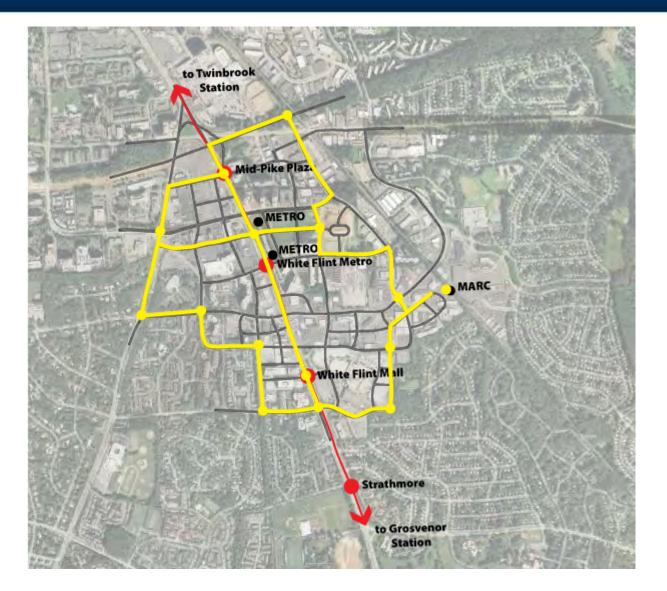


#### Metro and Rapid Transit North Bethesda, MD



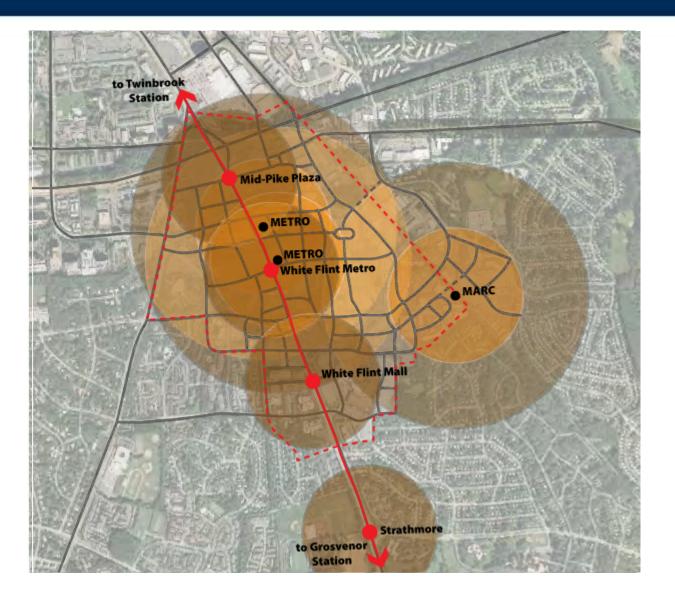


#### Local Circulator North Bethesda, MD

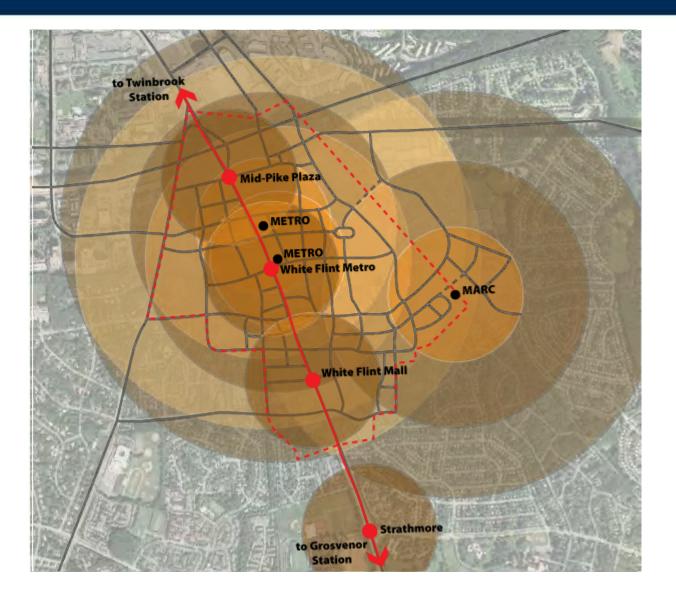




#### Walkability North Bethesda, MD



#### Bikability North Bethesda, MD





#### Metro Washington, DC Region





#### Purple Line Montgomery County, Maryland



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#### Bethesda Row Montgomery County, Maryland



