

Short Term Steps in The Creation Of A Sustainable Downtown Meridian

ULI Technical Assistance Panel

March 2012

stitute MDC Assignment to ULI

Look at one block or district for development

- 1. What uses to focus on today?
- 2. What are the real market vs. desired market?
- 3. How to attract development?
- 4. What activities should happen?
- 5. How to improve the farmers' market?
- 6. How to enhance place-making?
- 7. Does the rail corridor have any relevancy?
- 8. How to improve participation of current and business owners?
- 9. How do you build capacity?
- 10. What is the value of a DBA?

Anchor Block (between Main, Meridian, Broadway, and Idaho)

Opportunities

- Public owned properties now available
- Meridian Road and Main Street improvements
- Main Street access
- Needs a development agreement with private property owner
- Needs quick answers for interested parties

Question #1: What uses to focus on today?

Clustering small scale retail

Local incubator businesses

- Tenants who cannot afford the rent in the new centers
- Market is there; access is the challenge
- The niche for downtown

Question #2: What is the real market vs. desired market?

Today, now... it is local, local, local

- Downtown cannot compete with new centers
- Longer term housing market is possible
- Anchor tenant or anchor block development may attract broader market

Question #3: How to attract development?

Marketing

To locals

Place-making

- Create an identity First
- Way-finding **Second**

Question #4: What activities should happen?

Build on what happens now

- Expand Farmers' market
- Community events
- Community assets (gallery at City Hall)

Goal is activities all the time

Question #5: How to improve the farmers' market?

ULI Farmers' Market Survey

- 12,800 people attended the market's 2011 season
- The majority spent \$11 \$20
- The majority attend for the food products

Question #6: How to enhance place-making?

Main Street Meridian

- Focus improvements on Main Street
- Enhance Generations Plaza

Improve local access

- Pine Street link is key
- Strengthen pedestrian/bicycle access

Question #7: Does the rail corridor have any relevancy?

Current UP property is a detriment

- Blighted condition is a big negative
- First step is to get it cleaned up

Question #8: How to improve participation of current business owners?

Organize, organize, organize

- Informal and formal interactions
- Build upon those who care ignore the naysayers
- Act "as if it is going to happen", and it will

Build upon the strengths

• Look to the future not to the past

Question #9: How do you build capacity and organize the various groups?

Create an umbrella organization

- Identify and involve existing leaders and champions
- Create a specific mission
- Go outside the city for resources and examples

A DBA should be the goal

Question #10: What is the value of a DBA?

Downtown becomes someone's job

- #1 priority
- No success without it

Institute Thanks for the opportunity

- Gary Allen, Givens Pursley, LLP
- Matt Brookshier, Grossman Company Properties
- P. Eric Davis, Retail West Properties, LLC
- William Ditz, Mountain West Group, LLC
- Chad Hamilton, DL Evans Bank
- Jeremy Jeffers, Jeremy C. Jeffers, Architect, LLC
- Amanda Johnson, Boise State University
- Adam Little, Eberle, Berlin, Kading, Turnbow & McKlveen, Chartered
- Ed Lukas, Sterling Savings Bank
- Al Marino, Thornton, Oliver, & Keller
- Matt Stevens, Capital Group
- Jay Story, Story Commercial, LLC