What are Technical Assistance Panels (TAPs)?

Since 1947, ULI’s Advisory Services Program has been assisting communities by bringing together week-long panels of seasoned real estate, planning, financing, marketing and development experts to provide unbiased pragmatic advice on complex land use and development issues. Starting in 2011, the ULI Nashville District Council will begin providing Technical Assistance Panel services. A TAP is an intense one to two day session conducted to answer specific questions of a public/ non-profit sector Client/Sponsor on topics such as housing, redevelopment, and transportation. The TAP is conducted by a carefully selected panel of diverse, expert ULI Nashville members. After a deep, careful assessment of the current conditions and opportunities, the TAP panel proposes solutions to the Client/Sponsor’s issue questions. Immediately following the TAP, a preliminary powerpoint presentation of recommendations is presented to Stakeholders, followed by a final TAP report prepared for the Client/Sponsor.

How Do TAPs Work?

Client/Sponsors request TAP services on a specific issue that can be addressed by a ULI Nashville member-panel of experts in one to two days. The District Council assists the Client/Sponsor refine the scope of the assignment and convenes a panel to address those specific issues. The Client/Sponsor works within ULI guidelines to provide background information to ULI Nashville panelists prior to the panel convening. When convened, the TAP panel views the subject site, hears from public and private stakeholders and then deliberates on the assigned issues. TAP panel members are not compensated for their time. To ensure objectivity, panel members cannot solicit new work from the Client/Sponsor during the panel’s assignment period.

What Do TAPs Cost?

The TAP fee depends on the length of the actual TAP convening, but is typically between $10,000 and $15,000. Each TAP is different, and fees are negotiated individually with the Client/Sponsor.

Who is ULI?

ULI was founded in 1936 as a non-profit institute to facilitate the open exchange of ideas and information among local, national and international real estate industry leaders and policy makers dedicated to creating better places. Today it has more than 30,000 members worldwide. ULI neither lobbies nor acts as an advocate for any single industry – it is committed to providing leadership in the responsible use of land and in creating and sustaining thriving communities.

Locally, ULI Nashville has nearly 200 members, representing all sectors and industries of the real estate, development, and land use community across middle Tennessee.

If you believe that a TAP might be of benefit to your community or organization, please contact:

Rose Faeges-Easton
Director, ULI Nashville
615-497-2603
Nashville@uli.org

Bert Mathews
Chairman, TAP for ULI Nashville
615-850-2701
bmathews@themathewscompany.com