#### Bethesda Row Montgomery County, Maryland





## Assembly Row Somerville, MA





#### Assembly Row Somerville, MA





#### Tommy Mann

tmann@federalrealty.com 301.998.8100

www.federalreatly.com Follow us on f Aurora Corridor Project

Shoreline, Washington



## Aurora Ave N

Highway 99 runs from Canada to Mexico

3 miles in Shoreline

45K trips/day



Two ways to motivate development

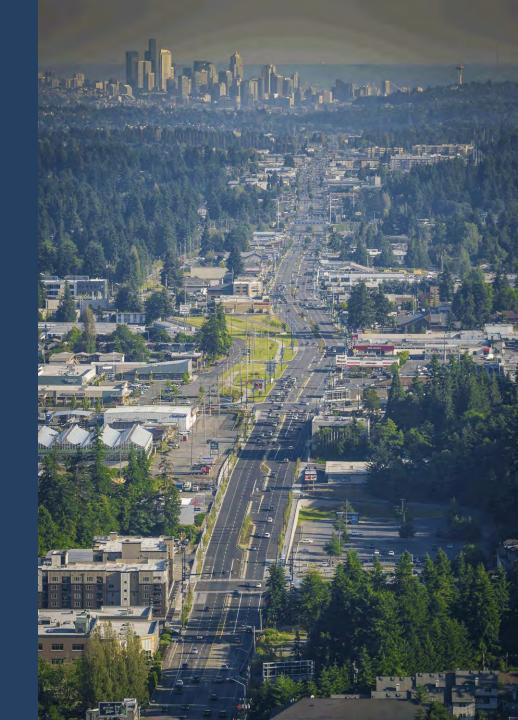


## #1

# Motivate development by lowering costs

# Shoreline's story

#### SR99 its Main Street



## Aurora Corridor Project



### \$130 million or \$4,100 per frontage foot



## Aurora Corridor Project

#### Landscaping, Sidewalks, and Bicycle path



## Aurora Corridor Project



### "BAT" Lanes (Business Access + Transit)



## Cost cutting tools

- Property Tax Exemption for Multifamily
- Horizontal mixed use
- Townhome fee simple code
- Use of Planned Action EIS



# Motivate development by raising revenues

## Story 1 Aurora Square

Sears

CRA



## Phase Zero



## Story 2 BRT Lifestyle

Corridor living No need for car Multi-generational Diverse





Early Results

# Multifamily investment

4 or 5-stories of wood over concrete first floor built to commercial standards



# Office investment

#### Owner-occupied

Multiple-story with surface parking





## Retail

#### New KIA dealership

IRS-seized strip club became church offices and coffee shop



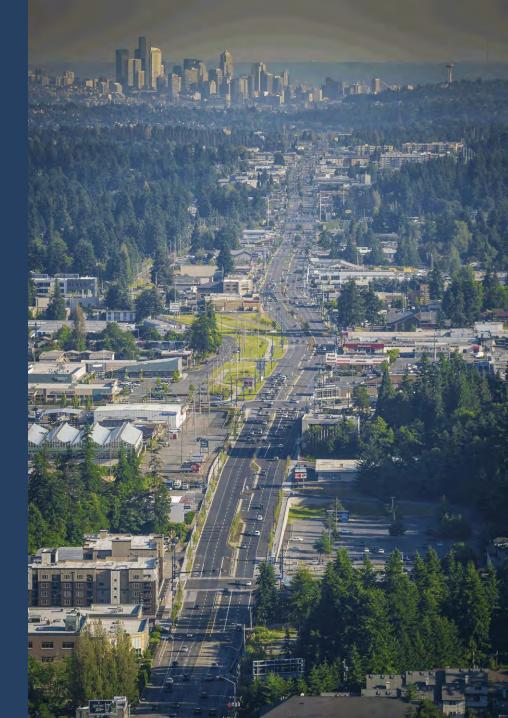
## **Revenue raising tools**

- Make parks used
- Tout schools
- Claim "Best of" monikers
- Integrate multifamily dwellers

Deep thoughts

by Dan Eernissee

"America has lots of highway corridors. Figuring out how to improve them is way cool."



## Thanks!

#### Dan Eernissee deernissee@shorelinewa.gov 206-391-8473

